

**CHRIS HUNTER**1234 Main Street | Charlotte, NC 55555 | [chunter@email.com](mailto:chunter@email.com)  
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## PROFILE

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*Highly collaborative marketing leader with experience in launching new products, executing targeted consumer marketing strategies, and creating messaging that differentiates products within the global marketplace.*

Marketing Strategy  
Stakeholder Buy-In  
Product LaunchCross-Functional Team Leadership  
Marketing Communications  
Budget ManagementCompetitive Analysis  
Product Management  
Marketing Campaigns

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## PROFESSIONAL EXPERIENCE

**Inventivia****2002 – Present****Worldwide Marketing Manager** | Charlotte, NC

2012 – Present

Define global marketing strategy for desktop virtualization product offering, create product value proposition, and drive global sales team engagement.

- Successfully raised global brand awareness by crafting effective marketing messages and presenting them to the worldwide sales community, business partners, clients at global conferences, and analyst briefings.
- Managed and allocated \$800K global marketing budget for business development and sales enablement.
- Contributed to \$5 million in 1Q13 revenue by creating targeted quarterly product launch materials.
- Interpreted marketing data to define the strategic direction, competitive value proposition, offering plans, and content for global marketing program deliverables. Facilitated the development of future product roadmaps by accurately identifying target market segments and corresponding client requirements.
- Drove revenue and ensured sellers were capable of confidently configuring and delivering solutions to their customers by identifying global sales team skill gaps and building, deploying, and facilitating worldwide product training programs.
- Collaborated closely with third-party vendors and created industry-specific marketing collateral for them.
- Based on depth of expertise, earned designation as Solutions Expert for Inventivia's desktop virtualization product, SmartCloud Desktop Infrastructure.
- Contributed to over \$175 million in revenue in 2012 by successfully launching a new category of hardware systems through the creation of over 30 pieces of marketing collateral for the global sales community.
- Realized over \$700K in 2012 revenue and an 85% rate of global sales team campaign implementation by developing a global demand-generation campaign and corresponding seller education.
- Recognized for marketing campaign leadership with the *Inventivia's Excellence & Eminence Award*.

**Brand Process Owner** | Charlotte, NC

2010 – 2012

Promoted to Process Owner after demonstrating exemplary problem-solving skills and leadership. Led and coordinated RFP discussions with Sales, ISC Executives, and Legal teams to align customer needs with Brand Fulfillment capabilities.

- Nominated as Global Customer Fulfillment Focal by Global Operations Director for successfully launching the Backlog Optimization brand project that improved product portfolio shipments 30%.
- Generated approximately \$30M (2010) and \$4M (2009) in brand revenue by contributing to sales teams' RFP responses that secured Inventivia's preferred vendor status and by designing and facilitating training sessions that drove improvements in cross-functional collaboration.
- Recognized for leadership and teaming on global projects with the *Inventivia Excellence and Eminence and Top Performer Awards*.

**Brand Fulfillment Advocate** | Charlotte, NC

2007 – 2010

Provided proactive territory account coverage while serving as liaison between Sales, Inventivia clients, and Supply Chain for backlog workflow.

- Owned territory coverage for the Southeast Large Enterprise Direct (LED) and Israel Ministry of Defense accounts, which generated over \$900K (2009) and over \$600K (2008) in revenue.
- Attained target of 90% customer service level agreement (SLA) achievement: successfully negotiated with manufacturing plants to optimize revenue and supply capacity for new orders; ensured on-time delivery of critical orders by collaborating closely with the Operations Execution Team; and provided timely updates on ship dates, order status, and product alternatives to sales representatives and management.

**Sales Operations** | Wichita, MN

2005 – 2007

Recognized for superior customer satisfaction with daily order analysis; teamed with supply planners and manufacturing teams to create monthly and quarterly strategies to maximize revenue.

- Maximized revenue by persuading manufacturing plants to optimize supply capacity and by communicating alternative products to field sales during supply-constrained periods.
- Contributed to planning and forecasting efforts by creating monthly cycle time analyses for management.
- Hosted educational process sessions for Latin American brand focal team; revised team's educational presentations for executive review.

**Server Sales** | Hometown, MN

2002 – 2005

Consulted with customers to determine user requirements and functional specifications for business demands.

