## MBA Class of 2018 Full-Time Employment Statistics

**UNC** | KENAN-FLAGLER BUSINESS SCHOOL

COMPENSATI	EMPLOYMENT BY	
	MEAN MEDIAN	TECHNOLOGY
BASE SALARY	\$116,543 \$120,000	FINANCIAL SERV
SIGNING BONUS	\$28,130 \$25,000	CONSULTING
		REAL ESTATE
EMPLOYME	HEALTH CARE	
90 DAYS PO	ENERGY	
JOB OFFERS	JOB ACCEPTS	CONSUMER PAC
		RETAIL
	:	MANUFACTURIN
94%	92%	OTHER*
ALL S	EMPLOYMENT BY	
		FINANCE
94%	92%	
	ENTS WITH AUTHORIZATION	CONSULTING
		MARKETING/SAI
<b>94%</b>	93%	GENERAL MANA

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MPLOYMENT BY INDUST	۲Y	MEDIAN SALARY	% OF STUDENTS	
TECHNOLOGY		\$117,826	21%	
FINANCIAL SERVICES		\$123,065	20%	
CONSULTING		\$130,368	15%	
REAL ESTATE		\$106,114	11%	
HEALTH CARE		\$111,215	9%	
ENERGY		\$113,200	6%	
CONSUMER PACKAGED GOODS		\$109,636	4%	
RETAIL		\$107,500	4%	
MANUFACTURING		\$108,333	2%	
OTHER*		\$98,292	9%	
MPLOYMENT BY FUNCTION		MEDIAN SALARY	% OF STUDENTS	
FINANCE	All Investment Banking Real Estate Corporate Finance Investments Other	\$114,861 \$126,818 \$107,725 \$105,912 \$122,333 \$111,636	35% 9% 10% 7% 4% 5%	
CONSULTING		\$123,861	26%	
MARKETING/SALES		\$111,988	18%	
GENERAL MANAGEMENT		\$113,682	14%	
OPERATIONS / LOGISTICS		\$115,182	5%	
OTHER**		\$124,000	3%	

## **EMPLOYMENT BY REGION**

**STUDENTS WITHOUT** 

**U.S. WORK AUTHORIZATION** 

REGION	SOUTH	WEST	NORTHEAST	MID-ATLANTIC	MIDWEST	SOUTHWEST	OUTSIDE THE U.S.
<b>%</b> of students	33%	14%	19%	13%	7%	10%	2%
MEDIAN SALARY	\$112,500	\$119,500	\$125,000	\$124,300	\$120,000	\$116,500	N/A
	AL, AR, FL, GA, KY, LA, MS, NC, SC, TN	AK, CA, HI, ID, MT, NV, OR, UT, WA, WY	CT, ME, MA, NH, NJ, NY, RI, VT	DE, DC, MD, PA, VA, WV	IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, WI	AZ, CO, NM, OK, TX	

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NOTE: Data are based on 223 usable MBA student-reported base salaries. This report complies with MBA CSEA guidelines for data collection. Numbers and percentages are rounded to the nearest whole number. \*Other industry includes transportation, logistics services, government, hospitality and nonprofit/public sector. \*\*Other function includes human resources and IT.