The Entrepreneurship Center (Eship Center) inspires, motivates, and develops the entrepreneurial leaders of tomorrow. Students from a variety of backgrounds are exposed to new ideas, mentors, and methods, and learn how to recognize opportunities, solve complex problems, and scale solutions. We help lifelong learners identify the opportunities they have to create a positive impact in the world, both locally and globally, and support career transitions through our global network of alumni mentors and coaches.

**ENTREPRENEURSHIP**

Differentiate yourself with entrepreneurial skills.

mba.unc.edu/entrepreneurship

For more information: mba_info@unc.edu

**SELECT EXPERIENTIAL COURSES**

**Startup Consulting**
Students consult with growth-stage startups, developing and honing their entrepreneurial and startup skills through hands-on work while also expanding their network in the entrepreneurial ecosystem.

**Entrepreneurs Lab (ELab)**
ELab offers students a rare opportunity to meet one-on-one with local entrepreneurs at their locations to observe innovation firsthand. The class invites best-in-class thought leaders to offer their insights and connections to accelerate the student experience.

**Venture Capital/Angel Intern Program**
Students work directly with the local private equity investment community in an experiential learning environment, engaging in their research and due diligence needs as they consider potential new investments. Through this experience, students are exposed to potential employers and career opportunities.

**SELECT COURSES OFFERED**

- **Founder**
  - Entrepreneurs Lab (ELab)
  - Innovation and Design Thinking
  - Introduction to Entrepreneurship
  - StartUp Consulting
  - StartUp-UNC

- **Funder**
  - Business Plan Analysis
  - Entrepreneurial Finance
  - Private Equity
  - Venture Capital Valuation and Deal Structure

- **Corporate Intrapreneur/Operator**
  - Commercializing Emerging Technologies
  - Managing the Growing Company
  - Strategic Innovation
  - Strategy in High Velocity Markets

**UNC Kenan-Flagler Alumni**

Our globally active network of 1,150+ alumni currently work as serial entrepreneurs, venture capitalist/private equity investors, and intrapreneurs in high-growth businesses. Students can connect with this network through Eship Center programs like Coaches Corner, Ask An Innovator and other experiential programs.

“In recent years, entrepreneurship and innovation have become critically important, not just in education but in corporate America. The Eship Center plays a symbiotic role with the entrepreneurial community to make sure this innovation is accessible for all. We are focused on building an entrepreneurial mindset and skills in students through our classes and hands-on experiences. Now more than ever, entrepreneurial skills such as agility, critical thinking, creative problem solving, and perseverance are needed across every industry and size company.”

Vickie Gibbs
Executive Director, Entrepreneurship Center
Veterne Capital Investment Competition (VCIC)
Founded at UNC Kenan-Flagler in 1998, VCIC attracts 1,200 MBA students from 60 global business schools, providing a unique opportunity for students to learn about venture capital funding by acting as venture capitalists and evaluating real startup ventures.

Launch Chapel Hill
This startup accelerator increases the growth potential of high-impact startup and early stage ventures. Launch Chapel Hill provides the support, tools and knowledge needed to decrease risks, reduce go-to-market time, and accelerate startup growth.

Startup-UNC
Providing hands-on coaching and mentoring, this series of courses in feasibility, business planning and financing teaches, empowers, and inspires entrepreneurial teams to launch commercial businesses and social ventures.

SELECT EXPERIENTIAL PROGRAMS

“My experience at UNC Eship Center was a formative part of my professional journey. As an active member of the Venture Capital Investment Competition, Entrepreneurship & Venture Capital Club, and the Apprenticeship Program, I honed my leadership skills and developed a network of mentors in the Triangle ecosystem.”

Whitnie Narcisse (MBA ’16)
VP of Talent and Community Resources, First Round Capital

Founders
Susan Acker-Walsh: CREO Inc.
Jason Kilar: Hulu
Sophia Lopez: Kaleido
Julian Robertson: Tiger Management
Amit Singh: Spectraforce
Doug Speight: AnnexTech Partners
Sumit Vohra: Lonerider Brewing Company
Napoleon Wallace: Partners in Equity & Activest

Funders
Robin Richards Donohoe: Draper Richards Foundation
Tim McLoughlin: Colfounders Capital
Whitnie Narcisse: First Round Capital

Corporate Intrapreneurs
Phaedra Boinodiris: IBM
Tucker York: Goldman Sachs
Z. Biri Singh: Imply

NOTABLE ALUMNI

HIGH GROWTH businesses, which are overwhelmingly startups, account for as much as 50% of gross new job creation overall.

Source: Kauffman Foundation

ENTREPRENEURIAL SKILLS are among the top 10 skills required for employment in 2020.

Source: World Economic Forum

COMPENSATION*

<table>
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<tr>
<th>BASE SALARY</th>
<th>SIGNING BONUS</th>
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*Mean compensation in 2021 for UNC Kenan-Flagler Full-Time MBA graduates