- Recognized for achieving over \$20M in sales within the first year for the previously underperforming Delaware Valley Territory by effectively conducting sales calls, customer briefings, and product announcement sessions.
- Successfully developed and maintained customer relationships while managing and growing sales pipeline; participated in weekly sales pipeline cadence calls and submitted sales forecasts to management.
- Exceeded 2Q03 quarterly goal of \$5.2M by realizing \$7.9M in sales; closed \$1M in business with Caesar's Entertainment by collaborating with business partners to develop customized solutions.

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## EDUCATION

**THE UNIVERSITY OF NORTH CAROLINA, KENAN-FLAGLER BUSINESS SCHOOL** | Chapel Hill, NC  
**MBA | Marketing & Brand Management**, 2011

*Brazil & Argentina Global Immersion: Traveled abroad developing cross-cultural global marketing insights.*

**REALITY UNIVERSITY** | Reality, TX

**BS | Management Information Systems**, 2002

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## ADDITIONAL INFORMATION

- Future Focus Board Member | 2012 – Present
- Inventivia Women's Diversity Networking Group | 2010 – Present
- Fast-Forward Product Marketing Workshop | 2013
- UNC Evening MBA Program Ambassador | 2012
- Inventivia Career Connections Coach | 2011

# CHRIS HUNTER

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## CAREER PROFILE

Experienced business professional with track record of providing on-target, data-driven recommendations to shape strategic decisions. Delivers impactful business solutions by leveraging 10+ years of financial/data analysis and modeling along with outstanding interpersonal skills. Focuses on sustainable results to yield short-term revenue increases and cost reductions coupled with long-term growth.

## CORE COMPETENCIES

- Business Strategy
- Data Analysis
- Forecasting/Budgeting
- Financial Modeling
- Cross-Functional Team Leadership
- Presentation/Communication Skills

## PROFESSIONAL EXPERIENCE

### COMMERCE CENTRAL, Yearlaw, SC

2012 – Present

*The leading provider of card-linked marketing solutions for merchants, banks, and card issuers; platform delivers card-linked offers via multiple digital marketing channels.*

#### Sr. Manager – Relationship Management

2013 – Present

Manage two of Commerce Central's top revenue-generating partnerships, Country Bank and WeFlyYou, with combined sales exceeding \$300MM. Lead multi-disciplinary project teams in supporting key partner initiatives.

- Supported YOY growth of more than 20% in both programs by developing and pitching new products and marketing plans, creating new revenue streams, and negotiating favorable contract extensions.
- Effectively exceeded company-wide goals by developing and leveraging strong partner relationships to garner additional advertising sales, portfolio expansion, and new product integration.
- Successfully met increasing demands of the banking regulatory environment by conducting a gap analysis of key processes and implementing proactive monitoring and increased controls.

#### Manager – Retail Marketing Strategy

2012 – 2013

Externally, consulted with diverse merchant partners such as Redbox and Shell Oil to determine optimal marketing strategy. Internally, collaborated with stakeholders to improve operational efficiency and financial reporting practices.

- Strategically partnered with sales and analytics teams to determine program goals of each merchant and provide data-driven recommendations tailored to raise AOV, increase shopping frequency, and maximize marketing ROI.
- Captured previously missed revenue by implementing procedures that minimized errors and delays in merchant offer launches.
- Decreased average monthly variances to forecast from 37% to 5% by building a new sales forecasting model and introducing collaborative procedures amongst finance and operations teams.

### BESSONE RESTAURANT GROUP, Tuscan, AL

2010 – 2011

*World's largest full-service restaurant company owning brands such as Italia Mia, Salina Grill, and Steakville USA.*

#### Sr. Financial Analyst

Completed both monthly and ad hoc reporting and analysis with a focus on determining measures to minimize food waste and labor costs.

- Increased restaurant earnings by collaborating with the culinary team to implement waste-reduction initiatives and improve operating procedures.
- Achieved \$1MM in annual cost savings through implementation of streamlined staffing standards.
- Informed senior executives' strategic direction by presenting them with monthly financial results, valuable analysis, and business updates.

**MICHAEL LEWIS INSTITUTE OF PRIVATE ENTERPRISE**, Hunteertown, SC

2009

*Institution encouraging cooperative efforts among privately owned businesses, higher education, and government to benefit innovative entrepreneurs and North Carolina economic development.*

**Analyst Intern**

Leveraged expertise in Microsoft Excel to create and analyze financial models as consultant for Fuel Economy Center of South Carolina in support of their goal to locally source 10% of fuel consumption by 2017.

