Program & Curriculum

Designed to integrate and cross disciplines, the UNC Kenan-Flagler curriculum is based on excellence and teamwork and uses a number of pedagogical methods, including case study, lecture and class discussions. The flexible curriculum provides students with a lifelong framework of practical and intellectual skills that will serve them throughout their careers. Students find that the faculty leading them through this curriculum are extremely accessible and renowned for their relevant research. This section will provide you with an understanding of the MBA Program experience at UNC Kenan-Flagler.
Program & Curriculum

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CURRICULUM OVERVIEW
To keep pace with changes in the business world and to make our graduates as competitive as possible, UNC Kenan-Flagler’s MBA Program offers a first-year core curriculum that integrates company examples and follows a business process model with electives that build upon these key concepts.

The curriculum includes a set of required core courses. Students begin taking elective courses during spring of their first year. A student’s second year is comprised solely of elective courses.

The MBA curriculum also allows students the latitude to take graduate level coursework outside the Business School. This includes coursework at many of UNC’s graduate and professional schools such as the Gillings School of Global Public Health, the Department of City and Regional Planning, the School of Government, and the Law School. Students may also elect to take graduate level coursework offered at local universities. The total minimum degree requirement is 63.0 credits. This includes 28 credits of Core courses and 35.0 credits of Elective courses.

Please note the degree requirements refer to the Class of 2019 Degree Requirements, as the Class of 2020 Degree Requirements have yet to be determined. (See the Class of 2019 Curriculum Matrix and MBA Degree Requirements Table in order to view curriculum specifics.)

THE FIRST YEAR

FIRST-YEAR CURRICULUM
The Core curriculum is based on a business process model, which follows the cycle of running a business. Student learning, across courses, is pulled together by a Core Case Competition as well as by leadership exercises held throughout the academic year.

During the first year in the MBA Program, most courses will be in the MBA Core. Core courses are “traditional” in the sense that they provide the building blocks or tool kit successful MBA students need.

In the spring (Modules III & IV), first-year students begin customizing their MBA education through the selection of Elective courses.

Introducing Elective courses in spring of the first-year curriculum allows students to learn more about a specific area of interest, such as finance or marketing, before their summer internship.

COMMITMENT
The first-year MBA Core requires a significant time commitment on the part of students. On average, students spend 20 hours per week in class and on classroom preparation. Another 10 hours will be spent on career activities such as resume and cover letter writing, company presentations and career management workshops. Additional opportunities abound by involvement in career clubs and intramural sports.

The MBA Program is centered on student learning, and we are committed to providing you with the best opportunities for learning by partnering with you throughout your two years. Faculty are committed to your educational experience and are constantly improving their courses by researching developments and trends. In return, students come prepared for class in order to optimize their own learning as well as that of their fellow classmates.

Students receive an H (High Pass – Clear Excellence), P (Pass – Entirely Satisfactory Graduate Work), L (Low Pass – Inadequate/Unsatisfactory Graduate Work), or F (Fail) in their MBA coursework. MBA students at UNC Kenan-Flagler do not receive rankings or grade point averages (GPA) on a numerical scale.

In alignment with UNC Kenan-Flagler’s core value of Excellence and to preserve the learning environment in the classroom, the MBA Program maintains an attendance policy that requires students to regularly attend core course sessions. Additionally, students can expect some mid-term and final exams to occur on evenings and weekends as facilities permit. Because of the extensive time required for academics, you should not plan to have a job (not even part-time) during the first year of the MBA Program.

FIRST-YEAR STUDY TEAMS
Students are assigned to a study team with their MBA classmates and will work with the same study team throughout the first year of the MBA Program. This approach, in combination with other aspects of the Program and its curriculum, creates graduates with great teamwork orientation, communication and interpersonal skills with personal ethics and integrity. Students praise the availability of professors who take genuine interest in student development, and a faculty and administration responsive to students. These qualities help MBAs at UNC Kenan-Flagler get the most from a rigorous and demanding curriculum. As an MBA at UNC Kenan-Flagler you become part of a close and collaborative community that will continue to support you long after graduation.
DEGREE REQUIREMENTS

The UNC Kenan-Flagler MBA curriculum is rigorous, building functional knowledge and analytical skills while also developing the global vision of today’s as well as tomorrow’s successful business leaders. The MBA Program places heavy emphasis on use of the case-study method and work in small groups. The curriculum is designed with help from our corporate advisory boards. It will challenge and develop students in three areas recruiters say are essential for career success:

1. Asking the right questions and thinking like a general manager
2. Working effectively as a leader and member of teams
3. Speaking to groups and presenting your ideas persuasively

Students will find that the intensity of the first year demands a time commitment that will preclude holding a part-time job. Do not plan to engage in any activity that will take significant time away from MBA studies.

NOTE: ASW is preparatory course work and does not count toward MBA degree requirements.
### CLASS OF 2019 DEGREE REQUIREMENTS

<table>
<thead>
<tr>
<th>CORE (ALL ARE REQUIRED)</th>
<th>CREDIT HOURS</th>
<th>MODULE TAUGHT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Financial Accounting (MBA 730)</td>
<td>2.0</td>
<td>Module 1</td>
</tr>
<tr>
<td>Financial Tools (MBA 771)</td>
<td>2.0</td>
<td>Module 1</td>
</tr>
<tr>
<td>Marketing: Core Concepts &amp; Tools (MBA 741)</td>
<td>2.0</td>
<td>Module 1</td>
</tr>
<tr>
<td>Business Statistics and Analytics (MBA 714)</td>
<td>1.5</td>
<td>Module 1</td>
</tr>
<tr>
<td>Leading &amp; Managing (MBA 801)</td>
<td>1.5</td>
<td>Module 1</td>
</tr>
<tr>
<td>Microeconomics (MBA 773)</td>
<td>1.5</td>
<td>Module 1</td>
</tr>
<tr>
<td>Shaping Leaders for Career Success A (MBA 810A)</td>
<td>1.0</td>
<td>Module 1</td>
</tr>
<tr>
<td>Business Strategy (MBA 800)</td>
<td>2.0</td>
<td>Module 2</td>
</tr>
<tr>
<td>Finance (MBA 772)</td>
<td>2.0</td>
<td>Module 2</td>
</tr>
<tr>
<td>Operations (MBA 703)</td>
<td>2.0</td>
<td>Module 2</td>
</tr>
<tr>
<td>Global Economics (MBA 774)</td>
<td>1.5</td>
<td>Module 2</td>
</tr>
<tr>
<td>Data Analytics and Decision-Making (MBA 715)</td>
<td>1.5</td>
<td>Module 2</td>
</tr>
<tr>
<td>Shaping Leaders for Career Success B (MBA 810B)</td>
<td>1.0</td>
<td>Module 2</td>
</tr>
<tr>
<td>Core Case Competition (MBA 807A)</td>
<td>1.0</td>
<td>Occurs after Module 2</td>
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<tr>
<td>Managerial Accounting (MBA 731)</td>
<td>1.5</td>
<td>Module 3</td>
</tr>
<tr>
<td>Ethics and Governance course (MBA 787B, 799, or 802A)</td>
<td>1.5</td>
<td>Module 3 or 4</td>
</tr>
<tr>
<td>Management Communication: Presentation Skills (MBA 803/4)</td>
<td>1.5</td>
<td>Module 3 or 4</td>
</tr>
<tr>
<td>Shaping Leaders for Career Success C (MBA 810C)</td>
<td>1.0</td>
<td>Throughout Modules 3 and 4</td>
</tr>
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</table>

**Total Core Credit Hours** 28.0

**Total Minimum Degree Requirement** 63.0

*The Ethics and Governance core requirement is fulfilled by one elective (Ethical Leadership, Resisting Corporate Corruption, or Governance of Financial Accountability)*
## EXAMPLE STUDENT SCHEDULE

### YEAR ONE

<table>
<thead>
<tr>
<th>MODULE 1</th>
<th>CREDIT HOURS</th>
<th>MODULE 2</th>
<th>CREDIT HOURS</th>
<th>MODULE 3</th>
<th>CREDIT HOURS</th>
<th>MODULE 4</th>
<th>CREDIT HOURS</th>
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</thead>
<tbody>
<tr>
<td>Financial Accounting</td>
<td>2.00</td>
<td>Business Strategy</td>
<td>2.00</td>
<td>Management Communication: Presentation Skills</td>
<td>1.50</td>
<td>Resisting Corporate Corruption</td>
<td>1.50</td>
</tr>
<tr>
<td>Financial Tools</td>
<td>2.00</td>
<td>Finance</td>
<td>2.00</td>
<td>Shaping Leaders for Career Success C</td>
<td></td>
<td>Shaping Leaders for Career Success C</td>
<td>1.00</td>
</tr>
<tr>
<td>Marketing</td>
<td>2.00</td>
<td>Operations</td>
<td>2.00</td>
<td>Managerial Accounting</td>
<td>1.50</td>
<td>Consulting Skills &amp; Frameworks</td>
<td>1.50</td>
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<tr>
<td>Leading and Managing</td>
<td>1.50</td>
<td>Data Analytics and Decision-Making</td>
<td>1.50</td>
<td>Introduction to Entrepreneurship</td>
<td>1.50</td>
<td>Global Business Strategy</td>
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<td>Business Statistics and Analytics</td>
<td>1.50</td>
<td>Global Economics</td>
<td>1.50</td>
<td>Consumer Behavior</td>
<td>1.50</td>
<td>Financial Statement Analysis</td>
<td>1.50</td>
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<tr>
<td>Microeconomics</td>
<td>1.50</td>
<td>Core Case Competition</td>
<td>1.00</td>
<td>Fundamental Principles of Corporate Finance</td>
<td>1.50</td>
<td>Practical Financial Modeling</td>
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<tr>
<td>Shaping Leaders for Career Success A</td>
<td>1.00</td>
<td>Shaping Leaders for Career Success B</td>
<td>1.00</td>
<td>Global Immersion Elective</td>
<td>3.00</td>
<td></td>
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**Total:** 11.50  | **Total:** 11.00  | **Total:** 10.50  | **Total:** 8.00

- **Core – Required of all students**
- **Core – Required of all students (offered in Module 3 or 4 of Year One)**
- **Electives – A maximum of six total courses per module allowed**

### YEAR TWO

<table>
<thead>
<tr>
<th>MODULE 1</th>
<th>CREDIT HOURS</th>
<th>MODULE 2</th>
<th>CREDIT HOURS</th>
<th>MODULE 3</th>
<th>CREDIT HOURS</th>
<th>MODULE 4</th>
<th>CREDIT HOURS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Advanced Writing Skills</td>
<td>1.50</td>
<td>Applied Improvisation for Communication</td>
<td>1.50</td>
<td>Global Leadership</td>
<td>1.50</td>
<td>Strategic Economics</td>
<td>1.50</td>
</tr>
<tr>
<td>Strategy &amp; Sustainability</td>
<td>1.50</td>
<td>Groups &amp; Teams in Organizations</td>
<td>1.50</td>
<td>Negotiations</td>
<td>1.50</td>
<td>Managerial Decision Making</td>
<td>1.50</td>
</tr>
<tr>
<td>Communication for Developing Leaders</td>
<td>1.50</td>
<td>Sales</td>
<td>1.50</td>
<td>Taxes and Business Strategy</td>
<td>1.50</td>
<td>Brand Management</td>
<td>1.50</td>
</tr>
<tr>
<td>Entrepreneurial Finance</td>
<td>1.50</td>
<td>Private Equity</td>
<td>1.50</td>
<td>STAR Project (Modules 3-4)</td>
<td></td>
<td>STAR Project (Modules 3-4)</td>
<td>4.00</td>
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</tbody>
</table>

**Total:** 6.00  | **Total:** 6.00  | **Total:** 4.50  | **Total:** 8.50

**Class of 2019 Minimum Degree Requirements:** 63.00  | **Total Credits:** 66.00
CORE CURRICULUM

BUSINESS STATISTICS AND ANALYTICS
Scientific approaches to decision making are pervasive across a wide range of industries and functional areas. It is increasingly expected that business leaders be knowledgeable about the opportunities for data-driven decision-making and the inherent challenges and tradeoffs, and also proficient with manipulating and analyzing data themselves.

Business Statistics and Analytics is a core course on business statistics covering data analysis, sampling and estimation, hypothesis testing, and multiple regression. The primary goal of the course is for students both to learn basic statistical techniques and to acquire proficiency with the “art” of applying these techniques to practical managerial decision problems. A secondary goal is to increase students’ familiarity with the use of Microsoft Excel for data analysis. These skills will be expected of students in future core and elective courses as well by many future MBA employers.

BUSINESS STRATEGY
The purpose of this course is to increase your ability to analyze the strategy of corporations. By strategy, I mean the distinctive approach that the executives within a corporation employ to win in their markets and against their competitors. We will discuss fundamental strategy theories and illustrate their use within a diverse set of corporations. Specifically, we will consider industry structure and generic strategies, the resource-based view of the corporation and opportunity-driven strategies based on complexity theory. The course will progress from well-defined markets to highly dynamic ones where market structures are ambiguous and the pace of change is often rapid.

The ultimate intent of the course is to help you to work more effectively in your professional careers.

CORPORATE GOVERNANCE (ETHICS & GOVERNANCE)
In this course students receive a high level overview of the forces that impact the governance of both public and private companies. The roles of boards, shareholders and government entities in governing corporations will be examined. Some of the questions that will be explored through readings, case discussions and guest speakers include the following:

• What is the purpose of a corporation in the U.S. and how is it different in other countries?
• What qualities make a board effective, and what are the roles of various board committees?
• What is the shareholders’ role in governance?

• How do managers prioritize among various stakeholders’ interests?
• How are public companies governed differently from private companies, and why is private equity growing so rapidly?
• How do incentive systems influence managerial decisions?
• What is the legal and regulatory framework governing financial decisions and reporting?
• Why do financial scandals crop up in some companies and not others?

DATA ANALYTICS AND DECISION MAKING
In today’s technology enabled world, organizations collect a wealth of information as a part of their business operations. Data Analytics and Decision Making is a systematic approach to harnessing this data and information to drive effective decision making. Specifically, the course objectives are to:

• Help students understand the role of analytical techniques and show how they can enhance the quality of decision making in modern organizations.
• Improve students’ ability to view business processes and relationships systematically and analytically.
• Expose students to various examples that demonstrate the value of analytics in real world decision making contexts.

The aforementioned objectives will be achieved using ‘hands on’ exercises and ‘real world’ cases. This course aims to teach students the following key skill sets:

• Asking ‘Crunchy’ Questions: Distill and select the most significant questions facing a functional area-manager in a complex decision making setting, breaking a big problem down to small ‘digestible bits’, and develop a plan to answer each of those ‘digestible bits’ with appropriate data/analytical methods.
• Data Mapping and Preparation: Select marketplace data, from sources internal as well as external to the organization, that are useful in answering those questions, identify data problems that must be addressed, and learn how to make appropriate use of data that may be less than ideal (i.e., merging datasets, not all relevant variables, missing data, small sample size, variable creation, data imputation etc.). If appropriate data is not available, identify alternative strategies as field experiments and identify proxy data or scenarios.
• Data Analysis: Select and apply the most appropriate statistical/analytical methods for analyzing the available data, interpret results appropriately, and develop useful/appropriate robustness analysis. In most scenarios each ‘digestible bit’ may require different types of analyses.
• Decision Making: Bring this analysis to bear directly and appropriately on the fundamental decision problem. Assimilate the answers from the above step for each ‘digestible bit’ and integrate the information to answer the complex decision making problem faced by the area-manager. Use the analysis to make a decision. Provide multiple scenarios.

**ETHICAL LEADERSHIP (ETHICS & GOVERNANCE)**

Ethical Leadership addresses the ethical and moral aspects of leadership. Through the course, we apply ethical concepts and frameworks to leadership situations and decisions encountered in the business world. We use cases, exercises, simulations, and readings to analyze moral dilemmas faced by managers and assess the key role of ethics in the business world.

**FINANCE**

This course will provide training in the theory and practice of financial management. The primary objectives are as follows:

To achieve facility in using finance concepts to make decisions. Decisions will be made in the context of the firm, but the skills will be applicable to many decisions. Decisions will concern:

• Value Creation
• Business Policy
• Financial Decision-Making

Specifically, we will delve into five topics that will give us insight into financial decision-making:

• Capital Budgeting
• Capital Structure
• Valuation
• Option Theory
• Raising Capital

The course will be conducted using a combination of lecture and case discussion. Each member of the class is expected to prepare thoroughly for each session and to participate actively in the class discussion.

**FINANCIAL ACCOUNTING**

Financial Accounting is a crucial business tool. There are two goals for MBA students in this course. The primary goal is to become informed users of financial statement information. By the end of the course, you should be able to prepare financial statements reflecting a wide range of economic transactions. While you are not likely to become practicing accountants, understanding the impact of transactions on the financial statements is central to preparing business plans, forecasting financial performance, budgeting and assessing the implications of proposed transactions on the financial statements. Taken together, these skills will give you a solid foundation for other core and elective courses here at UNC Kenan-Flagler as well as in a wide variety of career tracks.

In order for us to be able to cover all of the course material in a seven week mod, it is crucially important that you arrive with a basic knowledge of financial statements and debits and credits. If you have not taken a financial accounting course before (or it has been a long time) you should definitely consider coming to ASW. It is also possible to get the necessary background through another university, but ASW will ensure that you get the necessary coverage in as efficient a manner as possible. By far the most common reason students struggle in the course is because they arrive without the recommended background. Your experience in the course and in the program in general will be much more pleasant if you arrive well prepared.

**FINANCIAL TOOLS**

This course addresses the theory and practice of financial management. The course has the following principal objectives:

• To provide a good grounding in basic concepts of finance, including the time value of money, valuation, portfolio theory, the role of financial markets, asset pricing, and the risk-return tradeoff;
• To establish a “finance mindset” that views finance as applied microeconomics in a business policy context, with value creation as a central concept;
• To develop skills in financial analysis, planning and decision-making; and
• To develop perspective and judgment in business decisions and an appreciation for decision-making in a complex world.

**GLOBAL ECONOMICS**

Global Economics is an introductory course for managers with the primary goal of providing applied tools to optimize business in the global economy. The course is motivated by the following simple observation: both general and leading managers in all fields and firms need a solid understanding of both country-level and global trends to formulate successful operation-, marketing-, strategy-, and finance-related decisions.
Each topic relates to a crucial aspect of the macro-economy that affects firms, consumers, and policy making. Business leaders are asked to (i) choose effective responses to the external environment; (ii) anticipate global economic challenges and opportunities; and (iii) shape business environment and policy making. To do so, knowledge of management and leadership on a macro scale is required. We will study not only how firms should respond to policy variables, but also how economic policies are determined. These policies are relevant because they affect millions of consumers, workers, entrepreneurs, and intermediaries.

LEADING AND MANAGING
This course will cover and apply a variety of core concepts and theories from psychology and organizational science which form the knowledge base for leadership and management skills. The focus of the course is on surveying key core skills and setting students up for continuously learning and applying these skills throughout the MBA Program and thereafter.

