World-Class Faculty
The Technology and Innovation concentration is led by academic and industry leaders who have extensive practical experience with the world’s leading technology companies, including IBM, Apple, FedEx, Disney, Biogen, SAS, and the Defense Research Projects Agency. Leveraging their experience advising technology companies on current trends and cutting-edge technologies, faculty bring real-world insights to the classroom so students can analyze how today’s companies approach problem solving and develop solutions.

Business Technology Club
The student-led Business Technology Club (BTC) provides opportunities for interacting with leading employers through career treks, practical insights to potential careers, peer learning and collaboration. The BTC also partners with local technology companies to offer mentoring programs to students.

SELECT COURSES OFFERED
- Commercializing Emerging Technologies
- Current Topics in Finance: FinTech
- Data Science and Artificial Intelligence in Marketing
- Digital Marketing and Analytics
- Digital Operations
- Innovation and Design Thinking
- Intellectual Property and Technology Strategy
- Marketing Strategy in Technology-Intensive Environments
- Project Management
- Technology Strategy & Business Innovation
- Value Chain Innovation: Technology, Data & Analytics

EDUCATIONAL RESOURCES

EXPERIENTIAL LEARNING

Career Treks
Sponsored by the Business Technology Club, career treks are an important networking and recruitment opportunity. Students visit top technology firms to enhance their understanding of careers in product management, product marketing management, operations, finance, and other functions within the technology industry.

Technical Case Interview Workshop
Every fall, the Career & Leadership team sponsors a workshop with Lewis Lin, the leading authority and best-selling author on best practices in approaching the technical case interview. Performing well in a technical case interview is essential for students wishing to pursue internships and post-MBA roles as Product Managers and Product Marketing Managers.

Case Competitions
UNC Kenan-Flagler students participate in case competitions such as the Cisco-sponsored case competition where students get an opportunity to consult with product management coaches and present their analysis to Cisco PM representatives. The final top team gets a guaranteed 1st round interview for the Job Rotation Program internship at Cisco.

Recruiters regularly report that the ability to analyze and tell a story through data is a top 3 skill requirement for candidates recruiting in the technology industry.

mba.unc.edu/techinnovationmgmt
For more information: mba_info@unc.edu
UNC Kenan-Flagler provides a number of key resources for students pursuing broad functional roles in fast-paced companies in the digital technology, life-sciences, and biotechnology sectors, as well as traditional companies that are transforming in sectors such as real estate, manufacturing, and retail.

**Career Coaching**
With a career coach dedicated to those pursuing careers in the technology industry, students receive personalized support and are matched with career programming opportunities that are tailored to the technology industry’s just-in-time recruiting timeline.

**Recruiting Support**
Our employer engagement specialists manage relationships with technology companies and continually work to expand the roster of tech companies that recruit students from UNC Kenan-Flagler. Together with the support of the career coaching staff, students have access to:

- West Coast career treks to visit companies and network with hiring managers
- 1:1 recruitment support and interview preparation

In the last two years, **Technology has been the top recruited industry for UNC Kenan-Flagler Full-Time MBA students.**

**CAREER PATHS**
- Consulting
- Finance
- General Management
- Human Resources
- Operations/Supply Chain/Procurement
- Product Management
- Product Marketing Management
- Sales
- Technical Product Management

**KEY EMPLOYERS**
- Amazon
- Apple
- Cisco
- Dell
- Facebook
- Google
- Microsoft
- Nvidia
- Qualtrics
- Quick Base
- Salesforce
- Samsung

**COMPENSATION**

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<th>BASE SALARY</th>
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* Mean compensation in 2020 for UNC Kenan-Flagler MBA graduates

“UNC Kenan-Flagler has a long history of collaboration with the technology industry. We take a comprehensive view of the technology landscape; biotech, nanotech, 3D printing, robotics, wireless communication, data and processing. This allows us to explore the impact of technology on traditional as well as emerging industries. Because of this approach, our students have successfully landed jobs in firms that are creating innovative technology and firms that are using technology to change the frontier of healthcare, manufacturing and business.”

Dr. Albert Segars
PNC Distinguished Professor of Strategy and Entrepreneurship