- Identified gaps in financial viability of biofuel production by constructing and analyzing pro forma financial statements.
- Empowered client to identify most viable biofuel processing methods by creating infrastructure and guidelines by which to measure efficacy.

**SKYWAYS AIRLINES**, Longhorn, WI

2005 – 2008

*Airline that partners with major carriers by operating regional jets serving smaller markets.*

**Sr. Financial Analyst**

2006 – 2008

**Financial Analyst**

2005 – 2006

Provided finance and accounting support to individual airports by preparing annual budgets, as well as monthly forecasts and financial close packages, in order to accurately track and improve performance.

- Improved operational efficiency by analyzing variances to forecast and supporting adoption of corrective measures.
- Identified and implemented cost saving measures throughout various airport locations.
- Ensured regulatory compliance through quarterly Sarbanes Oxley audits.

**HEWLEY CO.**, Leafview, WI

2000 – 2005

*Foodservice, facilities, and clothing provider for healthcare institutions, universities and school districts, stadiums and arenas, and businesses in 22 countries across the world.*

**Controller**

2003 – 2005

**Accounting Manager**

2000 – 2003

Oversaw all accounting functions, including management of 12 employees, and served as liaison between local business unit and corporate financial analysts.

- Prepared and reconciled monthly profit and loss statements and analyzed variances to forecasts.
- Supported effort to maximize profit by regularly auditing financial and operational controls.
- Encouraged company growth by assisting in the opening of three new business units and training accounting departments on best practices.

**EDUCATION****THE UNIVERSITY OF NORTH CAROLINA, KENAN-FLAGLER BUSINESS SCHOOL**, Chapel Hill, NC**Master of Business Administration (MBA)**, 2010

Recipient of Kenan-Flagler Merit Fellowship; Finance Club, Consulting Club, Alliance of Minority Business Students

**HIGHLAW UNIVERSITY**, Leafview, WI**Bachelor of Science in Finance and Economics**, 2000

Varsity Basketball

**LEADERSHIP ACTIVITIES**

Kenan-Flagler Admissions Interviewer

2012 – Present

MBASA Vice President of Marketing

2009 – 2010

The Forge Youth Basketball/Football Coach

2006 – 2008

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## SUMMARY

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Experienced marketing professional possessing a broad skillset in product management with an emphasis on teamwork and creative problem solving. Leverages a well-rounded perspective spanning numerous functions and industries to quickly assess challenges and address the needs of both internal and external customers. Extensive experience in using qualitative and quantitative analysis to develop insights and action plans to drive practical results.

## EXPERIENCE

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**SHIP ANYWHERE** | Shiptown, CT 2011-Current  
*Ship Anywhere is a global leader in logistics, offering a broad range of solutions including the transportation of packages and freight, the facilitation of international trade, and the deployment of advanced technology.*

### **International Marketing Planning Supervisor** | 2013-Current

Coordinated the planning process to develop volume and revenue growth for Ship Anywhere's small package products across four regions, culminating in a plan totaling over \$11B across 185 countries.

- Set \$650M overall growth target for Ship Anywhere International by creating aggressive plans to grow market share globally while maintaining alignment with corporate objectives and initiatives.
- Generated buy-in for corporate marketing plans by creating and presenting informational materials designed to align the goals and expectations of internal customers in sales, corporate finance, and region marketing.
- Improved collaboration between corporate marketing, region marketing, corporate finance, and sales planning by serving as a communications liaison to ensure all parties had required information, met deadlines, and fulfilled responsibilities.
- Ensured team success by effectively managing career development, performance reviews, and key tasks for direct reports, which included a junior analyst, an administrative assistant, and a summer intern.
- Enabled the completion of three critical projects by leading the undergraduate internship recruitment process for International Marketing.
- Increased access to key information and saved resources by creating and standardizing numerous reports for senior management including a decomposition of revenue into key drivers, the impact of customer size on results, and weekly performance tracking.

### **International Marketing Product Supervisor** | 2011-2012

Developed marketing plans and strategies to profitably grow and expand Ship Anywhere International's portfolio of products which accounted for 20% of total company revenue. Product owner of several specialty products, group reporting, and international sales and customer support.