Course Goals
- Cover key concepts that form the foundation of leadership.
- Provide opportunities to experience and practice these skills.
- Provide opportunities for reflection and application of these skills in a leadership context.
- Enable study groups to apply course concepts to their own development through the program.

MANAGEMENT COMMUNICATION: PRESENTATION SKILLS
This course — which combines lecture, class discussion, and practice — will reinforce best practices related to developing and delivering business presentations:
- Create and organize impactful presentations
- Deliver information with confidence
- Design and integrate PowerPoint slides, handouts, and notes effectively; and
- Answer questions

To tailor the course to your needs, you’ll deliver a baseline presentation, which will reveal your presentation strengths and opportunities. Based on the results, you’ll focus on those areas that need your attention.

MANAGERIAL ACCOUNTING
Managerial accounting is concerned with the use of accounting information by managers to plan and control (evaluate) the operations and personnel of the firm. This course takes the perspective of both the manager (user) and the preparer of internal accounting information. Management accounting will offer you the measurement skills needed to complement your understanding of strategy, risk and business processes with data-driven analysis to make good managerial decisions. Without such measurement skills to provide competent, data-driven answers to managerial questions, you will struggle to persuade others to endorse your point-of-view. Furthermore, these measurement skills will also enable you to ask for the relevant supporting analyses when others are presenting a suggested course of action to you for approval.

MARKETING: CORE CONCEPTS AND TOOLS
This course is designed as an advanced level introduction to the basic principles and concepts in marketing. The goal is to expose you to these concepts as they are used in a wide variety of settings; including consumer goods firms, manufacturing and service industries, and small and large businesses. The course will give you an overview of marketing strategy issues, elements of a market situation analysis — company, customers, and competition, as well as the fundamental elements of the marketing mix — product, price, placement (distribution) and promotion. You will be challenged to apply the principles you learn in class to current and real-world marketing issues. As with any class, the knowledge that you take away from the class will be determined in large part by the degree to which you rigorously pursue an understanding of the materials covered. This includes reading the assigned materials, active case participation, and interacting with your peers in team assignments.

MICROECONOMICS
This course develops the tools used in price forecasting and price setting, and applies these tools to a wide variety of topics along the way. Basic supply and demand methods are used to analyze the effects on prices of government policy and shocks to demand or output, both in the short and long run. This includes policies in markets with externalities and other market failures. Methods of marginal analysis are employed to develop techniques of basic price and quantity setting, as well as more advance topics in price discrimination and hidden information. After completing the course, students will be able to forecast prices of inputs and outputs of the production process, and will understand the basics of pricing. Along the way, ideas from accounting, finance, statistics, marketing and operations will be incorporated into an integrated whole.
OPERATIONS

Operations management is defined as the design, operation and improvement of the systems that create and deliver the firm’s primary products and services. This class provides an understanding of the operations management function and its relationship to other functional areas within the firm. In this class, we will develop frameworks to analyze the strengths and weaknesses of a firm’s operations and to develop viable alternatives in pursuing its goals and objectives. We will examine the tradeoffs that managers face in emphasizing one goal (such as high capacity utilization) as compared to another goal (such as minimum throughput time). We will compare and contrast the strengths and weaknesses of different strategies and techniques, as determined by industry and global operating environments. Ultimately, we hope to stimulate your interest in operations management. Whether you end up in finance, consulting, marketing, operations, accounting, or any other field, you will have opportunities to consider and systematically improve the way you do things. Operations management provides tools, techniques, and strategies for making organizations work more effectively and efficiently, and can make you a better manager.

RESISTING CORPORATE CORRUPTION: CASES IN PRACTICAL ETHICS (ETHICS & GOVERNANCE)

Resisting Corporate Corruption is a course in practical business ethics that focuses on three questions:

1. Why have corporations, and especially financial firms, become enmeshed in scandals?
2. Why are young professionals especially vulnerable when firms behave unethically?
3. How can young professionals resist pressures to act unethically while protecting themselves and their careers from lasting damage?

The course aims to prepare future executives for these challenges in a number of ways. First, it seeks to sensitize you to the warning signs that a firm’s financial control culture is weak. Inadequate financial control typically is symptomatic of a potential for scandal. Second, it aims to illustrate how younger employees come to be placed in vulnerable circumstances, and how inexperience renders them both more exposed and more expendable. Most important, it seeks to equip you with a tool kit of tactical options for resisting pressures to behave unethically.

Using case studies taken from Enron, the Financial Crisis and post-crisis scandals, Resisting Corporate Corruption places students in the shoes of CEOs and young professionals as they faced decisions involving these dilemmas. Working in teams, students will devise solutions to what Sherron Watkins should have done with evidence of Enron’s accounting frauds and what Goldman’s Fabrice Tourre should have told the firm’s Credit Committee and investors about the Abacas 2007 AC-1 subprime mortgage CDO. By the end of the course, students should be well prepared to see trouble coming and identify more options for handling it than futile struggle, acquiesce or resign.

CORE CASE COMPETITION: FALL/SPRING

THE SECOND YEAR

As a part of our commitment to student learning, the MBA Program offers a set of elective concentrations that aligns our strategy, curriculum, placement activities and admissions policies to attract the best students and the best hiring organizations in the world. Students may elect to pursue a concentration as part of their MBA education through specific course selection in the second year, or students may choose to customize their own general management studies.

SECOND-YEAR ELECTIVES & CONCENTRATIONS

UNC Kenan-Flagler has built a reputation for excellence by using Core courses to provide students with a general management perspective. We have also earned a reputation for excellence by preparing students for their post-MBA jobs via curricular concentrations.

The MBA Program offers two types of concentrations, Career and Enrichment, as well as Focus Areas. The Career Concentrations are in place so students with specific career interests can follow a well thought-out path of courses and other experiences that lead to a successful career in this area or field. Enrichment Concentrations serve a similar purpose by giving students expertise that cuts across different types of careers.

In many cases, Enrichment Concentrations signal where or through which lens you will perform job duties within your primary Career Concentration. Focus Areas represent emerging areas of program expertise, reflecting the school’s unique resources.

Each concentration has an advisory board consisting of representatives from leading companies, faculty members and students. These advisory boards are responsible for articulating the competencies students need to demonstrate in order to be most successful in careers in each of these areas. Students who wish to follow a General Management plan of study need not declare a specific concentration. These students enjoy selecting courses from across the concentrations and are therefore able to broaden their academic interests.
CAREER CONCENTRATIONS

Capital Markets and Investments concentration prepares students for positions on both the buy and sell side of capital markets, including corporate treasury, securities analysis and portfolio management, sales and trading, and personal client services.

A concentration in Corporate Finance provides a rigorous set of courses to develop skills and knowledge in project finance, debt and equity issues, valuation, mergers and acquisitions, financial planning, risk management, financial reporting and analysis, and taxation.

The Management Consulting concentration focuses on both the strategy and process of consulting, as well as on the development of skills in cross-functional analysis, analytic tools, team leadership, IT and international competition.

The Marketing concentration explores a variety of leading edge marketing topics such as database management, brand management, one-to-one marketing, data mining, customer profitability, sales, and lifetime analysis of customers.

The Operations Management concentration prepares students to effectively diagnose, design, and synchronize an entire network of business processes and resources — including materials, technology and knowledge — into value-added products and services for end customers and profit management.

The Real Estate concentration prepares students for a diverse set of career opportunities including real estate development, public/private opportunities, real estate investment banking and capital markets, mortgage debt financing, affordable housing, institutional real estate and real estate consulting.

ENRICHMENT CONCENTRATIONS

The Energy focus area prepares students for various roles within the energy sector. The Energy focus area complements MBA career and enrichment concentrations, and provides students with exposure to the energy value chain as well as the design and management of energy markets.

The Entrepreneurship concentration serves students who intend to start businesses, work for an existing startup, lead an entrepreneurial effort within a larger company, or pursue a career in venture capital.

The Healthcare concentration prepares students for an array of healthcare-related careers by providing an overview of the structure and component parts of the healthcare system.

The Sustainable Enterprise concentration equips students to identify and capitalize on opportunities that create competitive advantages for companies and nonprofit organizations by recognizing the benefits of a triple bottom line — one that incorporates economic, environmental and social outcomes.

FOCUS AREAS

The Business Analytics and Decision Making concentration enhances students’ decision-making skills by expanding their quantitative toolsets, honing their ability to make fact-based decisions, and teaching them to recognize competitive opportunities brought by analytics.

The Family Business focus area complements MBA career and enrichment concentrations, and prepares next generation family business leaders to lead entrepreneurial sustainable family enterprises, create and maintain health family and working relationships and be responsible stewards of family business assets.

SUSTAINABLE ENTERPRISE

For almost 20 years, UNC Kenan-Flagler has been at the forefront of MBA programs with a progressive focus on assembling and sharing thought leadership in research, education and best practice in sustainable enterprise. UNC Kenan-Flagler’s goal is to empower business leaders in their quest for shareholder value while exercising environmental stewardship and promoting economic development and growth.

The sustainability program, led by the Center for Sustainable Enterprise (CSE), will help you develop sustainability-focused business skills that will differentiate you as a forward-thinking business leader.

- UNC Kenan-Flagler has been recognized since 1998 by the Aspen Institute’s survey, “Beyond Grey Pinstripes” as one of the top business schools in the world for education in sustainability, including a No. 9 global rank and No. 4 for Courses with For-profit Impact in their most recent survey. UNC Kenan-Flagler has received four top-ten rankings:
  - No. 7 for Sustainability by Bloomberg Businessweek
  - No. 7 “Best Green MBA” by The Princeton Review
  - No. 9 for Corporate Social Responsibility and Ethics by the Financial Times
• UNC Kenan-Flagler’s Sustainable Enterprise Enrichment Concentration features over 15 leading-edge electives in strategy and sustainability, environmental strategy, social entrepreneurship, renewable energy, a global immersion elective to South America and impact investing. With the Sustainable Enterprise enrichment concentration, you will be joining over 700 UNC Kenan-Flagler MBA alumni the world over using their MBA for impact.

• UNC Kenan-Flagler’s MBA Net Impact Chapter is one of the largest and most active chapters in the country. The chapter was awarded the prestigious Gold rating for six years running, representing the most outstanding chapters in the global Net Impact network. UNC Kenan-Flagler’s chapter of the Net Impact Club includes around 200 students, which is more than 40% of the UNC Kenan-Flagler student body.

• The UNC Kenan-Flagler Energy Club exists to provide MBA students with the skills, knowledge and connections necessary to compete for top energy industry jobs and internships and enhance their value in the workplace. The club is comprised of 80+ MBA students who are passionate about energy. The club sends student teams to participate in energy competitions across the country.

• Students have an opportunity to serve as a Kenan Scholar focused on Sustainable Enterprise. Select MBA students commit 5 hours a week to help the Center achieve their goal to assemble and share thought leadership in research, education and best practice. The Kenan Scholar assists in translating scholarly research, assisting with Center strategy and implementing top priorities.

• Ten top global business schools (including Oxford, Harvard, Wharton, Kellogg, Haas and others) compete annually in the one-of-a-kind UNC Kenan-Flagler Investing for Impact Competition. UNC Kenan-Flagler students have also won major sustainability-related MBA competitions, including first place in the Leeds School of Business/Net Impact Case Competition, Thunderbird Global Citizenship Challenge and the Investing for Impact Competition.

• Other CSE sponsored events include the annual UNC Clean Tech Summit which brings together professionals in business, policy and academia from across the state and region for two days of discussion, workshops, mentoring and networking to foster leadership and growth in the Southeast’s clean tech industry. Each year the Center hosts Perspectives in Sustainability speakers including past presentations by Professor Jan-Benedict Steenkamp on global brand strategy and CSR; Jonathan Reckford, CEO of Habitat for Humanity International; and Adam Lowry, CEO of Method.

In 2014, UNC Kenan-Flagler started MBA FoodCon, a student designed and run conference by, about, and for the sustainable food industry that rotates each year between UNC Kenan-Flagler, Duke and NC State. Another joint venture is the B Corp Clinic, a collaboration between UNC Kenan-Flagler, NC State’s Poole College of Management, and Duke University’s Fuqua School of Business. The B Corp Clinic provides participating businesses with a team of North Carolina schools to help them with their quest to become a certified B Corporation.

• In a strong partnership between the Center for Sustainable Enterprise, the MBA Career & Leadership team and the Net Impact Club, UNC Kenan-Flagler offers a broad range of career development resources. Companies interviewing on campus in recent years for sustainability-related positions have included GE Renewable Energy Leadership Program, Deloitte, Walmart, Duke Energy, SJF Ventures (sustainable venture capital fund), Johnson & Johnson and Burt’s Bees, among many others. For over 15 years, the Net Impact Club and the Center for Sustainable Enterprise have hosted an annual Careers in Sustainability Forum.

• The Social Impact Summer Grants program provides financial support to MBA students utilizing business skills during their summer internship within organizations that make a positive social impact. The grants supplement the salaries of UNC Kenan-Flagler MBA students who take qualified positions using business core competencies in organizations that otherwise could not afford to pay for an MBA intern. Students will enhance the capacity of the host organization to make a long-term positive impact on the community and/or industry while also raising awareness about social and environmental impact strategies at UNC Kenan-Flagler.

• UNC Kenan-Flagler has a broad and active network of over 700 alumni working in the field of sustainability. Our alumni are working in careers including sustainability consulting, corporate environmental management, socially responsible investing, corporate social responsibility, green building/sustainable real estate development, social entrepreneurship, international development and many others. Read about the student and alumni experience on our blog at blogs.kenan-flagler.unc.edu/sustainability. Learn about the Center for Sustainable Enterprise at www.cse.unc.edu.
GLOBAL OPPORTUNITIES
During your two-year tenure at UNC Kenan-Flagler, you will have many opportunities to gain first-hand international experience. These opportunities vary in intensity and duration, and may involve costs in addition to your regular program tuition. We encourage you to begin planning now to take advantage of these opportunities including Global Immersion Electives, MBA Exchanges, Doing Business In courses, Working Spanish and STAR Global.

GLOBAL PROGRAMS
MBA Global Programs facilitates and administers global opportunities for graduate business students. Our two flagship programs are the Global Immersion Electives and the MBA Exchange Program.

GLOBAL IMMERSION ELECTIVES
Global Immersion Electives (GIEs) provide students in the MBA Programs at UNC Kenan-Flagler with an opportunity to engage in short-term experiential learning abroad for academic credit. Each GIE combines relevant and timely international business issues with nuts-and-bolts discussions of how to do business in targeted countries or regions highlighting some of the most dynamic economies in the world.

Depending on the expertise of the lead faculty member, a GIE may place a secondary focus on a specific industry or functional area as well. MBA students will receive 3 hours of elective credit for participation in a GIE (or 1.5 credits if participating in a second GIE).

Program Details
GIE participants are accepted after a competitive application process in the fall. Five on-campus courses are taught by a UNC Kenan-Flagler professor and include a historical and cultural overview of the target region as well as an in-depth look at socio-economic-political and business practices. The course includes a 10–14 day immersive learning experience within the targeted countries that will include company visits and cultural experiences while accompanied by the professor and a staff lead.

GIE Locations
UNC Kenan-Flagler has been offering “study tours” electives since 1993. In subsequent years, we began to develop new courses to other destinations. Since its inception, UNC Kenan-Flagler has offered GIEs in over 80 countries. The 2017 GIEs will study:

- Southern Africa: South Africa, Botswana, Zimbabwe
- Southeast Asia: Vietnam, Thailand, Singapore
- Peru & Chile
- Israel & UAE

The learning objective of the GIE programs are to take students beyond what can be learned in the classroom to on the ground experiential learning of the challenges and opportunities of doing business around the globe. The GIE strives to cultivate a deeper, interdisciplinary understanding of global issues through on-site active learning experiences. GIEs cultivate the following basic components of global competency:

- Intercultural knowledge and knowledge of self
- Skills development of reflection, empathy, adaptability, collaboration and communication
- Cultivation of attitudes of openness, flexibility, resilience and respect

Students will grow their global network, cultivate community through an on-site service learning project, and interact with dynamic companies and globally minded executives around the globe.

EXCHANGE PROGRAM
UNC Kenan-Flagler is a member of the Partnership in International Management (PIM). PIM is a prestigious consortium of leading business schools from around the world united by their commitment to graduate-level management education of the highest quality. In addition, there are bilateral exchange agreements with several top business schools. Exchanges take place in the fall or spring of a student’s second year, and can be either a semester or module exchange.

There are no additional fees associated to participate in the exchange program. Tuition and student fees are paid to UNC-Chapel Hill. A student will pay for the cost of travel, room and board in the host country. Financial assistance and loan allowances may be adjusted to compensate for the increased costs that are associated with participation in an exchange.

Doing Business In (DBI) courses (short exchange) are available by some of our exchange partner schools. DBIs provide students in the MBA, Executive MBA, MBA@UNC and Master of Accounting Programs at UNC.
Kenan-Flagler an opportunity to study abroad for a short amount of time. These one, two or three week courses specialized in doing business globally are offered during specific times throughout the year.

**MBA Exchange Program:**
Partner Schools list

[www.kenan-flagler.unc.edu/programs/mba/global-programs](http://www.kenan-flagler.unc.edu/programs/mba/global-programs)
## OVERVIEW OF GLOBAL OPPORTUNITIES FOR MBA STUDENTS AT UNC KENAN-FLAGLER

<table>
<thead>
<tr>
<th>Cost (subject to change)</th>
<th>GLOBAL IMMERSION ELECTIVES</th>
<th>STAR GLOBAL</th>
<th>ACADEMIC EXCHANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$3,500–$3,900, plus flight to/from destination country</td>
<td>$1,500 student project fee, plus roundtrip travel expenses (airfare, visa, immunizations, etc.) to/from destination country</td>
<td>Tuition paid to UNC Difference in cost of living between Chapel Hill and Exchange destination</td>
</tr>
<tr>
<td>Duration</td>
<td>4 on-campus classes (3 hours per week) plus 1 on-campus class (1.5 hour) upon return to the U.S., 10–14 days traveling outside U.S.</td>
<td>Mid-January to end of May (6 hours/week of weekly team work and independent project preparation, and then 2 full-time weeks of final project work in the country where project is focused</td>
<td>Exchange Programs: Module or semester DBI (short-term exchange): 1–3 weeks</td>
</tr>
<tr>
<td>Countries, Regions or Languages Offered (subject to change)</td>
<td>Various countries in Asia, South America, Europe and Africa</td>
<td>Various countries in Asia, South America, Europe and Africa</td>
<td>Choice of over 50 top business schools worldwide</td>
</tr>
<tr>
<td>Unique Strengths</td>
<td>Kenan-Flagler faculty instruction and exposure to business and cultural practices in targeted countries/regions, service learning projects</td>
<td>Global consulting, problem-solving, team work, virtual teaming and cross-cultural skill development</td>
<td>Extended exposure to business education, language and culture in a specific country</td>
</tr>
<tr>
<td>Credit Earned</td>
<td>Yes</td>
<td>Yes. 4.5 academic credits</td>
<td>Yes</td>
</tr>
<tr>
<td>Contact</td>
<td>Valerie D. Slate <a href="mailto:valerie_slate@kenan-flagler.unc.edu">valerie_slate@kenan-flagler.unc.edu</a></td>
<td>STAR Program Office <a href="mailto:star@unc.edu">star@unc.edu</a> <a href="http://www.star.unc.edu">www.star.unc.edu</a></td>
<td>Patricia Collins <a href="mailto:patricia_collins@unc.edu">patricia_collins@unc.edu</a></td>
</tr>
</tbody>
</table>
UNC Kenan-Flagler is taking concrete steps to increase the emphasis on leadership skills to better prepare our students for their business careers. Complementing our existing leadership course offerings, we offer a series of hands-on experiences designed to accelerate our students’ development of leadership skills.

