The UNC Kenan-Flagler MBA program is a leader in healthcare education. The modern healthcare industry requires knowledgeable and effective business leaders with creative problem-solving and leadership skills. We're focused on developing students who are prepared to take on the difficult challenges in the healthcare industry. Students build knowledge in elective courses and co-curricular activities, entrepreneurial initiatives, and have opportunities to work with expertise across UNC's campus.

EDUCATIONAL RESOURCES

Center for the Business of Health
Leveraging the diversity and depth of health science expertise across UNC-Chapel Hill, the UNC Center for the Business of Health (CBOH) addresses key challenges in the healthcare industry through interdisciplinary research, teaching and innovative programs. The CBOH focuses on improving care delivery, paying for healthcare, and health innovation and entrepreneurship. In collaboration with UNC’s top-ranked schools of medicine, pharmacy, public health, nursing, and dentistry, the Center has helped UNC Kenan-Flagler and the university become a leading voice on education, research, and thought leadership in the business of healthcare.

“Carolina believes in collaboration in a way that not every university does. Healthcare is increasingly an interdisciplinary issue, and the real challenges facing healthcare are not going to be solved by any one person. As we figure out the science of how to do things better, there is an opportunity to improve health outcomes, reduce costs and improve access for more patients.”

Brad Staats
Faculty Director, Center for the Business of Health

EXPERIENTIAL LEARNING

National Case Competitions
UNC MBA students apply their knowledge and network with peers and professionals at national healthcare competitions.
- Business School Alliance for Health Management case competition.
- Other national events hosted by the UNC Kenan-Flagler Healthcare Club.

STAR Healthcare
Students develop consulting skills for their careers in the business of healthcare through the STAR (Student Teams Achieving Results) program, working with real healthcare organizations to solve complex business problems.

THE FUTURE OF HEALTHCARE
By 2030, one in five Americans will be over the age 65. The healthcare system will need to pivot to meet the challenges specific to aging.

Healthcare Club
The active club provides resources and education that help students become insightful leaders in all healthcare disciplines. The club organizes the annual Healthcare Conference and sponsors company panels, networking events, education sessions, and a national case competition.

Healthcare Conference
The school’s largest student-led conference brings together over 400 academics, students, alumni, and prominent healthcare leaders to discuss critical issues facing all sectors of the industry.

SELECT COURSES OFFERED
- Challenge of Healthcare – A System Overview
- Design and Delivery of Healthcare Systems
- Global Healthcare
- Healthcare Analytics
- Healthcare Brand Plan
- Healthcare Consulting Projects
- Healthcare Marketing
- Health System Mergers and Strategic Transactions
- Healthcare: Regulations & Principles of Health Insurance
- Strategy and Value Creation for Life Science Companies

mba.unc.edu/healthcare
For more information: mba_info@unc.edu
UNC Kenan-Flagler offers numerous resources for students pursuing careers in healthcare, including personalized career coaching, preparation courses and case studies, and opportunities to network with dozens of leading healthcare organizations.

**Healthcare Career Lab**
A series of preparatory sessions provide students with essential content related to career development and the healthcare industry. Recent topics have included big data, payment, consolidation, consumerization, consolidation, and the social determinants of health.

**Career Treks**
An important networking opportunity, career treks allow students to visit top healthcare employers locally in North Carolina’s renowned Research Triangle Park as well to locations across the country.

“UNC has top programs across healthcare, in and outside of business, and creates a collaborative approach to the complex problems that face our industry. The MBA experience really gave me the skills I needed to make a larger impact.”

Patrick Gomez Menzies, MBA ’19
Manager, Oncology Brand Payer and Access Marketing, GlaxoSmithKline

**Shadow Days**
Managed by the Healthcare Club in partnership with other UNC Kenan-Flagler career clubs, Shadow Days are one-day company visits where students interact with potential employers to evaluate cultural fit in the early stages of the career search process.

**Company Networking Opportunities**
UNC Kenan-Flagler provides opportunities to network with leading healthcare professionals and major companies in both formal and informal settings, including an annual Networking Forum and company tailgates organized by the Healthcare Club.

**Alumni Mentorship**
An active network of UNC Kenan-Flagler alumni working in the field of healthcare and serving on the leadership board for the Center for the Business of Health provide one-on-one mentorship to MBA students.

**CAREER PATHS**
- Biotechnology
- Care Providers
- Consumer Healthcare
- Diagnostics
- Government
- Hospital Administration
- Information Technology
- Laboratories
- Medical Devices
- Payers/Insurers
- Pharmaceuticals

**KEY EMPLOYERS**
- Amgen
- Blue Cross NC
- BMS
- Cigna
- Direct Supply
- Eli Lilly
- Genentech
- GSK
- Humana
- Johnson & Johnson
- Kaiser Permanente
- LabCorp
- McKesson
- Optum
- Quest Diagnostics
- Sentara Healthcare
- Syneos Health
- The Chartis Group
- Triangle Insights
- UnitedHealth Group

**COMPENSATION**

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<th>BASE SALARY</th>
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* Mean compensation in 2020 for UNC Kenan-Flagler MBA graduates

National health expenditures are projected to grow at an average annual rate of 5.4% for 2019–28 and to represent 19.7% of gross domestic product by the end of the period.

www.healthaffairs.org

Employment in healthcare occupations is projected to grow 15% from 2019 to 2029, much faster than the average for all occupations, adding about 2.4 million new jobs.

Bureau of Labor Statistics