- Grew revenue over \$50M and profit over \$2M by analyzing and implementing the expansion of a deferred air product from 75 to 225 markets.
- Generated \$12M+ in cost savings annually with minimal customer turnover by implementing customer behavior analysis models that tracked usage of free supplies.
- Created the base analysis and justification for Ship Anywhere's 2014 US Export growth strategy by analyzing metropolitan statistical areas (MSAs) most likely to ship internationally, developing sales leads, and collaborating with industry segment teams to identify key target markets.
- Produced 20% growth in new customers and revenue in 2012-2013 for restricted commodities by creating sales collateral, initiating legal review of commodity classifications, and partnering with operations to ensure seamless movement of restricted commodities through customs.
- Produced customer-focused sales materials and presentations which identified Ship Anywhere's competitive advantage in over 15 key countries by collaborating with communications, region marketing, and vendors.
- Identified target markets for expansion of premium product in major European cities by partnering with strategy, operations, and marketing groups.

**BANKLINK |** Yesteryear, TN 2010

*BankLink was the internet-based consumer banking arm of Direct Capital for the United States. It was purchased by CyberBank in 2011 and now goes by the name of CyberBank 360°.*

**Marketing Intern**

Successfully directed the launch of the BankLink Mobile Banking marketing campaign: achieved 500% of media impression goals and 160% of download goals in 2010.

- Facilitated an on-deadline launch of all materials, contests, and promotions for the BankLink mobile application by collaborating with cross-functional teams including creative agencies, IT, legal, compliance, and multiple marketing teams.
- Increased awareness of BankLink brand by developing a content-sharing partnership with Ode Magazine, leading to sponsored blog postings on a shared microsite, online banner ads, and monthly print ads.
- Enabled objective assessments of performance by creating a formal 360° review process for MBA interns.

**CHARLESTON ALUMINUM CHICAGO WORKS |** Chicago, IL 2008-2009

*Charleston Aluminum Chicago Works is a manufacturing facility that creates forged aluminum products for the aerospace, trucking, and automobile industries.*

**Financial Analyst**

Managed financial functions including budgeting, forecasting, and reporting for manufacturing facility overhead. Served as location lead for project and property accounting, government reporting, and overall budgeting.

- Effectively led regular cross-functional meetings with key stakeholders to address issues in inventory management, maintenance productivity, and business unit to plant communications.
- Eliminated 25% of monthly closing entries through optimization of communication between business unit, corporate, and facility accounting personnel.

**CHARLESTON ALUMINUM |** Charleston, WV 2006-2008

*Charleston Aluminum is a global leader in the production of primary aluminum, fabricated aluminum, and alumina for use in the transportation, building, fabrication, and aerospace industries.*

**Financial Analyst – Rotation Program**

Developed wide range of finance/accounting skills by rotating through 5 roles in 2 years at Manufacturing Aluminum Corporate Center within Financial Accounting, Internal Audit, Treasury, FAS Property Accounting, and Financial Planning & Analysis.

- Conducted numerous audits of Manufacturing Aluminum locations and processes by interpreting data and analyzing business processes to identify areas for improvement.
- Determined value of the divestiture of a foreign plant by analyzing financials and modeling potential returns.
- Developed strategies to invest excess company cash by collaborating with the treasurer and cash managers.

**EDUCATION****THE UNIVERSITY OF NORTH CAROLINA - KENAN-FLAGLER BUSINESS SCHOOL |** Chapel Hill, NC***Master of Business Administration in Marketing, 2011***

Beta Gamma Sigma International Honors Society

**UNIVERSITY OF LANDOVER |** Fun Park, AL***BACHELOR OF SCIENCE IN FINANCE WITH A MINOR IN BUSINESS LAW, 2006***

Mosely Honors College Graduate; GPA 3.96

Beta Gamma Sigma International Honors Society

*Honors Thesis – “Finding Joy in Productivity: A Case Study of Fortune’s 100 Best Companies to Work For”*

# CHRIS Z. HUNTER

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## PROFESSIONAL SUMMARY

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Innovative leader with 20+ year record of accomplishments in managing and developing individuals, teams, and organizations. Combines creativity with proactive problem solving to identify process improvements, implement change, and achieve results. Leverages a passion for helping people with strong communication skills to motivate and inspire teams to attain higher performance outcomes.

- Leadership Development
- Project Management
- Coaching and Mentoring
- Process Improvement
- Operations Management
- C-Suite Level Communications

## EXPERIENCE

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**BATTALION COMMANDER – U.S. ARMY** | City, ST 2013-Present  
*Chief executive officer for an organization comprised of 610 people, 7 unique companies, and equipment valued in excess of \$596M.*

- Supported 4 different, international operations within an accelerated, 2-month timeline by coaching junior leaders to manage and execute operations well above their level of experience.
- Significantly expanded organizational resiliency and achieved greater results by authoring and administering a creative new leadership development program that improved the capabilities of 32 mid-level leaders.
- Achieved 96% compliance for systems and operations management and far exceeded Army averages for positive organizational culture by implementing 8 innovative initiatives focused on improving organizational design, training quality, decision making, and overall wellness.