- Student consulting projects
- One-on-one coaching with executives
- Management simulations
- Leadership Day activities facilitated by corporate executives and faculty
- Lessons of Experience: informal conversations with top business leaders
# Leadership Development

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LEADERSHIP AT UNC KENAN-FLAGLER

At UNC Kenan-Flagler, we believe our MBA graduates are better prepared to face the challenges of today’s business world because of the real-life leadership lessons they learn inside and outside the classroom. As an MBA student, you will have the opportunity to take advantage of unique, hands-on learning experiences to become a leader who delivers results with character.

Corporate recruiters and executives have long recognized UNC Kenan-Flagler MBA students and alumni for their leadership abilities. We look for that potential during the admissions process, and then help you refine it during the two-year program. The result? Our graduates are more competitive in their job search and possess even more tools to enhance their long-term career success.

HOW UNC KENAN-FLAGLER SHAPES LEADERS

Our Leadership Program provides a host of carefully designed and coordinated leadership development opportunities for every UNC Kenan-Flagler MBA student. We begin with a comprehensive leadership assessment when you enter the program to help you identify your strengths and areas for development. In our program, you have the freedom to choose from a menu of leadership exercises and experiences to drive your personal development.

We help you develop the skills and competencies that recruiters are looking for and therefore better prepare you for your future business career. Our learning model is simple: Principles, Practice, Feedback and Reflection. Through our offerings inside and outside the classroom, you are exposed to leadership principles and then are given the opportunity to practice leadership in meaningful real-world situations and simulations. You receive feedback on your performance, reflect on and learn from that feedback and then repeat the cycle again. UNC Kenan-Flagler is the only business school that offers such an integrated and comprehensive program to MBA students.

Principles: Our classes combine the best of theory and practice of leadership.
- A core class in leading and managing
- Required courses in strategy, ethics and communication
- An elective exclusively for student leaders

Practice: We offer multiple opportunities to apply and practice the principles taught in the classroom through hands-on, real-life challenges.
- Leadership days filled with interactive workshops
- A Leadership Immersion Capstone course co-taught by faculty and experienced executives
- Business simulations presenting real-world leadership challenges

Feedback: You will develop a career and leadership action plan that includes self-assessment and goal-setting. To support it, we provide structured, constructive feedback.
- Personal assessment of your strengths and interests
- Team assessment from members of your study group
- Customized, multi-rater assessment

Reflection: To capitalize on that feedback, we provide safe ways to learn from your experiences and better prepare you to compete in the marketplace. You will interact intensively with successful executives and peer coaches who share their expertise through:
- One-on-one coaching
- Study group discussions
- Small group exercise debriefs with executives

By taking full advantage of our Leadership Program, you can greatly enhance your leadership capabilities and be well-prepared to compete in today’s business world.
HOW TO CUSTOMIZE YOUR LEADERSHIP DEVELOPMENT

One of the first things you’ll do as a student at UNC Kenan-Flagler is to assess your strengths and then match your strengths to your personal interests. This type of assessment will help you further develop your leadership skills as well as make important decisions on which career paths to pursue.

We encourage students to identify leadership developing opportunities from all the options available, including Leadership programming, the curriculum, STAR projects, our Centers, the Kenan Institute, MBA student activities and personal interests in the school or community. You should take advantage of this safe environment in which we provide you the opportunity to take risks and grow with the support of our faculty, staff, executive coaches and fellow classmates. Your toughest decision will be making choices from all the great options.

WE PREPARE YOU TO LEAD

UNC Kenan-Flagler’s two-year portfolio of classes, experiences, and activities effectively integrate to significantly enhance leadership skills and capabilities to better prepare our MBAs to effectively compete in the business world.

• Unique business simulations, which test ability to manage conflict, empower and delegate, and influence
• StrengthsFinder Assessment, which identifies strengths and potential vulnerabilities
• Executive Leadership Coaches who provide guidance, feedback, and support
• Multi-Rater Survey that identifies leadership strengths and development opportunities, which facilitates the creation of a Career & Leadership Action Plan
• Real-world, action-learning opportunities to solve business challenges and interact with business leaders as a STAR team member or leader
• An “Applied Leadership” course with one-on-one coaching
• Formal, peer-to-peer feedback
• Courses that improve strategic thinking, analytical skills, general management perspective, communication and team effectiveness
• A Leadership Immersion capstone course with an intense focus on personal development

By choosing from a menu of offerings, you will have the opportunity to customize your leadership development and practice the skills and competencies that are most important to you.

THE LEADERSHIP IMMERSION CAPSTONE

The Leadership Immersion focuses on critical core competencies identified by students, recruiters and practicing leaders — self-awareness, communication, conflict management, empowerment and delegation, change management, and the ability to maximize team effectiveness to achieve results.

During this process you will:
• Practice leadership skills in a safe environment
• Experience impactful activities outside the classroom
• Interact and network with top-level executives
• Gain valuable insight from executive coaches and faculty with long-term application

“It’s not the traditional classroom setting. It’s on-the-go challenges, constant feedback, meeting senior leaders and having access to people that I wouldn’t normally have access to. It isn’t something that can be taught; it’s something that’s experienced.” — Danielle Brown, Kraft
Student Life

Recruiters recognize our MBA students as smart, ambitious, social and excellent team players. While learning from each other is one of the best reasons to attend UNC Kenan-Flagler, our students will also say it is our school culture that sets us apart. Our MBA students work hard as individuals, work well as team members and participate in a range of social activities to further strengthen the community. The MBA Program and the MBA Student Association work jointly on our social calendar in a way that enhances student quality of life and creates a deep sense of loyalty to the school among graduates. Thursday evening themed socials, Legacy Cup competitions and events, international student events and family-friendly activities represent only a few of our planned social events throughout the year.
Student Life

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Robert Rowe
MBA Concentration: Operations Management and Health Care
MBA 2017

BACKGROUND
• I graduated from Tuskegee University in 2008 majoring in Biology.
• In 2013, I received my medical degree from Wake Forest School of Medicine and worked for two years as a general surgery resident at Wake Forest Baptist Health.
• I am originally from Atlanta, Georgia and have lived in Kansas, New Jersey, Maryland, Alabama and North Carolina.

WHY UNC KENAN-FLAGLER
• I chose UNC Kenan-Flagler because of its unique ability to combine a top-notch academic program with an extensive alumni network and emphasis on relationships within the student body.
• The atmosphere reminded me of my very positive experience with fellow students in medical school.

CAREER PLANS
• I plan to return to medicine using my experiences at UNC Kenan-Flagler to take leadership roles in hospital operations and possibly running my own private practice. UNC Kenan-Flagler will give me a new perspective as I continue my surgical specialty training.

ACADEMICS
• While the curriculum is challenging, the professors and fellow students want everyone to succeed.
• We use real-world business models to explain both basic and complex concepts. Most of the core classes are taken earlier on, which gives us more time to explore electives and global opportunities.

STUDYING/GROUP STUDYING
• My study team is fantastic.
• We hail from three different countries and use our unique backgrounds to share insights on the course material.
• Our comradery extends well past the walls of the school as we have many social gatherings. We are friends as well as colleagues and it shows in our work.

EXTRACURRICULAR ACTIVITIES
• I am a member of the Health Care Club as well as UNC Kenan-Flagler’s a cappella group, the Confidence Intervals.
• I am also a strong participant in legacy cup competition events as well as community service opportunities.

LEADERSHIP
• Early in the year, I was honored by being elected Legacy representative for the Behrman legacy. As the representative, I am the voice of my cohort, allowing other’s thoughts and views to be heard by fellow students, faculty and staff.
• UNC Kenan-Flagler encourages all of us to take on leadership roles regardless of our leadership background.

SOCIAL LIFE
• Chapel Hill is a small town with a big presence.
• There is always something to do in the Research Triangle, both for families and adults.
• The mountains and the beaches are also just a couple hours away and I have already enjoyed both.

HOUSING/HOMELIFE
• A significant portion of students live in Alta Springs apartments. Divided into two sections, the complex is a quiet and safe place to live among your classmates. We have regular gatherings around the pool, grills and outdoor TV. The workout area is new and is an adequate substitute for a gym without the additional fees.
Charlotte Guice
MBA Concentration: Entrepreneurship and Family Business
MBA 2017

BACKGROUND
- I was born in Louisiana and grew up in Charlotte, N.C.
- I have a Bachelor of Art & Design from the College of Design at NC State University.
- During my last semester of college, I founded my collegiate and lifestyle apparel company, Olly Oxen.
- I’ve done freelance work, including graphic design, woodworking and welding (building furniture and sculpture) for various companies and clients.
- For the past 4.5 years, I worked for NCSU College of Design. During this time, I was building Olly Oxen into a larger brand and it grew into a family business with my two older brothers.

WHY UNC KENAN-FLAGLER
- The people and overall culture of the school make for a very down-to-earth, hard-working and collaborative environment. The program truly has an exceptional, supportive community.
- The Entrepreneurship concentration and Family Business focus area appealed to me greatly. These two areas are highly reputable in resources and teaching.

CAREER PLANS
- I continue to work at Olly Oxen and plan to continue after graduation.
- My biggest long-term career goal is to build a portfolio of lifestyle companies. I started Olly Oxen with the intention of growing it into a lifestyle company that covers a wide range of products primarily within fashion and home. This would allow me to encompass all areas of design that I enjoy (metalwork, graphic, fashion, etc.).
- I also plan to mentor and help others with their entrepreneurial pursuits.

ACADEMICS
- Core faculty meet with a representative from each legacy every week to hear a student’s perspective on the workload so they can make any adjustments necessary.
- The core course and elective offerings more than sufficiently cover a range of subjects and paths.

STUDYING/GROUP STUDYING
- I’m thankful to have such a collaborative team.
- The best part is that we’re all easy to work with, value each other and are easy-going hard-workers.

EXTRACURRICULAR ACTIVITIES
- Kenan Institute Leadership Fellow
- Adams Apprentice
- First-year liaison for Entrepreneurship & Venture Capital Club
- Family Business Club member
- MBAdventures Club and Beer Society

LEADERSHIP
- The amount of leadership opportunities and the focus on building leaders is a great strength of the school.
- One of my biggest leadership roles is as a Kenan Institute Leadership Fellow, where I further develop my personal leadership skills and am paired with a project in entrepreneurship through the Kenan Institute.
- It’s essential to take on a leadership role in the school as it immerses you more in the wealth of resources and allows you to further hone your leadership skills.

SOCIAL LIFE:
- In general, I spend a lot of time outdoors and exploring the area.
- I travel often to the beach and occasionally to the mountains.
- Socially, I go to school functions, MBA events and Franklin Street.

HOUSING/HOMELIFE:
- Talk with students or people in Chapel Hill to get an idea of good locations.
- I love where I live—a few blocks from Rosemary St. It’s a perfect location and great to be able to walk to everything.
Prerana Manvi  
MBA Concentration: Management Consulting  
MBA 2017

BACKGROUND
- I was born and raised in Hyderabad, India.
- I am a chemical engineer, with a master’s in economics from BITS-Pilani.
- With a passion for renewable energy and carbon credits, I sought to explore the intersection of business and environment.
- Prior to business school, I was a sustainability consultant and helped grow a CSR Advisory startup.

WHY UNC KENAN-FLAGLER
- While evaluating business schools, I had three main criteria: close-knit community, focus on sustainability and global outlook in curriculum. After talking to alumni and getting to know the school better, UNC Kenan-Flagler seemed the perfect fit for me. The Tar Heel community in Chapel Hill and beyond is truly one of a kind.

CAREER PLANS
- I am joining Amazon.com in their Retail Leadership Development Program. This aligns well with my short-term goal of working on internal strategy in a global company and understanding high growth businesses.
- In the long term, I wish to establish my own social enterprise.

ACADEMICS
- The case-based curriculum at UNC Kenan-Flagler is highly effective in ensuring that the learning in classrooms is practically applicable. The core has a perfect balance of qualitative and quantitative content, which positions MBAs with a strong fundamental base upon which to build specializations.
- Due to the diversity in the class, classroom discussions are highly insightful and thought-provoking.

EXTRACURRICULAR ACTIVITIES
- I am a very active member in the Center for Sustainable Enterprise, Net Impact Club and Consulting Club.
- I finished second in the First-Year Case-Off 2015, and was part of a team that reached the national finals of the Patagonia Case Competition 2015.

LEADERSHIP
- I am the president of the Net Impact Club, the VP of International Experience of the Consulting Club, a Business Communication Center (BCC) Consultant and a Leadership Fellow at the Center for Sustainable Enterprise.
- UNC Kenan-Flagler provides immense opportunities to test and develop one’s abilities to lead a diverse group of talented individuals. The passion to utilize such opportunities, and the eagerness to give back to the wonderful community drove me towards leadership positions.

SOCIAL LIFE
- I am a huge nature lover. I’ve spent quite a few weekends up in the Blue Ridge Mountains, exploring new hikes in the Appalachian Trail each time.
- I have also benefited immensely from Chapel Hill’s proximity to the wonderful serene lakes — Jordan and Crabtree.
- I adore Carrboro’s lovely cafes and breweries, where I’ve spent many memorable evenings over coffee with friends.

HOUSING/HOMELIFE
- As someone that does not own a car, I am a strong advocate of Baity Hill as the best place to live on campus.
Brett McFarland

MBA Concentration: Corporate Finance
MBA 2017

BACKGROUND
• I am from Houston, Texas, and graduated from Ohio State University with a degree in finance.
• I worked at a large manufacturing company in their Financial Development Program.
• Most of my career has been spent creating financial and accounting solutions for new acquisitions.

WHY UNC KENAN-FLAGLER
• I met Kent Harrill, an associate director for the MBA Career Management Center at an MBA Fair, and he told me about how committed the staff at UNC Kenan-Flagler is to their students’ success. Giving up a job and going back to school was a nerve-wracking decision, but learning how involved the career counselors were to my future was really reassuring. When I visited the campus and saw how collaborative and driven all the students were, I knew this was the right choice.

CAREER PLANS
• I will be interning for Google for the summer in their finance department.
• My goal is to continue in the tech space and eventually run my own business.

FELLOWSHIPS
• I am a Consortium fellow. It has provided me with an immediate group of friends that have really grown to be like family. Our support for each other is strong, and I could not imagine making it through the core classes without them. Also, the Consortium Career Fair at the beginning of the year was immensely beneficial to starting my MBA.

ACADEMICS
• The professors are not only very knowledgeable but work extremely hard to keep the students engaged.
• Our class discussions are integral to the learning process and there are ample tools available if extra help is needed.

STUDYING/GROUP STUDYING
• My study group was working on a business strategy assignment for a company. We had an awesome brainstorming session as we were researching new ideas. It was great to see everyone get excited in what was just a homework assignment, as if we were sitting in the boardroom for the company.

EXTRACURRICULAR ACTIVITIES
• I am a member of the Alliance of Minority Business Students (AMBS), an MBA Ambassador, and I play a lot of pickup basketball with the other MBA students.

LEADERSHIP
• I am an executive liaison for AMBS. This organization has provided me the opportunity to work on a dedicated team as we help create programs and content that impacts our entire MBA program and beyond. I’ve gotten to implement some of my ideas and run some meetings, which are all valuable leadership experiences.
• I am also a project lead for the Students Teams Achieving Success program.

SOCIAL LIFE
• Franklin Street is always a crowd pleaser.
• I like to try new and different restaurants in the area and there are many in the Chapel Hill/Durham area.
• UNC basketball and football games are fun times as well.

HOUSING/HOMELIFE
• Visit some of your potential apartment complexes on a school visit. That way you can see the area and some of the characteristics of that community.
• I live in Carrboro, which has a lot of graduate students but is still very laid back.
Harry Masters
Dual Degree: MBA and Master of Environmental Management
MBA 2018

BACKGROUND
• While at UNC Kenan-Flagler I am working primarily to build my core skillset in finance, while gaining exposure to energy and entrepreneurship.
• I attended UNC Chapel Hill for my undergraduate degree, earning a BA in Environmental Studies and Public Policy. Since then, I have worked in clean energy, both in government doing policy development and for a solar developer doing sales and marketing.
• In addition to my MBA, I am pursuing a Master of Environmental Management at the Nicholas School at Duke, focusing on energy and the environment.
• I am from Bermuda.

WHY UNC KENAN-FLAGLER
• The Energy program at UNC Kenan-Flagler is fairly new, and I was excited at the opportunity to help carve out a niche in this area.
• The program in Entrepreneurship is especially well developed at UNC Kenan-Flagler. I wanted to take advantage of the school’s dedicated programming as well as connections in the field.

CAREER PLANS
• I plan on leveraging my MBA to help organizations navigate some of the biggest natural resource challenges of today, focusing primarily on energy and clean tech. With this goal in mind I am pursuing consulting as well as niche finance opportunities in this space.

FELLOWSHIPS
• I was awarded the Paul Fulton Fellowship based on academic achievement and career accomplishments. The fellowship has made my education much more affordable, giving me more flexibility in my career search and allowing me to take more risks while still earning a high return on my investment.
• I am a Dean’s Fellow. This program offers me the opportunity to gain greater access to leadership at the university, and it also gives me the opportunity to give back through unique research projects for the university.

ACADEMICS
• The curriculum at UNC Kenan-Flagler is definitely rigorous. I have enjoyed the heavy emphasis on quantitative coursework and I have definitely strengthened in this area.

EXTRACURRICULAR
• I am taking part in the Kenan Scholars program, where students undertake cutting edge research projects. I am working with a diverse team to assess the true economics of renewable energy and energy storage for baseload power production.
• I am a member of the Adams Apprenticeship. This unique opportunity takes advantage of UNC Kenan-Flagler’s extensive resources in entrepreneurship and venture capital. Through the program I gain access to a tremendous network of mentors and series of networking events throughout the year.

LEADERSHIP
• I am a Leadership and Development Liaison for the Energy Club at UNC. The Energy program is still fairly new, and by planning events for fellow students I am able to contribute to the growth of the program and the success of my classmates.

SOCIAL LIFE
• Staying active is a very important priority of mine. I can be found either at the gym or climbing up the rock wall in my free time.
• During fall break, I traveled to the mountains and ended up at the intersection of North Carolina, South Carolina and Georgia. The mountains of North Carolina are one of my favorite places to visit, with each season offering its own attractions.

