

# STUDENT JOURNEY

The Full-Time MBA Student Experience in Real Estate

|                                     | FIRST YEAR           |   |                           |                         |   | SECOND YEAR |  |  |  |                                    |
|-------------------------------------|----------------------|---|---------------------------|-------------------------|---|-------------|--|--|--|------------------------------------|
|                                     | SUMMER               | MOD I   | MOD II                    | MOD III                 | MOD IV                                      | SUMMER      | MOD I  | MOD II   | MOD III  | MOD IV                             |
| ACADEMIC COURSEWORK                 | Business Foundations | MBA Core Curriculum                                   |                           | Real Estate Process     | Cases in Real Estate                        | Internship  | Real Estate Development Process (Project required for Development Track) |  |  |                                    |
|                                     |                      |   |                           | Real Estate Modeling    | RE Macroeconomics and Securities Markets    |             | Real Estate Law  |  | Financing Real Estate in Today's Capital Markets |                                    |
|                                     |                      |   |                           |                         | Construction Basics                         |             |  | International Real Estate (Investment & Finance track) |  |                                    |
|                                     |                      |   |                           | Fund Application Intake |   |             | Fund Application Intake  |  |  |                                    |
| WOOD CENTER FOR REAL ESTATE STUDIES |                      | Real Estate Specific Career Advising                  |                           |                         |   |             |  |  |  |                                    |
|                                     |                      |   |                           |                         | Real Estate Conference                      |             |  |  |  | Real Estate Conference             |
|                                     |                      | Company Presentations and Speaker Events              |                           |                         |   |             | Company Presentations and Speaker Events                                 |  |  |                                    |
|                                     |                      |   |                           |                         | Argus Certification (req for Finance track) |             |  | Texas Case Competition                                 | UNC Real Estate Development Challenge            | Argus Certification (if missed 1Y) |
| MBA CAREER & LEADERSHIP             |                      | Career Coaching                                       |                           |                         |   |             |  |  |  |                                    |
|                                     |                      | Company Presentations                                 |                           |                         |   |             | Company Presentations  |  |  |                                    |
|                                     |                      | Career and Leadership Mentors                         |                           |                         |   |             |  |  |  |                                    |
| REAL ESTATE CLUB                    |                      | Real Estate Foundations                               |                           |                         |   |             |  |  |  |                                    |
|                                     |                      | Career Treks  |                           | Local Site Visits       |   |             | Career Treks   |  | Local Site Visits                                |                                    |
|                                     |                      | Asset Class Day                                       | Internal Case Competition |                         |   |             |  |  |  |                                    |
| INDIVIDUAL                          |                      | Networking, Association Engagement and Mentorship/EIR |                           |                         |   |             | Networking, Association Engagement and Mentorship/EIR                    |  |  |                                    |



KENAN-FLAGLER BUSINESS SCHOOL

Leonard W. Wood Center for Real Estate Studies