**DEPUTY DIVISION CHIEF – JOINT STAFF** | City, ST 2011-2013  
*Project leader and analyst entrusted to synchronize strategic plans and policy issues on Afghanistan and Pakistan across interagency teams and international partners in support of senior military and political leaders.*

- Succeeded in obtaining \$1.1B in international funding for Afghanistan security as Joint Staff lead on a cross-functional team negotiating strategy and policy with over 50 agencies and nations.
- Recognized by the Secretary of Defense for significant contributions to cross-functional planning across multiple agencies and nations for future U.S. military policy in Afghanistan.
- Distinguished as the best officer from among 19 cohorts serving on a nominative, cross-functional team responsible for editing strategic documents and briefings for senior military and political leaders.

**EXECUTIVE OFFICER – U.S. ARMY** | City, ST 2009-2011  
*Chief of Staff responsible for human resources and talent management, business operations, and logistics for an organization of 3,700 people and equipment valued in excess of \$1.5B.*

- Achieved 88% aircraft readiness rate supporting over 100K operational hours by improving performance indicators and optimizing maintenance across 8 different agencies.
- As program manager for personnel management, equipment sourcing, and training, deployed the entire organization 4 months ahead of schedule by effectively coaching a junior, understrength staff.

**OPERATIONS OFFICER – U.S. ARMY** | City, ST 2007-2009

*As Director of Operations and Training for an organization of 700+ people and 38 aircraft, responsible for planning, integrating, and leading complex operations with more than 20 customers from 14 nations.*

- Executed multiple strategic operations with tremendous success by optimizing resources, enhancing team performance, and developing capabilities more responsive to customer needs.
- Accomplished nearly 1,000 medical evacuations and expanded medical capacity from 3 to 5 sites by authoring an improved, more efficient response plan.

**SENIOR TEAM TRAINER – U.S. ARMY** | City, ST 2004-2006

*Business consultant responsible to provide analysis of existing organizational practices and make recommendations for improvements by coaching, teaching, and mentoring junior and mid-level leaders.*

- Improved 23 organizations in the areas of operations, risk management, decision-making, and leadership through effective needs assessments and coaching as a member of a cross-functional training team.
- Expanded operational capability for mid-level leaders by introducing innovative processes and new equipment that provided timely critical information to decision makers.

**COMPANY COMMANDER – U.S. ARMY** | City, ST 2002-2004

*Business manager for an organization comprised of 16 different departments, 275 people, and equipment valued at \$18M.*

- Distinguished as #1 of 19 cohorts for demonstrating exceptional leadership, achieving exceptional results across multiple departments, and transforming the organizational climate.
- Supervised the construction of housing, work spaces, and life support facilities for a 1,500-person organization as project manager for the expansion of the aviation compound in Bagram, Afghanistan.

## EDUCATION

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**UNIVERSITY OF NORTH CAROLINA, Kenan-Flagler Business School** | Chapel Hill, NC 2014

**Master of Business Administration (MBA)**

- Dean's Scholar, Leadership Initiative recipient, and Beta Gamma Sigma Honor Society

**MONTELLA UNIVERSITY** | Montella, KS 2005

**Master of Science**, Industrial/Organizational Psychology, GPA 4.0

**UNITED STATES MILITARY ACADEMY** | West Point, NY 1993

**Bachelor of Science**, Mechanical Engineering

## ADDITIONAL ACHIEVEMENTS

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- Certified Top Secret Clearance
- Awarded 3 Bronze Stars, 2 Meritorious Service Medals, and 1 Defense Meritorious Service Medal
- Selected among the top 5% of cohort across the entire Army for early promotion in 2011
- Completed 2 full marathons, 9 half marathons, and 4 ten-mile races since 2011
- Volunteered as head coach for youth football, flag football, and youth baseball since 2011

## DR. CHRIS HUNTER, VMD, MBA

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### PROFESSIONAL PROFILE

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**Proven business leader with documented success in solving complex organizational, strategic, and technical problems in both the human and veterinary pharmaceutical industry.**

- Leverages exceptionally broad experience in diverse functions to drive profitability and efficiency.
- Applies unique combination of diagnostic skills and an entrepreneurial perspective to successfully address business problems.
- Strong and compassionate leader; effectively builds, directs, and mentors small and large teams.
- Thrives in multicultural environments (Europe, North America, Asia, India, Australia); have resided outside the US since 2005.