HOUSING/HOMELIFE
• I was lucky enough to find a house within a block of Franklin Street. I am a 10-minute walk from the main intersection on Franklin Street and also 10 minutes from the center of Carrboro. I can’t recommend the area enough.
Srishti Sharma

MBA Concentration: Management Consulting
MBA 2018

BACKGROUND
• I grew up in multiple cities across India before settling down in the nation’s capital, Delhi.
• After getting a dual degree in business and law, I worked in a premier law firm in India where I advised multinational clients on aspects of cross-border equity and debt financing.
• In my free time, I love reading, dancing (I’m a trained classical dancer), watching dog videos and working for animal-rescue projects.

WHY UNC KENAN-FLAGLER
• I was really impressed by how welcoming and approachable all the students and the admissions team were.
• While I didn’t go visit campus before joining the program — one of my friend’s did. She was hosted by a second-year and his family. She had the warmest and most fantastic experience during her days in Chapel Hill. Hearing about this solidified my decision to attend UNC Kenan-Flagler.

CAREER PLANS
• I plan to and am actively working towards pursuing a career in Management Consulting.
• The school definitely has the most robust consulting development program and the most dedicated second-year leadership team that leaves no stone unturned to help the first-year’s ramp up to success.
• If you are interested in a career in Management Consulting, you should definitely reach out to the leadership team of the Consulting Club here.

EXTRACURRICULAR & LEADERSHIP
• There is so much to do at this school. There is quite literally something for everyone. The trick however, is in picking the right leadership/extracurricular roles that are a good investment of your time (either at a personal or a professional front) — because you will be strapped for time in your first two mods.
• I keep myself busy with my work with the Consulting Club where I’m the International Experience liaison, the International Business Association where I’m the Social Activities a.k.a. Party Planning Liaison and as the Legacy Representative of one of the greatest legacies ever — Evans.
• One can see some obvious personal development benefits in taking these roles on, but, there is also huge value in these roles on the professional development front. These roles give you access to the best of the school’s second-years, fast track interactions with your peers and from an international student’s perspective — provide invaluable perspective and exposure to American business and popular culture.

SOCIAL LIFE
• There’s never a dull day. Karoke competitions, socials, food festivals, legacy lunches — and this is just stuff happening at the school.
• On top of that, every week there’s a birthday being celebrated at some restaurant on Franklin Street.

HOUSING/HOMELIFE
• For the first year, I recommend the on-campus housing, especially for international students and students coming with their families.
• The first two mods are really hectic — its very helpful to live within a 5 min walk from the school.
Matt Leitch
MBA Concentration: Real Estate
MBA 2018

BACKGROUND
• I am originally from McLean, Virginia, which is near Washington, D.C.
• I studied political science at Clemson University for my undergraduate degree.
• I graduated in 2010 and spent the next six years flying Blackhawk helicopters and leading soldiers in the United States Army.

WHY UNC KENAN-FLAGLER
• I chose UNC Kenan-Flagler for two main reasons: an excellent real estate program and a smaller class size with great culture.
• The real estate program is well known throughout the Southeast and I’m very grateful to have such excellent resources at my fingertips.
• The great student culture and small class size helps me thrive in a collaborative and supportive environment.

CAREER PLANS
• I am pursuing a career in real estate development. I would love to be a part of building communities for the 21st century that help people live, work and play in a technologically advanced and sustainable manner.
• The team leadership and project management roles that made my army career so enjoyable are abundant in real estate development, so I wanted to continue that aspect of my professional life.

ACADEMICS
• UNC Kenan-Flagler has a great approach to learning. I have no previous business experience, and was incredibly thankful to have the ASW program to prepare me for the rigors of the curriculum.
• All of the professors are excellent and approachable, but I’m also very impressed by the lateral knowledge transfer between students of different backgrounds.

STUDYING/GROUP STUDYING
• The study group is great for learning from peers. I’ve had the opportunity to extract value from each of them, because we all have different areas of expertise. It’s a great mutual support network that you can always rely on.

EXTRACURRICULAR ACTIVITIES
• I am a member of the Real Estate, Energy and Net Impact Clubs, and an MBA Ambassador.
• I participated in the Veteran’s Open House this year where current students who are veterans spoke with prospective students who are in the military or who have recently separated.
• I play with a pickup soccer league.

LEADERSHIP
• I am a member of the Alumni Advisory Board, tasked with driving student awareness of the Alumni Giving program, which helps drive our ability to finance the school.

SOCIAL LIFE
• I love working out, so I usually wake up at 5 a.m. to get a good workout in before class.
• You will never run out of social opportunities here at UNC. Chapel Hill and Carrboro are excellent for people who like music, good food, farmer’s markets and other cultural events.

HOUSING/HOMELIFE
• I would highly recommend talking to current students to get advice on housing. If you speak with multiple students, you’ll get a better picture of how housing options fit into your lifestyle.
STUDENT LIFE

ANNUAL EVENTS

The calendar below captures some of the main events that happen throughout the year at UNC Kenan-Flagler. In addition to these listed events, there are ongoing events such as weekly MBA socials, Legacy Cup events and family friendly activities. There are many more informal events that occur, too numerous to list.

JULY
Analytical Skills Workshop (ASW)
The Tools of Financial Markets

AUGUST
August Welcome Week (for students who did not attend ASW)
New Student Orientation
Mod I Begins
MBASA Diversity and Activities Club Fair
MBASA Career Club Kick-offs
MBASA Town Hall
Legacy Rep Elections
Legacy Cup: Scavenger Hunt
1st Legacy Lunch and the Core Value Pledge
Financial Development Program
UNC Football Begins

SEPTEMBER
Company Presentations Begin
Legacy Cup: Trivia
Midterm exams
Career club case-offs
MBA Networking Forum
Carolina Casuals

OCTOBER
Mod I Ends & Mod II Begins
National Black MBA Conference
ROMBA Conference
Veteran’s MBA Conference
Applications for Global Immersion Electives (GIEs)
Applications for STAR
Applications for Nonprofit Board Consultants
Career Treks
External Case Competitions
Global Week
International Food Festival
Legacy Cup: Fall Community Service Day
National Society of Hispanic MBA Conference
Careers with Impact Forum
Chapel Hill’s famous Halloween Night on Franklin Street

NOVEMBER
Alpha Challenge
Carolina Women in Business Conference
Women’s Workshop
Deloitte Case Competition
Healthcare Conference
UNC Basketball Season begins
Spring Class Bidding
Legacy Cup: Penny Wars
State of the MBA Program

DECEMBER
VCIC Internal Competition
Careers in Sustainability Forum
Food Conference
Mock Mania
Legacy Cup: Karaoke
Legacy Cup: Bowling
Harambee Talent Show
Winter Formal
Mod II Ends
STUDENT LIFE

JANUARY
On-campus interviewing (IB and Consulting)
Career treks
Core Case Competition
Leadership Day
Mod III Begins
STAR Program Begins
Campus Internship Interviews Begin
Nonprofit Board Consultants Program Begins
MBA Student Association Elections
ARGUS Training

FEBRUARY
Black History Month Celebrations
Global Night
Invest for Impact Competition
Legacy Lunches with the Dean
Real Estate Case Competition
Fellows Visit

MARCH
Mod III Ends
Mod IV Begins
Carolina MBA Connection
Legacy Cup: Kickball
Legacy Cup: March Madness
MBA Student Association Leadership Transition
Global Immersion Electives
Career Treks
Business Sustainability and Social Impact Virtual Career Fair
Day in the Bay & Day by the Lake Interview Forums

APRIL
Alumni Weekend
Blue Cup Competitions (with Duke University’s Fuqua School of Business)
Carolina Challenge Competition
Experience Weekend (for admitted students)
Gala
Business Cares Golf Tournament
Legacy Cup: Olympics
Legacy Cup: Spring Service Day
MBA Follies
Venture Capital Investment Competition National Finals
State of the MBA Program
Faculty Appreciation Day

MAY
Internship Insights
Beach Week
Finance Conference
Global Immersion Electives
Mod IV Ends
Graduation

ORGANIZATIONS

MBA STUDENT ASSOCIATION (MBASA)
The MBASA will dramatically enhance the UNC Kenan-Flagler experience for students by offering effective educational, professional, and community-building opportunities, and through accurate representation and advocacy on behalf of the students to relevant stakeholders. The executive committee of the MBASA will empower student clubs through effective thought leadership, dependable management of daily functions, solid stewardship of MBASA funds, advocacy on the behalf of student leaders and participation in club activities.
CLUBS

CAREER CLUBS

Business Technology Club
Our mission is to: build technology industry competencies in the student body, facilitate the technology job search, promote technology-related coursework, and strengthen UNC Kenan-Flagler’s relationship with local and national technology companies. We have several exciting activities throughout the year including: Wireless Technology Conference, Dell Case Competition, Lunch and Learn speakers, job strategy sessions, Tek Treks to Silicon Valley, D.C., etc., and a mentoring program.

Consulting Club
Our mission is to advance UNC Kenan Flagler students toward consulting-related careers by providing opportunities for them to explore the consulting industry and learn consulting skill sets.

Corporate Finance Club
The Corporate Finance Club is committed to providing each of its members with the tools necessary to make informed decisions about corporate finance careers and successfully navigate the corporate finance recruiting process. Club events and initiatives are centered on networking, sharing best practices, financial skill development and corporate engagement to improve students’ recruiting prospects and UNC Kenan-Flagler’s visibility among relevant employers.

Emerging Markets Club
The Emerging Markets Club is a forum for the exchange of knowledge among student, alumni, and organizations on issues related to business, economy, politics, and culture in the emerging markets. Goals of the club involve raising awareness and promoting discussions of topics related to EM, offering a vehicle for students to explore careers in EM and building long term relationships with peer clubs and associations in order to enhance students’ experience.

Energy Club
The Energy Club seeks to build a community around an “All of the Above” approach to energy markets. The club programs serve the broader school community and help prepare students for a successful career in the energy industry.

Entrepreneurship & Venture Capital Club
Our mission is to foster entrepreneurial activities at UNC by providing more resources, opportunities, and events for students looking to found, fund, or grow a venture.

Family Business Club
The mission of the Family Enterprise Club is threefold: to build a strong peer network of students interested or involved in family businesses; to provide a forum for students to deepen their knowledge and insights into the unique dynamics of family businesses; and finally, to provide mentoring opportunities for interested students looking to deepen their engagement with experienced family business owners.

General Management Club
Our mission is to provide UNC Kenan Flagler MBA students with educational, networking, and developmental resources so that they may pursue and be successful in both formal and informal general management programs. We educate students about the leadership development programs, rotational programs, and strategy roles that can lead to general management positions in the future. We also help students to develop the problem solving and interpersonal skills that are needed to be an effective leader.

Healthcare Club
Our goal is to foster an environment that makes UNC Kenan Flagler a top choice for prospective students looking to move up in or enter the healthcare industry, across all disciplines, by offering a more in-depth educational curriculum for club members. We serve as a primary support network to land an impactful career in the healthcare industry.

Investment Banking Club
The Investment Banking Club is one of the largest student groups at UNC Kenan-Flagler, providing students with the means to pursue a career in the investment banking industry. Our goal is to provide the appropriate resources to fully prepare our members to lead successful investment banking careers. By sponsoring career development programs and educational events, and fostering relationships with professionals in the finance community, we aspire to prepare UNC Kenan-Flagler students to become the next generation of principled leaders in the investment banking industry.

Investment Management Club
The primary purpose of the Investment Club is to provide its members with a working, hands-on knowledge of financial markets. Members are expected to be highly motivated individuals who display an interest to learn more about financial markets and individual investing. Members are not expected to have any previous training. The group provides a forum for those individuals with a specialized knowledge or expertise in a particular investment function to provide a leadership role in educating the rest of the members.
Marketing Club
The mission of the club is to educate MBAs on various marketing career opportunities, to help prepare MBAs for the marketing job/internship search, to further develop the UNC Kenan-Flagler alumni marketing network, and to foster relationships with marketing companies.

Net Impact
Net Impact is a network of emerging business leaders committed to using the power of business to create a better world. Net Impact has developed from a great idea shared by a few business students into a mission-driven network of 5,000 new leaders for better business. Through our central office and 50 local chapters, we offer a portfolio of programs to help members broaden their business education, refine their leadership skills, and pursue their professional goals, while building their network.

Operations Management Club
The goal of the Operations Management Club is to provide UNC Kenan Flagler MBA students with education, practice, and networking opportunities so that they may develop operations skillsets and pursue a successful career in operations management.

Private Equity Club
The mission of the club is to educate students in the fundamentals of venture investing, provide real-world experience with exposure to local and national firms and offer a network for alumni across the range of private investment organizations.

Private Wealth Management Club
The Private Wealth Management Club aims to provide first- and second-year students with a deep comprehension of the Wealth Management business, educational activities, networking opportunities and the proper tools to succeed during internships and post-graduate careers.

Real Estate Club
The goal of the UNC MBA Real Estate Club is to provide members with a strong platform from which to explore the real estate industry, pursue educational and career opportunities, and further the practice of real estate.

Sports & Entertainment Club
This career club is aimed at helping students secure jobs in the Sports and Entertainment Industry and to bring in panelists and speakers who work in this realm to educate students about opportunities.

DIVERSITY CLUBS

Alliance of Minority Business Students (AMBS)
Alliance of Minority Business Students is a professional network of business students of all backgrounds who are dedicated to promoting the inclusion of minorities and other underrepresented groups in the corporate workforce. We provide our members with the enrichment, support, and network necessary to become global business leaders. Through Education, Recruitment, and Career Preparation we promote the advancement of underrepresented minorities in the broader business community.

Carolina Women in Business (CWIB)
Carolina Women in Business provides the women of UNC Kenan-Flagler Business School with opportunities for career and personal development. Our mission is to create a welcoming community for Kenan-Flagler women to get the support, feedback, and resources they need to succeed both at UNC and in their post-MBA journeys.

Christian@Kenan-Flagler
The mission of Christians at Kenan Flagler is to encourage and facilitate Christian fellowship and service throughout the UNC Kenan Flagler community.

International Business Association
This club: 1) fosters the integration of domestic and international students, 2) increases international aspects throughout the academic curriculum, 3) sponsors social and cultural events to increase understanding for foreign cultures, 4) creates awareness of international business issues, 5) helps incoming international students with integration into the UNC Kenan-Flagler community, 6) represents the international student body and 7) markets UNC Kenan-Flagler to prospective international students.

Jewish Business Association
The JBA aims to provide students at UNC Kenan Flagler with an environment to express their Jewish identity, through social and cultural events and to serve as a cultural ambassador to the UNC Kenan Flagler community at large.

Latin American Business Association
Represent the Latin American and Hispanic communities at UNC Kenan-Flagler; enhance the educational, cultural, and social experience of Latin American and Hispanic students and their families; inform and educate the UNC Kenan-Flagler community about Latin American and Hispanic culture and business opportunities in the region; increase the awareness of UNC Kenan-Flagler among Latin American and Hispanic students in the United States and throughout world; and promote the professional development of Latin American and Hispanic students through the alumni network and career conferences.
**Pride Club**
The Pride Club is open to students across UNC Kenan-Flagler. The Club fosters education, dialogue and understanding of LGBT school and workplace issues, and aims to improve inclusivity and support the UNC Kenan Flagler LGBT community.

**Veterans Association**
The Military Veterans Association provides outreach, advice, and social support to military and first-responder service veterans during all stages of an MBA. The goal is to help Veterans make a successful transition to business school and the corporate world.

**ACTIVITY CLUBS**

**Basketball Club**
The Basketball Club at UNC Kenan-Flagler Business School creates a community of students and partners who enjoy playing the game of basketball; and provides players of all skill levels and backgrounds with an opportunity to play organized basketball on a weekly basis. The Basketball Club also selects a team to represent UNC Kenan-Flagler and compete against other MBA programs throughout the nation, in both Georgetown’s U4 Basketball Tournament and the Blue Cup championship.

**Cricket Club**
The Cricket Club operates with a mission to provide opportunity to all MBA students to play and promote the game of cricket in a global environment that reflects core values of UNC Kenan-Flagler, both on and off the field. The club organizes practice sessions on a weekly schedule and welcomes people with skill levels ranging from first-timers to professionals. Cricket is a wonderful opportunity to get together with your classmates outside the class environment, build your networks and have fun.

**Golf Club**
The mission of the Golf Club is to strengthen teamwork, to contribute to a sense of community and to promote golf among students as a way of building business relations.

**Hockey Club**
The Hockey Club serves to enhance and enrich the UNC Kenan-Flagler Business School experience by creating a community of students, partners and faculty who enjoy playing the game of hockey. Pickup hockey games will be organized weekly throughout the year and are open to all. The club will also organize a team to compete in the Blue Cup against Duke and in either the HBS MacArthur Cup or the Tuck Hockey Club Tournament.

**Kenan-Flagler Beer Society**
The Kenan-Flagler Beer Society is dedicated to promoting an interest in and understanding of the art and business of brewing. The club focuses on training the palate and developing brewing skills through club activities including educational presentations, tasting events, and brewery tours, and provides the opportunity to apply these principles during a semi-annual homebrew contest.

**MBA Adventures Club**
Interested in the outdoors? Hiking, skiing, camping, biking or whitewater rafting? Then MBA Adventures is the club for you, with at least two club-sponsored events every month.

**Poker Club**
To promote responsible gaming in an informal social atmosphere with a strong focus on networking To use poker training to enhance both player skill and business acumen To create synergies with UNC Kenan-Flagler clubs to hold charity events and provide meaningful content.

**Soccer Club**
Through soccer-related programs, we help first- and second-year students get to know each other, and help domestic and international students build relationships based on a common love for football. Specific activities include weekly “pickup” games, UNC intramural teams, and inter-MBA games and tournaments against MBA teams from other schools.

**Tennis Club**
The mission of the UNC Kenan-Flagler Tennis Club is to encourage members of the UNC Kenan-Flagler community to play tennis and network with each other. We welcome players of all levels. The Tennis Club practices weekly on Sundays throughout the school year, and when the weather cooperates, more frequent practices are scheduled.

**Wine Club**
The Wine Club aims to support the students of Kenan-Flagler in the education and enjoyment of wine.

**SOCIAL CLUBS**

**Kenan Connection**
Kenan Connection provides support, resources and a social network for the partners and families of MBA students at UNC-Chapel Hill. Our aim is to help partners enjoy their time as part of Kenan-Flagler Business School and the greater Chapel Hill community.

[president@kenanconnection.com](mailto:president@kenanconnection.com)
Legacy Cup
The mission of Legacy Cup is to strengthen the sense of community and tradition between MBA students during their two years at UNC Kenan-Flagler by participating in various social, sport and community service events held throughout the year. There are eight legacies at Kenan-Flagler, each one named after a member of our community who had a significant impact on the school. The legacies are: Behrman, Dearborn, Evans, Fulton, Levin, Tillman, Rizzo and Zeithaml.

Social Committee
The Social Committee’s mission is to provide enjoyable, interactive social events that afford those present the opportunity to build meaningful connections and lasting relationships for the enrichment of the UNC Kenan-Flagler community at large. The Social Committee members will be responsible for assisting and coordinating social events during the academic year.

Sports Committee
The Sports Committee aims to strengthen the relationships of UNC Kenan-Flagler students, faculty and staff through the participation in intramural and recreational sports as well as garner support for UNC athletics.

ADVISORY BOARDS

Admissions Advisory Board
This student-run organization functions as an auxiliary arm to the MBA Admissions Program Office. Its primary focus is to provide actionable feedback on the admissions and recruiting process, and to provide event planning assistance for UNC Kenan-Flagler’s hosted visitor activities.

Alumni Affairs Advisory Board
The Alumni Affairs Board is responsible for fostering increased student/alumni interaction. This is accomplished through a mentoring program, alumni club events, and school events like alumni receptions and reunion weekend.

Career Management Center (CMC) Advisory Board
The board is responsible for assisting CMC with important activities throughout the year, such as the Career Fair. The board also collects feedback for CMC from students on relevant matters and advises CMC on strategic and tactical issues related to students career-related endeavors.

Curriculum Advisory Board (CAB)
CAB 1) acts as a liaison between the MBA student body, faculty and administration regarding curriculum opportunities, 2) identifies curriculum optimization issues and works with faculty to plan possible curriculum changes, 3) manages general curriculum and specific course feedback and 4) assists Core Curriculum Board faculty with the logistical coordination of core courses.

MBA Ambassadors
The MBA Ambassadors are a select group of 1st and 2nd year MBA students that provide business school applicants and prospective students with a link to current UNC Kenan-Flagler MBA’s. Students work directly for the Admissions Office to support their mission of bringing the best and brightest to UNC Kenan-Flagler every year.

More information on MBA organizations and clubs can be found at the following website:
www.kenan-flagler.unc.edu/student-life/mba
The mission of the Career & Leadership team is twofold:

1. Prepare all students with essential skills, resources and guidance to conduct a successful job search.

2. Create and advance opportunities for employers and students to develop mutually beneficial relationships.

In this section, learn how we accomplish this mission through the work of an outstanding staff, strong employer partnerships and a student-centric approach.
# Career Management

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THE CAREER & LEADERSHIP TEAM

UNC Kenan-Flagler’s Career & Leadership team is a group of talented individuals with tremendous experience and commitment to student career and leadership development. We know our students are individuals with unique career goals and circumstances. Our team works with students and companies who seek MBA talent to help students achieve career success.

Our students pursue many types of careers. While some students enroll knowing what career path they want, many others come to explore new fields. Wherever they are in their career journey, Career & Leadership—its coaches, programs and resources—is designed to help, support and guide UNC Kenan-Flagler MBA students.

We work with students one-on-one and in groups to assess skills, interests and experiences and develop an individual approach to the job search: This can include developing a personal pitch, preparing a professional resume and learning MBA-level interviewing skills. In addition, we guide students to company and industry resources and provide opportunities to connect with employers and alumni.

One of the most valuable resources available is personal career coaching with the Career & Leadership Coaches and with the trained, second-year MBA Career Mentors. These resources, combined with an extensive slate of workshops and programming, create a world-class experience.

OFFICE LEADERSHIP

Shawnice Meador

Executive Director, Career & Leadership for MBA & Alumni Director, Luther H. Hodges Leadership Center for MBAs

Shawnice is the Executive Director of Career & Leadership Services at UNC Kenan-Flagler. Shawnice and her team design and lead programmatic and consultative career management, leadership development and employer relations services for 1,700+ full-time and working professional MBA students and 34,000+ alumni worldwide. She also serves as the chair of the Career Services Council, with executive sponsorship from the dean of the Business School.

Shawnice has close to 20 years of progressive corporate and higher education experience, including leadership roles in strategic talent management and leadership development, career management, employer relations, Six Sigma process improvement and engineering at General Motors, General Electric, Progress Energy Corporation and UNC Kenan-Flagler Business School. Shawnice is a featured speaker at various higher education conferences and corporate engagements and has been a featured talent management expert in online publications including Forbes, U.S. News & World Report, Fox Business, Business Insider, Diversity Executive, SHRM, Woman’s Day and others. She earned her BS in Environmental Engineering from the University of Michigan and her MBA from Duke’s Fuqua School of Business Weekend Executive Program.

Katie Dunn

Katie is Senior Associate Director for Career & Leadership Coaching. Katie joined the Career & Leadership office after spending 12 years as Assistant Director, MBA Admissions at UNC Kenan-Flagler. Prior to joining UNC, Katie was a Marketing Manager at IBM and worked in equity research at Citigroup Smith Barney. Katie earned her MBA from Georgetown’s McDonough School of Business and holds a BA in Politics from The Catholic University of America.

Katie enjoys running and spending time with her family and recently turned her passion for connecting great people to career opportunities into a venture called Back to Business, which helps women re-enter the workforce after a career gap.

Leah Adeniji, Associate Director

Leah is the Associate Director supports students interested in health care, operations, and leadership development programs/ general management. She has over 17 years of combined experience in university and industry settings, including recruitment, staffing, and career development. Most recently, Leah served as the Assistant Director of Career Services at Duke University. She received her MBA in Human Resources, MS in Management, and BS in Communication from the University of Wisconsin – Milwaukee. Leah also holds the Global Career Development Facilitator Certification.
Meghan Gosk, Associate Director
Meghan is the Associate Director focused on students and employers interested in real estate, energy and sustainable enterprise. Meghan brings 15 years of experience with MBA Student Services and Admissions at UNC Kenan-Flagler — including coaching and advising expertise and strong UNC Kenan-Flagler alumni relationships — to the table. Meghan has an undergraduate degree in English and a master’s degree in Higher Education Administration from Boston College. She received her doctorate in Higher Education Administration from North Carolina State University.

Erika Lewis, Associate Director
Erika is the Associate Director who advises students on career paths in the marketing and real estate fields. In addition, she serves as a relationship manager for major consumer package goods employers, engaging with corporate stakeholders to meet organizational recruiting objectives and expand and fill talent pipelines.

Erika is a results driven Talent Development and Marketing Professional with over 18 years of experience in leadership development, executive coaching and performance consulting. She has spent the majority of her career working in a variety of marketing roles with top industry leaders including Eli Lilly & Company, Chase Manhattan Bank (now JP Morgan Chase) and Chick-fil-A Inc. She has also worked in the nonprofit sector. Erika is also a Certified Executive Coach that has worked with numerous entry-level to C-suite professionals seeking leadership advancement and/or career transition opportunities.

Erika holds a BS in Marketing from Hampton University (VA), an MBA from Duke University’s Fuqua School of Business and a Master of Divinity degree from the Union Theological Seminary (NYC). Outside of work, Erika enjoys spending time with her family, working out and creating entrepreneurship and leadership development programming for young future leaders.

Michael Wong, Associate Director
Michael is the Associate Director focused on students interested in Technology and Corporate Finance. He has over fifteen years of experience working in the high tech and biotech sectors in Silicon Valley holding roles in corporate finance at Cepheid, a publicly traded mid-cap biotech, Amgen and Hewlett-Packard Company. Michael received his MBA from Stanford University and his undergraduate degree in Economics from UCLA. He has a strong interest in learning about cultures having been a Peace Corps volunteer for three years in the mountains in Ecuador. He is fluent in Spanish and has been studying French for four years.

Linda Vo, Associate Director
Linda is an Associate Director on the MBA Career & Leadership team focused on students interested in consulting and strategy. Linda joined UNC Kenan-Flagler after spending eight years consulting for firms including Accenture and Deloitte, supporting federal government clients including the U.S. Department of Navy, U.S. Department of Agriculture and Internal Revenue Service. Linda holds a BS in Commerce from the University of Virginia and an MBA from George Washington University.

Chris Sotomayor, Associate Director
Chris is the Associate Director with a focus on Investment Banking, Financial Services and Corporate Finance. He has over 20 years of international experience in consulting, business development and coaching. Chris holds a BA cum laude in Philosophy from Harvard University.

Prior to joining Kenan-Flagler, Chris was with the INSEAD Career Development Center in Singapore where he coached thousands of MBA students and alumni while cultivating relationships with employers across Asia, Europe and the US. Chris’s career also includes working in Seoul, Korea for Samsung Securities, financial advising for Morgan Stanley, and working as a consultant for McKinsey.

EMPLOYER ENGAGEMENT & RECRUITING (EE&R)
Our EE&R team is focused on building and maintaining relationships with employers interested in recruiting our MBA students. Specifically, the team’s workflow includes: account management by industry sector; facilitation of employer activities to reach students; cultivating new strategic employers; and partnering with student Clubs on employer events.

Leslie McDow, Senior Associate Director
Leslie is the Senior Associate Director of EE&R at UNC Kenan-Flagler Business School. Prior to joining UNC, she worked for 17 years in the following industry sectors: investment banking (oil and gas), secondary mortgage market, Fortune 500 Insurance and entrepreneur startup. She has BA from Davidson College and MBA from Haslam College of Business with Finance and Marketing concentrations. Leslie provides strategic oversight for all MBA Employer Relations with focus on banking and technology sectors.
**Noemi Morillo-Vasquez, Associate Director**  
Noemi Morillo-Vasquez serves as an Associate Director of EE&R, focusing on relationship management and building recruiting strategy for employers within the Consulting, Marketing, and Real Estate verticals. Noemi joined UNC Kenan-Flagler in November 2012 and most recently held the role of Assistant Director of the Career & Leadership team, overseeing and leading all aspects of the MBA on-campus recruiting program, and managing other facets of employer recruiting activities. Prior to joining UNC Kenan-Flagler, Noemi served as Resource and Recruiting Coordinator on the Employer Relations team at Fordham University School of Law in NYC. She earned her BA in Political Science from John Jay College of Criminal Justice.

**Kelly Weaver, Associate Director**  
Kelly is an Associate Director of EE&R with a focus on Energy, Health Care and Sustainability. Prior to joining UNC, she lived and worked in the UK and spent six years working at University of Oxford in various roles such as Senior Development Executive for Said Business School and also fundraising for Oxford Sport during London 2012. Before moving to the UK, Kelly was Senior Woman Administrator and Head Tennis Coach at Meredith College, leading the team to two NCAA appearances. She has also worked in the corporate sector as an attorney before pursuing a career in higher education. Kelly earned her BA in Foreign Affairs from University of Virginia and her JD from UNC School of Law. She has worked and traveled in nearly 30 countries and enjoys exploring new cultures. Kelly is excited to return to Tar Heel country and show her young family why she considers North Carolina home.

**Todd Northrup, Assistant Director**  
Todd Northrup is the Assistant Director of EE&R. Todd joined the team in August 2017. Prior to joining the Career & Leadership team, Todd spent time at roles with the University of Florida and Saint Leo University. Todd is an avid sports fan and enjoys baseball, basketball, football, hockey and soccer. Todd looks forward to assisting employers in finding great talent from UNC Kenan-Flagler.

**Liz Stanson, Recruiting Coordinator**  
Liz is the Recruiting Coordinator for the MBA EE&R team within Career & Leadership. As recruiting coordinator, she manages the scheduling and logistics of all on-campus recruiting activity along with various other operational aspects of the recruiting process. Liz has been a member of the Career & Leadership team since June 2015, when she transitioned from UNC General Administration Academic and Student Affairs division. Prior to her time in higher education, Liz worked as an executive recruiter in the financial services sector in New York City.

**OPERATIONS & LEARNING & DEVELOPMENT**

**Katrin Baker, Senior Associate Director**  
Katrin joined UNC Kenan-Flagler in 2011 and has held several roles at the school, including providing consultative career management and leadership development coaching for full-time MBA, MBA@UNC and Executive MBA students. In her current position, Katrin leads the design and implementation of Learning & Development programming as well as operations for Career & Leadership. In previous roles, Katrin led student services and leadership development for the Robertson Scholars Leadership Program at UNC Chapel Hill and Duke University. She has also worked at Georgetown University, North Carolina State University and Virginia Tech, where she helped create and launch the school’s first residential leadership community. In addition to her role in Career & Leadership Services, Katrin also serves as a national lead facilitator for LeaderShape Inc., which offers leadership development training across the United States. Katrin is a Certified Professional Coach. She earned her BS in International Affairs from James Madison University and her MS in Leadership and Policy Studies from the University of Tennessee.

**Mary Ryan, Associate Director**  
Mary is an Associate Director for Career & Leadership focused on delivering leadership content to all of our MBA populations and providing career and leadership coaching for alumni. Her background is in counseling, training and call center management. Mary earned her BA from the University of Virginia double majoring in Psychology and Gender Studies, and her MS in Leadership and Policy Studies from the University of Tennessee. Mary is an Associate Director for Career & Leadership focused on delivering leadership content to all of our MBA populations and providing career and leadership coaching for alumni. Her background is in counseling, training and call center management. Mary earned her BA from the University of Virginia double majoring in Psychology and Gender Studies, and her MS in Leadership and Policy Studies from the University of Tennessee. Mary loves the Howard Thurman quote, “Don’t ask what the world needs. Ask what makes you come alive, and go do it. Because what the world needs is people who have come alive.” — her job makes her feel alive and she wants the same for you.

**Lauren Gales, Program Manager**  
Lauren Gales is the Program Manager for Career & Leadership and has been with Kenan-Flagler since 2014, previously serving as a Program Assistant for Career & Leadership and MBA@UNC. She has a background in operations, administration and sales. Lauren has an interest in organizational behavior and process improvement and has a BS in Sociology from Appalachian State University.

**Dustin Burleson, Program Assistant**  
Dustin is a Program Assistant for Career & Leadership with a focus on communication and event management. He has an interest in service design with an eye for visual communication. Prior to joining UNC Kenan-Flagler, Dustin served as a Program Associate with the Design Lab for K-12 Education at NC.
State College of Design. With the Design Lab, he oversaw the daily registration, payments and customer service processes, while aligning the department’s record keeping policies to best practices and implementing new technology solutions such as an eCommerce portal. Dustin’s other experience includes marketing and administration roles in the higher education, performing arts and quick-service restaurant industries. He has a BA in Journalism and Mass Communication with a minor in Anthropology from the University of North Carolina at Chapel Hill.

Marci Ryan-Alapati, Program Assistant
Marci Ryan-Alapati is a Program Assistant on the Career & Leadership team. With a focus on data analytics, Marci assists the Operations & Learning and Development, Career Coaching, and Employer Engagement & Recruiting teams with a multitude of support projects for full-time, online and working professional MBA students. Marci holds a master’s in Social Science Research from Stanford University and a BA in Communications from the University of Dayton. Earlier in her career, she developed yearlong Leadership Curriculum for National AmeriCorps programs, conducted research and evaluated Title IV grants with the Austin Independent School District, and coached and facilitated an online mentoring program for women entering STEM fields with MentorNet. Marci is intellectually curious and enjoys translating cutting edge social science research on leadership and career development into action in and out of the classroom.

CAREER MENTORS
Selected and trained by Career & Leadership, the second-year MBAs who serve as Career Mentors provide resume and cover letter critiques, conduct mock interviews, and act as mentors and job search advisors to the first-year class. The Career Mentors, numbering around 50 each year and aligned by career function, are one of the most popular and heavily utilized resources in the full-time MBA Program.

CAREER SEARCH COMMUNITY
In addition to the resources and expertise offered by our team, our MBAs reap the benefits of UNC Kenan-Flagler’s emphasis on teamwork and community. Over 34,000 alumni, faculty members with industry and corporate expertise, and the Centers associated with The Kenan Institute of Private Enterprise (Center for Real Estate Development, Center for Entrepreneurial Studies, Energy Center) work with Career & Leadership to provide additional career-search resources for MBA students.

UNC KENAN-FLAGLER “CAREER SEARCH” PHILOSOPHY
Career & Leadership has developed a four-phase Career Search Model to guide students and alumni through the intensity of recruiting job search. This framework helps you to organize your search into the following phases:

1. **Explore & Evaluate**: Clarify your strengths and interests.
2. **Build Brand & Network**: Develop an MBA resume and digital brand.
4. **Execute to Opportunity**: Prepare for interviews and job offer negotiations.

This four-phase approach, complemented by your personalized Career & Leadership Action Plan (C&LAP), not only helps you stay on track with your own search, but also provides you with a lifelong career search framework to serve you long after graduation from UNC Kenan-Flagler. In addition to this general career search framework, Career & Leadership offers Functional Development Programs in core functions. Many of these workshops are taught by industry experts.
HIRING COMPANIES
UNC Kenan-Flagler MBAs accept positions with a wide variety of companies. Companies in **bold** hired at least one student who does not have permanent U.S. work authorization. The UNC Kenan-Flagler Admissions website also contains links to our detailed five-year employment history, sortable by job function, job location and student work authorization. This is one of the most utilized resources for our prospective students.