### PROFESSIONAL ACCOMPLISHMENTS

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#### *Team Leadership and Development*

- Restructured, appropriately resourced, and introduced succession planning for 3 Regulatory Affairs departments of up to 120 people, including two global departments.
- Successfully led the restructure and expansion of 3 technical departments in Australia-New Zealand Country Business unit in response to audit findings.
- Oversaw creation of a *de novo* Regulatory Affairs expansion team in India for Orion OTC Health.
- Effectively maintained departmental morale and productivity during period of expected plant closure and job loss.

#### *Cross-Cultural Communications*

- Successfully advanced motivation and productivity of a team of 120 professionals located in the US, Switzerland, and India, as well as affiliates worldwide, by strategically reorganizing and realigning the business.
- Experienced in team motivation and change management, locally and across distances.
- Effectively presented complex and nuanced topics across cultures by delivering technical, regulatory, change management, and communication skills training to customers and colleagues in multiple countries.
- Added significant value to parent corporation by deftly managing the relationship with a sister division that supplied products representing the core of a growth category portfolio.

#### *Business Strategy and Growth*

- Developed vision and strategy, filled the R&D pipeline, and currently lead the launch of a new-to-company therapeutic category with projected incremental plateau sales of \$80MM.
- Personally selected by division's CEO to lead restoration of interrupted commercial supply of the Australia-New Zealand business unit. Returned 7 products worth >50% of the business to commercial sale within 4 months by strategically restructuring the manufacturing, quality, and regulatory teams and focusing activities on clear goals.
- Actively contributed to critical global strategy decisions as a member of the division's Executive Committee, Portfolio Management Committee, and R&D Leadership Team.
- Improved departmental alignment with business priorities and reduced time to market by driving the implementation of Theory of Constraints to relieve internal bottlenecks.

**Scientific and Technical**

- Through a progression of positions, consistently achieved new drug approvals and maintained existing products on market in multiple countries by actively managing relationships with relevant health authorities.
- Drove product development efforts as well as compliance with internal and external standards as a member of the R&D Leadership Team and quality oversight boards.
- Achieved a more focused and compliant product portfolio by developing a plan to rationalize or complete EU upgrade submissions for 200+ registrations in Central-Eastern European countries. Proactively supported their local implementation through ongoing reprioritization and provision of critical documents from HQ.
- Demonstrated technical expertise and in-depth industry knowledge by leading the development process, defining regulatory strategies, negotiating quality agreements, and evaluating partners and suppliers.
- Trained clinician with strong diagnostic skills.

**WORK EXPERIENCE**

*Global Brand Manager*, Orion Veterinary, Belgium | 2012-Present

*Special Assignment*, Orion Veterinary, Australia | 2012

*Global Head, Regulatory Affairs*, OV OTC Health, Belgium | 2010-2012

*Global Head, Regulatory Affairs*, Orion Veterinary AG, Belgium | 2008-2010

*Director, Regulatory Affairs and Quality Assurance*, Orion Veterinary, Canada | 2006-2008

*Senior Regulatory Affairs Manager*, Orion Veterinary AG, Belgium | 2005-2006

*Senior Brand Manager*, Orion Veterinary, Belgium | 2004-2005

*Regulatory Affairs*, Orion Veterinary, Belgium: *Associate Director* | 2003-2004; *Manager* | 2000-2003; *Specialist* | 1998-2000

*Regional Technical Manager*, Orion Veterinary, Belgium | 1997-1998

*Practicing Clinical Veterinarian*, North Dakota, US | 1993-1997

**EDUCATION**

**Kenan Flagler Business School at University of North Carolina - Chapel Hill, US**

MBA, 2004

**University of Nealica, US**

*Veterinariae Medicinae Doctoris (Doctor of Veterinary Medicine), Cum Laude*, 1993

**Yaletic University, US**

*BS Animal Science, with Distinction*, 1989

**PROFESSIONAL LICENSING**

Licensed to practice veterinary medicine in North Dakota and Kansas (US)

**LANGUAGES SPOKEN**

English: Native Speaker

French: Basic Conversation (A2 certificate)