**2016–2017 SELECT HIRING EMPLOYERS**

<table>
<thead>
<tr>
<th>A.T. Kearney</th>
<th>Emerson Electric</th>
<th>The Clorox Company</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accenture</td>
<td>ExxonMobil</td>
<td>The Coca-Cola Company</td>
</tr>
<tr>
<td>Amazon.com Inc.</td>
<td>EY (Ernst &amp; Young)</td>
<td>The North Highland Company</td>
</tr>
<tr>
<td>Amgen</td>
<td>Genentech Inc.</td>
<td>Thomson Reuters</td>
</tr>
<tr>
<td>Athenahealth Inc.</td>
<td>GlaxoSmithKline</td>
<td>Triangle Insights Group</td>
</tr>
<tr>
<td>Bain &amp; Company Inc.</td>
<td>Goldman Sachs</td>
<td>UNC Health Care</td>
</tr>
<tr>
<td>Bank of America Corporation</td>
<td>Harris Williams &amp; Co.</td>
<td>United Parcel Service</td>
</tr>
<tr>
<td>Bank of America Merrill Lynch</td>
<td>IBM Jefferies &amp; Co.</td>
<td>Walmart</td>
</tr>
<tr>
<td>Barclays</td>
<td>Johnson &amp; Johnson</td>
<td>Wells Fargo Corp.</td>
</tr>
<tr>
<td>BASF</td>
<td>JPMorgan Chase &amp; Co.</td>
<td>Whirlpool Corporation</td>
</tr>
<tr>
<td>Bristol-Myers Squibb</td>
<td>Liberty Mutual</td>
<td></td>
</tr>
<tr>
<td>Capital One</td>
<td>McKinsey &amp; Company</td>
<td></td>
</tr>
<tr>
<td>Cisco Systems</td>
<td>Microsoft Corp.</td>
<td></td>
</tr>
<tr>
<td>Cognizant Business Consulting</td>
<td>Morgan Stanley</td>
<td></td>
</tr>
<tr>
<td>Crescent Communities</td>
<td>PepsiCo</td>
<td></td>
</tr>
<tr>
<td>Dell</td>
<td>PricewaterhouseCoopers (PwC)</td>
<td></td>
</tr>
<tr>
<td>Deloitte</td>
<td>Procter &amp; Gamble</td>
<td></td>
</tr>
<tr>
<td>Direct Supply</td>
<td>ScottMadden Inc.</td>
<td></td>
</tr>
<tr>
<td>Dr Pepper Snapple Group</td>
<td>Strata Solar</td>
<td></td>
</tr>
<tr>
<td>Eastman Chemical Company</td>
<td>SunTrust Robinson Humphrey</td>
<td></td>
</tr>
<tr>
<td>Eli Lilly &amp; Company</td>
<td>Synchrony Financial</td>
<td></td>
</tr>
</tbody>
</table>
# MBA Class of 2017
## Full-Time Employment Statistics

### Compensation

<table>
<thead>
<tr>
<th></th>
<th>Mean</th>
<th>Median</th>
</tr>
</thead>
<tbody>
<tr>
<td>Base Salary</td>
<td>$111,082</td>
<td>$110,000</td>
</tr>
<tr>
<td>Signing Bonus</td>
<td>$23,706</td>
<td>$25,000</td>
</tr>
</tbody>
</table>

### Employment by Industry

<table>
<thead>
<tr>
<th>Industry</th>
<th>Median Salary</th>
<th>% of Students</th>
</tr>
</thead>
<tbody>
<tr>
<td>FINANCIAL SERVICES</td>
<td>$120,000</td>
<td>19%</td>
</tr>
<tr>
<td>TECHNOLOGY</td>
<td>$115,000</td>
<td>19%</td>
</tr>
<tr>
<td>HEALTH CARE</td>
<td>$110,000</td>
<td>15%</td>
</tr>
<tr>
<td>CONSULTING</td>
<td>$120,000</td>
<td>12%</td>
</tr>
<tr>
<td>REAL ESTATE</td>
<td>$112,500</td>
<td>11%</td>
</tr>
<tr>
<td>CONSUMER PACKAGED GOODS</td>
<td>$102,500</td>
<td>7%</td>
</tr>
<tr>
<td>MANUFACTURING</td>
<td>$111,500</td>
<td>6%</td>
</tr>
<tr>
<td>RETAIL</td>
<td>$106,750</td>
<td>2%</td>
</tr>
<tr>
<td>ENERGY</td>
<td>$115,000</td>
<td>1%</td>
</tr>
<tr>
<td>OTHER*</td>
<td>$99,000</td>
<td>8%</td>
</tr>
</tbody>
</table>

### Employment by Region

<table>
<thead>
<tr>
<th>Region</th>
<th>% of Students</th>
<th>Median Salary</th>
</tr>
</thead>
<tbody>
<tr>
<td>SOUTH</td>
<td>29%</td>
<td>$108,000</td>
</tr>
<tr>
<td>WEST</td>
<td>14%</td>
<td>$120,000</td>
</tr>
<tr>
<td>NORTHEAST</td>
<td>20%</td>
<td>$114,000</td>
</tr>
<tr>
<td>MID-ATLANTIC</td>
<td>17%</td>
<td>$115,000</td>
</tr>
<tr>
<td>MIDWEST</td>
<td>8%</td>
<td>$110,000</td>
</tr>
<tr>
<td>SOUTHWEST</td>
<td>11%</td>
<td>$105,000</td>
</tr>
<tr>
<td>OUTSIDE THE U.S.</td>
<td>2%</td>
<td>N/A</td>
</tr>
</tbody>
</table>

### Employment by Function

<table>
<thead>
<tr>
<th>Function</th>
<th>Median Salary</th>
<th>% of Students</th>
</tr>
</thead>
<tbody>
<tr>
<td>FINANCE</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Investment Banking</td>
<td>$115,000</td>
<td>34%</td>
</tr>
<tr>
<td>Real Estate</td>
<td>$125,000</td>
<td>8%</td>
</tr>
<tr>
<td>Corporate Finance</td>
<td>$107,500</td>
<td>8%</td>
</tr>
<tr>
<td>Investments</td>
<td>$105,000</td>
<td>11%</td>
</tr>
<tr>
<td>Other Banking + Insurance</td>
<td>$120,000</td>
<td>2%</td>
</tr>
<tr>
<td>CONSULTING</td>
<td>$120,000</td>
<td>21%</td>
</tr>
<tr>
<td>MARKETING/SALES</td>
<td>$100,000</td>
<td>21%</td>
</tr>
<tr>
<td>GENERAL MANAGEMENT</td>
<td>$113,000</td>
<td>14%</td>
</tr>
<tr>
<td>OPERATIONS / LOGISTICS</td>
<td>$120,000</td>
<td>4%</td>
</tr>
<tr>
<td>OTHER</td>
<td>$110,000</td>
<td>6%</td>
</tr>
</tbody>
</table>

### Note
- Data are based on 200 usable MBA student-reported base salaries.
- This report complies with MBA CSEA guidelines for data collection. Numbers and percentages are rounded to the nearest whole number.
- *Other industry includes government, nonprofit, transportation, logistic services and media/entertainment.
CAREER CLUB CONTACTS

Questions about the UNC Kenan-Flagler career search experience? Please feel free to reach out to our career club leaders for information regarding the recruiting process at UNC Kenan-Flagler.

Business Technology
hitechclub@kenan-flagler.unc.edu

Consulting
mbasconsult@kenan-flagler.unc.edu

Corporate Finance
mbasafinance@kenan-flagler.unc.edu

Emerging Markets
emergingmarkets@kenan-flagler.unc.edu

Energy
mbaenergy@kenan-flagler.unc.edu

Entrepreneurship & Venture Capital
mbaevc@kenan-flagler.unc.edu

Family Business
fec@unc.edu

General Management
genmanage@kenan-flagler.unc.edu

Health Care
healthcare@kenan-flagler.unc.edu

Investment Banking
investmentbankingclub@kenan-flagler.unc.edu

UNC KENAN-FLAGLER ADVANCEMENT PROGRAMS & SERVICES

Congratulations to you on admission into the MBA Program at UNC Kenan-Flagler. At this time, I would like to immediately connect you with a number of programs within the UNC Kenan-Flagler online community, which we call Kenan-Flagler Connected. Once you have arrived on campus and started classes, the full range of services and programs will then be made available to you.

Kenan-Flagler Connected can be found at www.kenan-flagler.unc.edu/alumni. Once there, please take a look at the Social Media program icons listed at the bottom of the homepage. They provide a great way for you to get information about the School and connect right away to alumni and to each other:

- **UNC Kenan-Flagler Facebook Page** – the official Facebook destination for all UNC Kenan-Flagler alumni. Read about UNC Kenan-Flagler alumni in the news, view upcoming events and view pictures of alumni events all over the world.

- **Kenan-Flagler LinkedIn Group** – get free access to LinkedIn, the nation’s leading professional online networking tool. Our LinkedIn Group is over 11,300 members strong.

- **Twitter** – You can follow the latest news for alumni at @kfbs_alumni.

- **Kenan-Flagler Flickr Site** – Check out recent photos of key School events.

You can also access YouTube videos, Kenan-Flagler Blogs.

You should also check out the “Alumni Events” along the right-hand side of the Kenan-Flagler Connected homepage. If there is an event in your area, please feel free to join us!

Once you begin classes, our office will provide information so you can register into Kenan-Flagler Connected. At that point you will have access to all of the protected areas. Unlike some business schools, UNC Kenan-Flagler provides its full range of alumni programs and services available to ALL students as soon as you begin formal classes.
Here is just a sampling of the resources that will be available to you as a student, and then after you become a proud alumnus/a of UNC Kenan-Flagler:

- **Comprehensive Alumni Directory**, where you can search for any of the 35,000+ alumni from all our degree programs — based on their location, career field, employer, etc.
- **Dedicated Alumni Career Advisor Network** of over 1,700 alumni who are ready to help you to achieve your career goals by offering career and job-search advice, insight and contact referrals.
- **Full range of free Career & Leadership Services**, personalized, professional one-on-one coaching; live events/webinars including virtual company presentations; career videos; online career and job-search advice; and job postings. UNC Kenan-Flagler LinkedIn Group with nearly 12,200 members.
- **Job Postings** site that routinely offers 300 active postings.
- **Connections to UNC Kenan-Flagler Alumni Clubs** and affinity groups, and also to UNC General Alumni Association Clubs worldwide.

I know you will find that our alumni are incredibly supportive of the School and of each other. We encourage you to utilize the services of the Kenan-Flagler Connected once you begin classes and learn more about the lifelong connection with UNC Kenan-Flagler that you will enjoy after graduation.

Again, congratulations, and best of luck this year. The UNC Kenan-Flagler Advancement office looks forward to a continuing relationship with you. Below is our individual contact information, or you may email us at kfalum@unc.edu.
International Students

If you are one of the nearly one-quarter of international students in UNC Kenan-Flagler’s MBA Program, this section is filled with information specific to your needs. We want to ensure that your transition is as smooth as possible so you can focus on getting the most out of your MBA experience.
International Students

Reasons to Arrive Early ........................................................................................................ 2
Welcome Sessions .................................................................................................................. 2
Advice and Assistance for International Students .............................................................. 3
   Help With Your Career Search ......................................................................................... 3
   Visa Information .............................................................................................................. 3
Check-In and MBA Immigration Orientation ...................................................................... 4
Immunizations and Healthcare ............................................................................................ 4
Social Security Numbers .................................................................................................... 4
North Carolina Driver’s License ......................................................................................... 4
Car Insurance ..................................................................................................................... 4
Banking Information .......................................................................................................... 5
Scholarships and Loans ...................................................................................................... 5
INTERNATIONAL STUDENTS

REASONS TO ARRIVE EARLY
If you have not attended postsecondary school in the United States or if English is not your mother tongue, you may especially benefit from arriving early in Chapel Hill. The below programs are of particular benefit to international students:

• Analytical Skills Workshop (ASW)
• U.S. Language and Culture

ANALYTICAL SKILLS WORKSHOP (ASW)
The Analytical Skills Workshop (ASW) may be your first experience in a U.S.-style classroom, where all students are expected to participate in the classroom discussion by making comments, asking questions and answering questions. In ASW, you get a risk-free trial run without permanent grades but with individual feedback. This summer opportunity to use English in a real U.S. business school class with a majority of U.S. peers may serve as relatively relaxed preparation for the more intense work that is to come.

While some business schools offer special programs for international students, we have concentrated on a program that puts you and U.S. students together in a classroom with a U.S. professor, through the ASW. This togetherness addresses the key concern of integrating the student body. We believe it helps all students to create as much interaction as possible between domestic and international students, beginning from day one. Moreover, a real classroom environment exposes nonnative English speakers to the speech not only of professors, who are experts at speaking, but also of U.S. students, whose varied regional accents, speech patterns and slang can present the greatest listening challenges.

An early arrival can also help you tend to the details of ordinary living: arranging for telephone and utility service, shopping for furniture and a car, getting your driver’s license and finding housing, which can be a real problem later in the summer, particularly if you bring your spouse or your family. Taking care of these matters during ASW, with its slower pace, can make your semester and adjustment to U.S. culture less stressful and much more fun. Perhaps most importantly, if you arrive early, you can begin to form a network of colleagues and friends in the MBA class.

In addition, as ASW meets, the School provides an informal program of coaching and meetings designed to help you become more comfortable with the U.S. environment and with the linguistic and cultural demands of business school. This informal coaching program is optional and free, but years of experience cause us to encourage it strongly. Its goals are to support you as you develop a plan to address your own individual needs and to identify resources, both physical and human, that will allow you to achieve your goals.

U.S. LANGUAGE & CULTURE SESSIONS
UNC Kenan-Flagler runs several summer programs for international students (all on-campus activities are free and all are strongly recommended). These programs coordinate the efforts of MBA Global Programs, the MBA Management Communication Program and the MBA Career & Leadership office.

We look forward to meeting each of you. These sessions are casual, interactive and often fun. Our goals in these programs include:

• Helping international students adjust to life in Chapel Hill, at UNC and in the United States.
• Facilitating international students’ success in UNC Kenan-Flagler classes, study groups, events and activities.
• Providing foundational information and strategies for successful internship and job searches.
• Identifying strategic opportunities for each student regarding his or her language, communication and acculturation challenges.

These summer sessions also tie directly to the MBA 885 (U.S. Leadership Issues and Business Culture) course which meets during the academic year and is a prerequisite for most international students interested in pursuing a summer internship.

Please watch for future mailings about these programs. For more information, please contact Tim Flood (PhD, Associate Professor of Management Communication) at tim_flood@unc.edu.

WELCOME SESSIONS
Two Welcome Sessions are offered during the summer; each session is presented in conjunction with an Immigration Orientation. Which session you attend will depend on when you arrive. If you are participating in ASW, your Welcome Session and Immigration Orientation will be just before ASW classes begin. If you do not participate in ASW, your Welcome Session and Immigration Orientation will be before MBA Orientation begins. During these sessions, you will check in with International Student and Scholar Services (ISSS), meet key faculty and staff, get information about purchasing health insurance, obtaining university identification cards, and other tasks you will need to accomplish shortly after your arrival.

The Welcome Sessions are coordinated by Patricia Collins in the MBA Global Programs office. She is the point of contact for international students for non-academic issues and can help you with questions you may have related to settling in, how to connect with other new students and other personal concerns. You can contact her at patricia_collins@unc.edu.
ADVICE & ASSISTANCE FOR INTERNATIONAL STUDENTS

HELP WITH YOUR CAREER SEARCH
The mission of the MBA Career & Leadership office is to prepare students for their career search and provide meaningful opportunities to interact with employers. Since finding a U.S.-based internship or full-time position can be more challenging for international students, MBA Career & Leadership has an extensive program of events incorporated into an academic class, MBA 885. This class is taught by a communication professor in collaboration with C&L, addressing topics such as networking, resume writing, the U.S. job interview and visa issues. In addition, we continue to work with employers to promote our international student talent.

VISA INFORMATION
International Student and Scholar Services (ISSS) is the main administrative office for all international students, research scholars, and visiting professors present at UNC-Chapel Hill. ISSS issues visa eligibility documents, assists with the maintenance of these documents, provides counseling related to immigration matters and adjustment to life in the United States, and serves as a liaison between foreign students and scholars and the United States Citizenship and Immigration Services (USCIS). In addition to administrative and counseling duties, ISSS provides programming designed to help foreign students and scholars maximize their experience at UNC, including the International Friendship Program and other cultural programs with an international emphasis.

The MBA program has a representative from ISSS to assist you with your immigration questions. The MBA International Student Advisor (ISA) is responsible for issuing your visa eligibility document (Form I-20 or DS-2019) and assisting you with issues regarding your student visa for the duration of your MBA program. Jessica Larsen serves as the MBA ISA. She holds office hours in the McColl Building on Tuesdays and Thursdays. Her contact information is as follows:

Jessica Larsen, MBA International Student Advisor (ISA)  
(919) 962-0923  
jessica_larsen@unc.edu

In order to obtain a visa eligibility document, international students are required by United States federal regulations to certify that they have sufficient funds to cover expenses at UNC-Chapel Hill for the entire length of their studies. All international students are required to complete and submit the Financial Certificate form, even if they are not requesting a visa eligibility document from UNC-Chapel Hill. The Financial Certificate and appropriate supporting documentation must be submitted electronically by the student through his or her student portal in Connect Carolina after admission to the program. There is a frequently asked questions section to assist students with completing the Financial Certificate form located at [www.kenan-flagler.unc.edu/admissions/mba/international-applicants/faq](http://www.kenan-flagler.unc.edu/admissions/mba/international-applicants/faq).

Processing the visa eligibility document can take up to three weeks once the MBA ISA receives all documentation. Incorrect documentation or insufficient funds may delay the processing of visa eligibility documents, which are processed in the order in which completed Financial Certificates are received. Once the visa eligibility document is processed, the MBA ISA will send a letter to the student containing more details about the process for obtaining a student visa stamp and other important information regarding arrival in the United States, including payment of the SEVIS fee. The SEVIS fee is currently $200.00 for F-1 students and $180.00 for J-1 students.

The I-20 or DS-2019 is the document that students will need to take to the U.S. Embassy or Consulate in order to apply for their U.S. visa. International students applying for the F-1 or J-1 visa will be required to have an in-person interview at the U.S. Embassy or Consulate. Check the website for U.S. embassies at [http://usembassy.state.gov](http://usembassy.state.gov) regarding current procedures, how to make an appointment and operating hours. Waiting time for an appointment interview may be several weeks and security clearance procedures for some applicants can take several additional weeks. All F-1 and J-1 visa applicants must overcome the assumption of immigrant intent to obtain the visa stamp. To do so, students must demonstrate strong ties to their home country (examples include family members, property, job prospects, etc. in the home country).

Please be advised that U.S. regulations require that all initial students enter the United States no more than 30 days prior to the course of study start date as shown on the I-20 or DS-2019 form. The start date on the I-20 or DS-2019 will correspond with the start date of classes for the particular session you plan to attend. Students should not enter the U.S. past the start date on the I-20 or DS-2019 unless they are traveling with a letter from the MBA Program explicitly stating that they have been given permission to join the program after the start of classes (which may be granted in limited cases for students attending ASW but is rarely granted for students joining the program in fall).
CHECK-IN AND MBA IMMIGRATION ORIENTATION

Check-in is the process of presenting yourself and your immigration documents to the MBA ISA. All international students are required to check-in with the MBA ISA prior to the start of classes. This includes international students that have not requested immigration documents from UNC-Chapel Hill.

You will have the opportunity to check-in during the Welcome Session corresponding to the start of your program. You must bring your passport and your I-20 or DS-2019 (or other relevant immigration documents) to these sessions. Failure to check-in may result in the termination of your immigration status or a hold on your ability to register for classes.

After check-in is completed, the arrival and enrollment of each student in F-1 or J-1 status will be reported to the U.S. Department of Homeland Security through the Student and Exchange Visitor Information System (SEVIS), a process known as SEVIS registration (for F-1 students) or SEVIS validation (for J-1 students).

All F-1 and J-1 visa holders are also required to attend the Immigration Orientation included at their Welcome Session. At this session, you will be given information on how to maintain your immigration status within the United States.

IMMUNIZATIONS AND HEALTH CARE

Information regarding immunizations and health insurance can be found in the “Budget & Finances” section.

SOCIAL SECURITY NUMBERS

The Social Security Administration (SSA) is a U.S. government institution that maintains a benefits program for disabled and retired people. The money for this program is obtained through withholdings from employees’ pay and from employers’ contributions. The SSA issues a Social Security number to virtually every U.S. citizen and though this number is not technically a national identification number, it is used as such by many governmental and private entities. Social Security numbers are also issued to permanent residents and certain non-immigrants authorized to work in the U.S.

In general, students in F-1 or J-1 status will not be able to obtain a Social Security number without an offer of employment, so they may not apply until they secure an on-campus job or a summer internship (MBA international students are not eligible to engage in internships prior to the summer after completing the first year of the program). Once you have secured a job, contact the MBA International Student Advisor for more information prior to beginning work.

Not having a Social Security number can make certain tasks difficult (but usually not impossible) for international students in the U.S. It will be extremely difficult to get any sort of loan or credit (excluding the MBA Loan). Most loan/credit agencies use the Social Security number as an identification number to establish your credit risk. This means buying a car will be difficult unless you pay the full amount at the time of purchase. You may also be asked to pay higher deposits on items such as mobile telephones and utilities.

NORTH CAROLINA DRIVER’S LICENSE

International students with a valid immigration status are eligible to apply for a North Carolina Driver’s License (NCDL). In order for international students and scholars to apply for the NCDL, they must first be registered (F-1 students) or validated (J-1 students) in SEVIS. This can take up to 30 days after classes begin. To avoid problems with the application, students are advised to wait at least ten business days after the start of classes to apply for the NCDL at a local Division of Motor Vehicles office. The license will only be issued for the duration of your immigration documents. Therefore, the license may expire prior to the completion of your stay, and would need to be renewed if your status is extended. More information is available at: www.ncdot.org/dmv.

International students are permitted to drive on their home country’s driver’s license for a temporary period in North Carolina. Please be advised that each state has different laws governing driver’s license. We recommend that you drive on your home country’s driver’s license for no more than 30 days from your entry to the United States. International driver’s licenses are not honored by the state of North Carolina.

CAR INSURANCE

If you decide to get a car while enrolled in the MBA Program (see the “Housing & Relocation” section), you will also need to have car insurance. Many U.S. insurance companies will consider you an “inexperienced” driver since you are getting a U.S. driver’s license for the first time and will charge you a higher rate. You may be able to convince them that you have been driving for many years in your home country in order to get a reduced rate, but there are no guarantees. It is extremely helpful if you can get a letter in English from your home insurance company explaining how long you have been driving and if you have had any accidents. The more information they have, the better your chances of getting a lower rate.
INTERNATIONAL STUDENTS

BANKING INFORMATION
You should plan on opening a checking account at a local bank. You will need to present your passport and give your local address to do this. You do NOT need a Social Security number in order to open a banking account.

Money can easily be transferred to U.S. bank accounts from another country, but it takes a few days and you will be charged a transfer fee for each transaction.

SCHOLARSHIPS AND LOANS
There are a variety of Fellowship opportunities available to international students, including fellowships directly from UNC Kenan-Flagler and from leading international scholarship organizations of which it is a member. For more information on these Fellowships, please contact the MBA Program directly.

A very attractive offering for international students is the MBA Loan program. For details of this program, please reference the “Budget & Finances” section of this guide.
Budget & Finances

Students enrolled in UNC Kenan-Flagler’s MBA Program utilize different options for financing their education. All merit fellowships are awarded during the admission process and can be supplemented by student loans. Included in this section are descriptions of the loans available to students, as well as how and when to apply for them. Also included are the estimated budgets for both North Carolina residents and non-North Carolina residents. These estimated budgets should be used to formulate an idea of the typical expenses an MBA student incurs as well as the amount of student loans available. You will also find information about health insurance, dental care and health care services. Instructions for ordering the laptop computer required for the program and information about ordering course packs is also in this section.
Budget & Finances

Financial Aid Budgets ........................................................................................................... 2
Types of Funding ...................................................................................................................... 3
General Information, Tips and Reminders ................................................................. 5
Information Technology ........................................................................................................ 6
Health Care ............................................................................................................................... 7
FINANCIAL AID BUDGETS

The following tuition, fees and living expenses are estimates to assist you with planning. These are the estimated amounts included in the financial aid budget and do not represent a student’s actual expenses. The University Cashier’s Office is responsible for billing tuition and has the most up-to-date amounts for charges.

Please refer to their website (http://cashier.unc.edu/tuition-fees/) for actual tuition and fee charges for a given academic year.

<table>
<thead>
<tr>
<th>Tuition &amp; Fees (per academic year)</th>
<th>N.C. Residents</th>
<th>Non-N.C. Residents</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tuition and Mandatory Fees¹</td>
<td>$49,060</td>
<td>$64,182</td>
</tr>
<tr>
<td><strong>Total² (with living expenses)</strong></td>
<td><strong>$74,982</strong></td>
<td><strong>$90,104</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Living Expenses</th>
<th>Per Month</th>
<th>Per Academic Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Books</td>
<td>N/A</td>
<td>$1,604</td>
</tr>
<tr>
<td>Food</td>
<td>$564</td>
<td>$5,074</td>
</tr>
<tr>
<td>Health Insurance</td>
<td>$247</td>
<td>$2,222</td>
</tr>
<tr>
<td>Housing</td>
<td>$1,440</td>
<td>$12,964</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>$163</td>
<td>$1,464</td>
</tr>
<tr>
<td>Unsubsidized Loan Fee</td>
<td>N/A</td>
<td>$250</td>
</tr>
<tr>
<td>Travel</td>
<td>$260</td>
<td>$2,344</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$2,674³</strong></td>
<td><strong>$25,922³</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Additional Costs</th>
<th>All Students</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Academic Year</strong></td>
<td></td>
</tr>
<tr>
<td>Other Fees¹</td>
<td>$795</td>
</tr>
<tr>
<td><strong>Analytical Skills Workshop</strong></td>
<td></td>
</tr>
<tr>
<td>Tuition and Fees⁵</td>
<td>$3,000–$5,000</td>
</tr>
<tr>
<td>Living Expenses⁶</td>
<td>$3,702</td>
</tr>
</tbody>
</table>

¹ Tuition and fees are finalized in the summer before each fall semester. This is an estimate of tuition and fee amounts for the academic year. For the most up-to-date tuition and fee information, visit the Cashier’s Office website (http://cashier.unc.edu/tuition-fees/). Please note that tuition is expected to increase every academic year between 3% and 10%.

² A student’s total financial aid (scholarships, fellowships, and all education loans) cannot be more than the estimated living expenses plus tuition and fees.

³ Living expense estimates are based on reasonable cost of living for the Chapel Hill area. Students whose lifestyle choices exceed the reasonable cost of living amounts are responsible for covering those choices through resources other than financial aid. For the most up-to-date living expense amounts, visit our Tuition & Financial Aid website (http://www.kenan-flagler.unc.edu/admissions/mba/tuition-financial-aid).

⁴ “Other fees” include:
- $345 Orientation fees, which are charged through the University Cashier’s Office and are reflected on the fall bill for tuition and fees.
- $450 MBA Student Association (MBASA) dues that are paid directly to the MBASA during the first week of classes in the fall semester. These amounts are subject to change.

⁵ Tuition and fees for ASW are based upon a student’s actual enrollment. In order to be eligible for student loan funding for ASW, students must enroll in at least 2 courses to be considered at half-time enrollment.

⁶ Living expense estimates are based on reasonable cost of living for the Chapel Hill area. Students whose lifestyle choices exceed the reasonable cost of living amounts are responsible for covering those choices through resources other than financial aid. For the most up-to-date living expense amounts, visit our Tuition & Financial Aid website (http://www.kenan-flagler.unc.edu/admissions/mba/tuition-financial-aid).
Expenses NOT automatically included in budgets for education loans, but can be added with proper documentation:

- Computer reimbursement up to $1,592 (maximum amount is subject to change)
- Day care for dependent children under 13
- Commuting costs for students living more than 15 miles from campus
- Global Immersion Elective expenses
- MBA Exchange expenses

Expenses NEVER included in budgets for education loans:

- Living expenses for partner/spouse and/or dependents
- Credit card and/or personal debt
- Car payment and/or maintenance
- Health insurance for partner/spouse and/or dependents
- Relocation costs
- Expenses associated with internship and/or job search, including conferences

**TYPES OF FUNDING**

For the most up-to-date details regarding types of funding available, visit our Tuition & Financial Aid website ([http://www.kenan-flagler.unc.edu/admissions/mba/tuition-financial-aid](http://www.kenan-flagler.unc.edu/admissions/mba/tuition-financial-aid)).

“GIFT AID” AVAILABLE TO U.S. CITIZENS, PERMANENT RESIDENTS, AND INTERNATIONAL STUDENTS

<table>
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<tr>
<th>Merit Fellowships</th>
<th>Private Scholarships</th>
</tr>
</thead>
<tbody>
<tr>
<td>All applicants are considered for merit fellowship funding through the MBA Program admissions process. There is no separate fellowship application required. All fellowships are administered through UNC Kenan-Flagler Business School.</td>
<td>Some private organizations provide funding to graduate/professional students. In the past, our students have received funding from the following private organizations/programs:</td>
</tr>
<tr>
<td></td>
<td>• National Society of Hispanic MBAs (NSHMBA)</td>
</tr>
<tr>
<td></td>
<td>• The Robert Toigo Foundation</td>
</tr>
<tr>
<td></td>
<td>• The Fund for American Studies Dell Thurmond Woodward Fellowship</td>
</tr>
<tr>
<td></td>
<td>• Noble Argus Foundation</td>
</tr>
<tr>
<td></td>
<td>• Barclays Inspiring Excellence Fellowship</td>
</tr>
<tr>
<td></td>
<td>• Edmund S. Muskie Graduate Fellowship</td>
</tr>
<tr>
<td></td>
<td>• The Kinesis Scholarship (for residents of Puerto Rico)</td>
</tr>
</tbody>
</table>
## LOANS AVAILABLE TO U.S. CITIZEN AND PERMANENT RESIDENT STUDENTS

<table>
<thead>
<tr>
<th>Federal Direct Unsubsidized (ASW and academic year)</th>
<th>Federal Direct Graduate PLUS (academic year)</th>
<th>Private Loans (academic year)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Interest rate: 6.0% fixed¹</td>
<td>Interest rate: 7.0% fixed¹</td>
<td>Interest rate: fixed or variable and based on Prime Rate or LIBOR.</td>
</tr>
<tr>
<td>Origination fee: 1.066%²</td>
<td>Origination fee: 4.264%³</td>
<td>Origination fee: varies</td>
</tr>
<tr>
<td>Annual maximum: $20,500</td>
<td>Annual maximum: financial aid budget minus Direct Unsubsidized loan, fellowship, scholarships etc.</td>
<td>Annual maximum: financial aid budget minus Direct Unsubsidized loan, fellowship, scholarships etc.</td>
</tr>
<tr>
<td>Grace period: 6 months</td>
<td>Grace period: 6 months</td>
<td>Grace period: 6–9 months</td>
</tr>
<tr>
<td>Repayment period: 10 years standard, but up to 25 years if total Unsubsidized debt is more than $30,000</td>
<td>Repayment period: 10 years standard, but up to 25 years if total Unsubsidized debt is more than $30,000</td>
<td>Repayment period: up to 25 years, depending on the lender</td>
</tr>
<tr>
<td>Income-driven repayment options: yes</td>
<td>Income-driven repayment options: yes</td>
<td>Income-driven repayment options: no</td>
</tr>
<tr>
<td>Possible loan forgiveness or cancellation: yes</td>
<td>Possible loan forgiveness or cancellation: yes</td>
<td>Possible loan forgiveness or cancellation: no</td>
</tr>
</tbody>
</table>

1. The interest rate is fixed for the life of the loan and applies to loans disbursed after July 1, 2017 and before July 1, 2018. Read more about the Direct Unsubsidized and Graduate PLUS Loan Programs online (https://studentloans.gov).

2. The origination fee is part of the principal loan amount and is deducted from the disbursed amount. Interest would accrue on a principal loan amount of $20,500 which yields a disbursed amount of $20,282.

3. The origination fee is part of the principal loan amount and is deducted from the disbursed amount. Interest would accrue on a principal loan amount of $50,000 which yields a disbursed amount of $47,868.

## LOANS AVAILABLE TO INTERNATIONAL STUDENTS

<table>
<thead>
<tr>
<th>Private Loans (ASW and academic year)</th>
<th>Discover Custom Graduate Loan (academic year)</th>
</tr>
</thead>
<tbody>
<tr>
<td>U.S. Citizen Co-Signer required: YES</td>
<td>US Citizen Co-Signer required: NO</td>
</tr>
<tr>
<td>Interest rate: fixed or variable and based on Prime Rate or LIBOR.</td>
<td>Interest rate: variable, 3-Month LIBOR + 7.24%</td>
</tr>
<tr>
<td>Origination fee: varies</td>
<td>Origination fee: no</td>
</tr>
<tr>
<td>Annual maximum: financial aid budget minus other financial aid (fellowship, loans, etc.), whichever is less</td>
<td>Annual maximum: $40,000 OR financial aid budget minus other financial aid (fellowship, loans etc.), whichever is less</td>
</tr>
<tr>
<td>Grace period: 6–9 months</td>
<td>Grace period: 9 months</td>
</tr>
<tr>
<td>Repayment period: up to 25 years, depending on the lender</td>
<td>Repayment period: 20 years</td>
</tr>
<tr>
<td>Income-driven repayment options: no</td>
<td>Income-driven repayment options: no</td>
</tr>
<tr>
<td>Possible loan forgiveness or cancellation: no</td>
<td>Possible loan forgiveness or cancellation: no</td>
</tr>
</tbody>
</table>
OTHER EDUCATION LOANS FOR INTERNATIONAL STUDENTS

Students should also explore other loan options that may be available through other resources, some of which are dependent on the country of citizenship. Some of these will have specific requirements for the borrower as outlined by the lender, bank, or government so the student should contact the lending agency directly for details on each program. Below is a list of possible programs, but this is in no way a comprehensive list.

• Global Student Loan Corporation is currently available for Indian Students
• Industrial and Commercial Bank of China is available for Chinese students only
• Bank of China is available for Chinese students only
• FIDERH is available for Mexican students only
• Prodigy Finance
• MPOWER Financing

GENERAL INFORMATION, TIPS, AND REMINDERS

Tuition is billed twice per academic year. Fall semester (August to December, Modules I and II) is billed in the middle of July with payment due at the beginning of August. Spring semester (January to May, Modules III and IV) is billed in the middle of November with payment due at the beginning of December. This occurs on the same schedule each year.

All enrollment deposits are credited to the fall semester tuition and fees for each student. Your enrollment deposit will appear as a credit on your balance owed to UNC-Chapel Hill for the fall semester.

Your application for admission serves as the application for merit-based fellowships and there is no separate application for these awards. All students will be contacted by the MBA Admissions Office regarding fellowship offers. If you have questions regarding merit-based fellowships, please refer them to the MBA Admissions Office. Keep in mind that if you are offered a merit-based fellowship by the MBA Admissions Office, the total amount of loan funding you are eligible to borrow is decreased by the amount of the fellowship.

It’s never too early in the process to strategize when it comes to money! Try living on the monthly student budget amount (or as close as possible) now and for the next several months. The extra funds you might have at the end of each month can be used to pay off/down personal debt and/or for savings.

Save, save, save, and then save some more. There is no particular amount of money that a student should have saved before beginning an MBA Program, but the more you have saved, the better! Unexpected/unbudgeted expenses add up and many of these can’t be added to the financial aid budget to increase loan borrowing, so if you have savings to cover them you won’t have to find other ways to cover them. These types of expenses include the MBA Student Association fee which is due during Orientation, relocation costs, credit card debt, personal debt, car payment, expenses associated with job/internship search, health insurance expenses for spouse and/or dependent children.

Borrow only what is absolutely needed. What you borrow while you are enrolled as a student will need to paid back later (with interest). It is up to you to decide how much to borrow (up to the maximum allowed). The lifestyle choices you make while you’re a student will affect your life for many years so it’s important to make wise ones.

Be aware that financial aid disbursements for living expenses will not occur until the first day of classes. If you plan to make purchases for expenses covered by financial aid before the disbursement date (such as books, supplies, laptop, course packs, etc.) be sure to have funds sufficient to cover these so that you can reimburse yourself after financial aid disburses.

If you know you will apply for financial aid, then start preparing early—adjustments can be made to financial aid if your situation changes. Be aware that you have a devoted financial aid administrator to answer your questions and help you through the process…don’t be afraid to reach out!

CONTACT INFORMATION

Susan Brooks
Assistant Director
Office of Scholarships & Student Aid
MBA and MAC Programs

Mailing Address:
Kenan-Flagler Business School
The University of North Carolina at Chapel Hill
CB# 3490, McColl Bldg.
Chapel Hill, NC 27599-3490 USA

Phone: (919) 962-9096
Fax: (919) 962-2927

MBAFinancialAid@unc.edu
INFORMATION TECHNOLOGY (IT)
Welcome to the Kenan-Flagler MBA Program. If you have any questions or need any assistance with anything related to technology, you can contact the IT Service Desk. You can contact us through email, phone, walk-in, or via our helpful information on the IT Service Desk section of the Kenan-Flagler home page.

THE MBA PROGRAM REQUIRES THAT ENTERING MBA STUDENTS OWN A COMPUTER.
The most common question we get this time of year is, “what kind of computer should I buy?”

FLAT DEVICE POLICY
In the MBA core classes only a “flat device” may be used in class. This means that laptops that have screens that can block the interaction between students and professors. Tablets like iPads are considered flat devices, but they do not provide the functionality of a computer that will be required to complete all of your work for the program. You may want to consider a convertible device that can function both as a tablet and a full PC.

COMPUTING OPTIONS AND RECOMMENDATIONS
We recommend that if you order a computer that you take advantage UNC’s CCI program. The University has an agreement with Lenovo to provide discounted prices for certain Lenovo model computers. These orders are processed through the RAM Shop located within UNC Student Stores.
cci.unc.edu

Ordering a device through CCI has the following advantages:

- Accidental Damage Coverage
- Extended Warranty
- 24/7 Hardware / Software Support

APPLE COMPUTERS
We support Apple computers. However, please note that several software programs required for coursework are not compatible with Apple computers, specifically some required Microsoft Excel add-ons. You will need to install Microsoft Office 2016. Apple mail is not supported for Kenan-Flagler email accounts.

In order to use an Apple computer in the program, you have the following options:

- Virtual Lab - you can access the virtual lab which has most of the required software you will need to complete your program: virtuallab.unc.edu
- McColl First Floor computer lab (McColl 1130). You always have the option to use any of the desktop computers in our lab. This also includes color / black & white printing.
- Run Windows on your Apple device with Bootcamp. You can set your Apple computer to boot into either Windows or the Apple Operating System. This is a service that main campus IT offers. Be aware that this option requires a lot of space on your computer’s hard disk.

CONTACT US
Please contact us if you have any questions, or need any assistance. We will be happy to assist you with any IT-related questions.

IT Service Desk
Hours:
Monday – Friday: 8 a.m. to 5 p.m.
Saturday and Sunday: 1 p.m. – 5:00 p.m.
Phone: 919-962-0792
Email: itservicedesk@kenan-flagler.unc.edu
Website: home.kenan-flagler.unc.edu > IT Service Desk
HEALTH CARE

IMMUNIZATIONS

The State of North Carolina requires certain immunizations for all students who are enrolling at UNC. (These immunizations may be in addition to the requirements for general admission to the United States as a nonimmigrant visa holder.) It is the policy of Campus Health Services that all incoming international students be screened for Tuberculosis (TB). Required immunizations can be found at the following website: https://campushealth.unc.edu/services/immunizations/north-carolina-required-immunizations-entering-students.

If vaccinations are needed, these can be obtained for a fee at Campus Health Services. All students must provide proof of vaccinations within 30 days of the beginning of the school year. Failure to do so will result in the cancellation of a student’s University registration.

You provide proof of vaccinations by filling out the Immunization Record and Medical History Form. This form should not be returned to the MBA Admissions Office, it should be sent directly to Campus Health Services.

If you have already mailed your immunization records to Campus Health, you can contact the Medical Records group at (919) 966-2281 to confirm that the records have been received and to find out if you have complied with the State requirements. If you have not mailed in your records by the time that you arrive on campus, you will need to personally go to Campus Health Services and present your immunization records.

HEALTH INSURANCE

All students enrolled in schools in the University of North Carolina system who meet the following three criteria are required to have health insurance coverage:

- An undergraduate student enrolled in a minimum of 6 credit hours per semester or a graduate student enrolled in a minimum of 1 credit hour per semester;
- AND Enrolled in a degree-seeking program;
- AND eligible to pay the Student Health Services Fee.

The student health insurance plan chosen by the University of North Carolina is administered by Blue Cross/Blue Shield of North Carolina. A charge for this insurance plan will automatically appear on a student’s tuition bill unless the student submits a request to waive the Blue Cross/Blue Shield plan, along with proof of other creditable health insurance coverage by the Fall deadline. Students who do not waive out of the plan by the deadline are required to pay the cost of the insurance. More information can be found at http://campushealth.unc.edu/charges-and-insurance/insurance/mandatory-student-health-insurance-hard-waiver-process.html.

CAMPUS HEALTH CENTER

The James A. Taylor Campus Health Service is located on the UNC campus and provides for most of your health care needs. Registered full-time students paying the student health fee are eligible for services. Spouses may also pay the campus health fee and receive the same benefits. Children are not eligible to utilize the Campus Health Center.

Hours of Operation:
Monday–Friday, 9:00 a.m. – 4:30 p.m.
(919) 966-2281 general information
(919) 966-6596 health insurance records
(919) 966-2281 immunization records
http://campushealth.unc.edu

DENTAL CARE

Routine dental care is not covered under the student health insurance plan. If you need an alternative to the numerous private dentists in the area, the UNC School of Dentistry is an educational facility that serves to train students to become dentists, dental specialists, dental assistants and dental hygienists. Students can receive high quality, yet lower cost dental care through the UNC School of Dentistry. There is an application process for this popular program, and the appointments require a greater time commitment than that of a regular dentist. For more information call (919) 537-3737.
From your first visit to UNC Kenan-Flagler and Chapel Hill to the time you begin the MBA Program, this section provides information to help you with travel, finding your way around the campus, the town of Chapel Hill and the area, as well as locating a place to live. It covers basics like opening a bank account, finding childcare and local schools, shopping and services, entertainment, cultural and recreational activities in the area, and helpful phone numbers and websites.
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**Relocation & Housing** *(Information subject to change)*

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</table>
HOUSING – FINDING A PLACE TO LIVE
There are a number of different living options in the Chapel Hill and Carrboro area. Late spring to early summer is a good time to book an apartment or buy a home. MBA students typically do one of four things in terms of living arrangements:

1) Rent in an apartment complex
2) Rent a room, apartment or home from a private landlord
3) Buy a condo or house
4) Live in on-campus housing (very limited)

Below you will find detailed information on each of these options.

1) RENTING IN AN APARTMENT COMPLEX
This is what most MBA students choose to do. There are several relatively large apartment complexes in Chapel Hill and Carrboro that are all short drives from the Business School. These include complexes like Meadowmont, Southern Village, Alta Springs, etc. Most of the properties are very attractive and well-maintained and include swimming pools, gym equipment, etc. We have listed eight of the most popular properties in the area that typically house a large number of Business School students (see map insert) and provided a brief comparison matrix (see chart insert). One advantage of living in a complex with other MBA students is that carpooling is much easier. Also, many of these complexes are located on the bus line, which is convenient. Renting a unit at these complexes is very straightforward and there is usually good availability. Simply contact the property management office and ask for a rental application. April through June is the best time to find a place for the academic year. There are several online apartment sites that include detailed information (including photos and floor plans) about each of these complexes. Just search for complexes in Chapel Hill, Carrboro or Durham; or search directly by complex name.

Online Apartment Sites:
www.apartmentguide.com
www.apartments.com
www.rent.com

2) RENTING A ROOM, APARTMENT OR HOME FROM A PRIVATE LANDLORD
Many students also choose this option. However, locating these units is a bit more labor intensive, since there is really no central person to contact in order to search all of the non-apartment complex rentals. Several realtors in the area specialize in rentals. The newspapers and online classifieds sites are good places to look for these types of listings.

Online Local Classifieds Sites:
Chapel Hill Rent
www.chapelhillrent.com
Craigslist (online classifieds)
http://raleigh.craigslist.org
The Daily Tar Heel (UNC paper)
www.dailytarheel.com
3) BUYING A CONDO OR HOME

There are many local realtors who will help students locate real estate to buy in the area. Alternatively, some for-sale-by-owner listings can be found in the newspapers or online classifieds sites (see classifieds sites listed in the “rental” section).

Realtors who students have used include:

Jennifer Bowman
Chanticleer Properties
(919) 923-5363
(919) 370-3125
jennifer@chanticleerproperties.com

Marcia Fleishman
The Home & Team Realty
www.home-team.com
(800) 326-3577
(919) 260-2002
marcia@hometeam.com

Alex Lewis
Chapel Hill Realty Group
(919) 942-4149

Tiffany Elder
Paradigm Properties
www.tiffanyelder.com
(919) 260-2507
(919) 484-7421
tiffany@tiffanyelder.com

4) ON-CAMPUS HOUSING

There is a very limited amount of UNC on-campus housing available to MBA students. The housing is in a complex called Odum Village. The new Baity Hill and Mason Farm Communities serve as the Student Family Housing apartment complex for students with families attending UNC. Depending on availability, single students are sometimes able to acquire one of these units. These are one- and two-bedroom apartments situated on rolling hills adjacent to the campus. The apartments are within walking distance of the campus and are served by campus and city bus routes. Rental costs compare favorably with similar area housing. You apply for student housing through UNC’s Student Family Housing Office (if you are married) or UNC’s University Housing Office (if you are single).

University Housing Office
(919) 962-5406
http://housing.unc.edu

Student Family Housing
(919) 966-5661 and (800) UNC-5502
http://housing.unc.edu.baityhill

Roommates

If you are like the majority of graduate students coming here, you are new to the area and may not know anyone. At the same time, you may want to find a roommate in order to lower your living expenses. This can be a stressful situation, so we are providing some information to help you. If you are looking specifically for another MBA student as a roommate, the best place to look is the Admitted Student Yahoo group. Here you will find other MBAs who are also looking for roommates, or you can post your own information to aid the search process. Alternatively, you can check the wider UNC community or even the local newspapers.
# PARTNER’S ASSOCIATION LIST OF RECOMMENDED HOUSING

<table>
<thead>
<tr>
<th>Address</th>
<th>ALTA SPRINGS</th>
<th>AUTUMN WOODS</th>
<th>MEADOWMONT</th>
</tr>
</thead>
<tbody>
<tr>
<td>County</td>
<td>Durham</td>
<td>Orange</td>
<td>Split Durham/Orange</td>
</tr>
<tr>
<td>Phone Number</td>
<td>(877) 221-7763 <a href="mailto:altasprings@riverstoneres.com">altasprings@riverstoneres.com</a></td>
<td>(919) 933-7555</td>
<td>(919) 918-1110</td>
</tr>
<tr>
<td>Distance to KFBS</td>
<td>2.6 miles</td>
<td>3 miles</td>
<td>2.5 miles</td>
</tr>
<tr>
<td># of MBA Students</td>
<td>High</td>
<td>High</td>
<td>High</td>
</tr>
<tr>
<td>Year Built</td>
<td>1998</td>
<td>1997 - 98</td>
<td>2005</td>
</tr>
<tr>
<td>Avg Sq Ft - 1BR</td>
<td>738 - 815</td>
<td>738 - 818</td>
<td>840 - 1,138</td>
</tr>
<tr>
<td>Avg Price - 1BR</td>
<td>$948 - $1,584</td>
<td>$815 - $993</td>
<td>$1,170 - $1,589</td>
</tr>
<tr>
<td>Avg Sq Ft - 2BR</td>
<td>938 - 1,345</td>
<td>937 - 1120</td>
<td>1,213</td>
</tr>
<tr>
<td>Avg Price - 2BR</td>
<td>$1,176 - $1,562</td>
<td>$1,036 - $1,116</td>
<td>$1,412 - $1,822</td>
</tr>
<tr>
<td>Avg Sq Ft - 3BR</td>
<td>1,343 - 1,421</td>
<td>1,382</td>
<td>1,545</td>
</tr>
<tr>
<td>Avg Price - 3BR</td>
<td>$1,305 - $2,786</td>
<td>$1,230 - $1,300</td>
<td>$1,939 - $2,450</td>
</tr>
<tr>
<td>Garage</td>
<td>$75 - $90 per month (estimate)</td>
<td>$90 per month</td>
<td>$100 - $120 per month</td>
</tr>
<tr>
<td>On Site Storage</td>
<td>On Patio</td>
<td>On Patio</td>
<td>$30 per month</td>
</tr>
<tr>
<td>Lease Terms</td>
<td>3 - 13 months</td>
<td>6 - 12 months</td>
<td>6 - 24 months</td>
</tr>
<tr>
<td>W/D Connections</td>
<td>W/D included in apartment</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Pool</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Exercise Facility</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Tennis Courts</td>
<td>Yes (1)</td>
<td>No</td>
<td>No</td>
</tr>
<tr>
<td>Play Area</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Pets</td>
<td>Yes (conditional)</td>
<td>Yes (conditional)</td>
<td>Yes (up to 60 lbs.)</td>
</tr>
<tr>
<td>Bus Route</td>
<td>G, Park &amp; Ride from Friday Center</td>
<td>CM, Carrboro - X</td>
<td>S/V</td>
</tr>
<tr>
<td>School District*</td>
<td>Durham - Parkwood</td>
<td>Elem - Carrboro</td>
<td>Split Chapel Hill/Durham</td>
</tr>
<tr>
<td></td>
<td>Middle - Githens</td>
<td>Middle - McDougal</td>
<td>please call for specific schools</td>
</tr>
<tr>
<td></td>
<td>High School - Jordan</td>
<td>High School - Chapel Hill</td>
<td></td>
</tr>
<tr>
<td>Other Info</td>
<td>Putting Green &amp; 24 hour Business Center, $100 security deposit</td>
<td>$200 security deposit</td>
<td>$200 security deposit</td>
</tr>
<tr>
<td></td>
<td>SOUTHERN VILLAGE</td>
<td>SPRINGS OF CHAPEL HILL</td>
<td>GLEN LENNOX COTTAGES</td>
</tr>
<tr>
<td>----------------------</td>
<td>----------------------------------------------------</td>
<td>-------------------------------------------------</td>
<td>--------------------------</td>
</tr>
<tr>
<td><strong>Address</strong></td>
<td>200 Copperline Drive Chapel Hill, NC 27516</td>
<td>100 Spring Meadow Drive Chapel Hill, NC 27517</td>
<td>5 North Hamilton Road Chapel Hill, NC 27517</td>
</tr>
<tr>
<td><strong>County</strong></td>
<td>Orange</td>
<td>Durham</td>
<td>Orange</td>
</tr>
<tr>
<td><strong>Phone Number</strong></td>
<td>(919) 933-5577</td>
<td>(919) 942-4116</td>
<td>(919) 967-7081</td>
</tr>
<tr>
<td><strong>Website</strong></td>
<td><a href="http://www.southernvillageapts.com">www.southernvillageapts.com</a></td>
<td><a href="http://www.springsofchapelhill.com">www.springsofchapelhill.com</a></td>
<td><a href="http://www.glenlennox.com">www.glenlennox.com</a></td>
</tr>
<tr>
<td><strong>Distance to KFBS</strong></td>
<td>1.8 miles</td>
<td>2.6 miles</td>
<td>2 miles</td>
</tr>
<tr>
<td><strong># of MBA Students</strong></td>
<td>Moderate</td>
<td>High</td>
<td>Low</td>
</tr>
<tr>
<td><strong>Year Built</strong></td>
<td>1997</td>
<td>2013 - Brand new</td>
<td>1949</td>
</tr>
<tr>
<td><strong>Avg Sq Ft - 1BR</strong></td>
<td>860</td>
<td>732 &amp; 906</td>
<td>576 - 710</td>
</tr>
<tr>
<td><strong>Avg Price - 1BR</strong></td>
<td>$980</td>
<td>$1,095 &amp; $1,295</td>
<td>$700 - $815</td>
</tr>
<tr>
<td><strong>Avg Sq Ft - 2BR</strong></td>
<td>1,050</td>
<td>1,186 &amp; 1,248</td>
<td>718 - 880</td>
</tr>
<tr>
<td><strong>Avg Price - 2BR</strong></td>
<td>$1,225</td>
<td>$1,527 - $1,995</td>
<td>$775 - $970</td>
</tr>
<tr>
<td><strong>Avg Sq Ft - 3BR</strong></td>
<td>1,225</td>
<td>NA</td>
<td>851 - 1,046</td>
</tr>
<tr>
<td><strong>Avg Price - 3BR</strong></td>
<td>$1,525</td>
<td>NA</td>
<td>$895 - $1,140</td>
</tr>
<tr>
<td><strong>Garage</strong></td>
<td>NA</td>
<td>$75 - $125</td>
<td>NA</td>
</tr>
<tr>
<td><strong>On Site Storage</strong></td>
<td>On Patio</td>
<td>$50</td>
<td>NA</td>
</tr>
<tr>
<td><strong>Lease Terms</strong></td>
<td>6 - 24 months</td>
<td>6 - 13 months</td>
<td>6 - 12 months</td>
</tr>
<tr>
<td><strong>W/D Connections</strong></td>
<td>Yes</td>
<td>W/D included</td>
<td>Yes</td>
</tr>
<tr>
<td><strong>Pool</strong></td>
<td>Yes</td>
<td>Yes</td>
<td>Free membership with lease</td>
</tr>
<tr>
<td><strong>Exercise Facility</strong></td>
<td>Yes</td>
<td>Yes</td>
<td></td>
</tr>
<tr>
<td><strong>Tennis Courts</strong></td>
<td>No</td>
<td>Yes</td>
<td>No, but free access to Oakwood Park Courts</td>
</tr>
<tr>
<td><strong>Play Area</strong></td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td><strong>Pets</strong></td>
<td>Yes</td>
<td>Yes - conditional</td>
<td>Yes</td>
</tr>
<tr>
<td><strong>Bus Route</strong></td>
<td>V, N/S</td>
<td>G, Park &amp; Ride from Friday Ctr</td>
<td>G, S &amp; V</td>
</tr>
<tr>
<td>**School District *</td>
<td>Elem - Mary Scroggs Middle - Culbreth High School - Chapel Hill</td>
<td>Elem - Parkwood Middle - Githens High School - Jordan</td>
<td>Chapel Hill/Carrboro Elem - Rashkis Middle - Culbreth High - East Chapel Hill</td>
</tr>
<tr>
<td><strong>Other Info</strong></td>
<td>Ask about specials</td>
<td>$100 security deposit</td>
<td></td>
</tr>
</tbody>
</table>
# Relocation & Housing

<table>
<thead>
<tr>
<th></th>
<th>Chapel Hill North</th>
<th>Cosgrove Hills</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Address</strong></td>
<td>200 Perkins Drive, Suite 230</td>
<td>300 Cosgrove Avenue</td>
</tr>
<tr>
<td></td>
<td>Chapel Hill, NC 27514</td>
<td>Chapel Hill, NC 27513</td>
</tr>
<tr>
<td><strong>County</strong></td>
<td>Orange</td>
<td>Orange</td>
</tr>
<tr>
<td><strong>Phone Number</strong></td>
<td>(919) 355-4149</td>
<td>(919) 439-5349</td>
</tr>
<tr>
<td><strong>Website</strong></td>
<td><a href="http://www.chnapartments.com">www.chnapartments.com</a></td>
<td><a href="http://www.cosgrovehill.com">www.cosgrovehill.com</a></td>
</tr>
<tr>
<td><strong>Distance to KFBS</strong></td>
<td>4.78 miles</td>
<td></td>
</tr>
<tr>
<td><strong># of MBA Students</strong></td>
<td>Low</td>
<td>Low</td>
</tr>
<tr>
<td><strong>Year Built</strong></td>
<td>2011</td>
<td>2010</td>
</tr>
<tr>
<td><strong>Avg Sq Ft - 1BR</strong></td>
<td>566 - 963</td>
<td>908 - 915</td>
</tr>
<tr>
<td><strong>Avg Price - 1BR</strong></td>
<td>from $770</td>
<td>$1,108 - $1,190</td>
</tr>
<tr>
<td><strong>Avg Sq Ft - 2BR</strong></td>
<td>1,195 - 1,333</td>
<td>1,178 - 1,333</td>
</tr>
<tr>
<td><strong>Avg Price - 2BR</strong></td>
<td>from $1,132</td>
<td>$1,530 - $1,635</td>
</tr>
<tr>
<td><strong>Avg Sq Ft - 3BR</strong></td>
<td>2027</td>
<td>1,727 - 2,036</td>
</tr>
<tr>
<td><strong>Avg Price - 3BR</strong></td>
<td>from $1,969</td>
<td>$1,935 - $2,330</td>
</tr>
<tr>
<td><strong>Garage</strong></td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td><strong>On Site Storage</strong></td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td><strong>Lease Terms</strong></td>
<td>3 - 17 months</td>
<td>3 - 18 months</td>
</tr>
<tr>
<td><strong>W/D Connections</strong></td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td><strong>Pool</strong></td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td><strong>Exercise Facility</strong></td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td><strong>Tennis Courts</strong></td>
<td>No</td>
<td>No</td>
</tr>
<tr>
<td><strong>Play Area</strong></td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td><strong>Pets</strong></td>
<td>Yes (conditional)</td>
<td>Yes (conditional)</td>
</tr>
<tr>
<td><strong>Bus Route</strong></td>
<td>NS, T</td>
<td>UNC, Public</td>
</tr>
<tr>
<td><strong>School District</strong></td>
<td>Elem - Estes Hill</td>
<td>Elem - Glenwood</td>
</tr>
<tr>
<td></td>
<td>Middle - Smith</td>
<td>Middle - Phillips</td>
</tr>
<tr>
<td></td>
<td>High - East Chapel Hill</td>
<td>High - East Chapel Hill</td>
</tr>
<tr>
<td><strong>Other Info</strong></td>
<td>Billiards and Media Clubroom, Dog Park, Basketball Court</td>
<td>Deposit Required</td>
</tr>
</tbody>
</table>
1. Alta Springs
2. Autumn Woods
3. Meadowmont
4. Southern Village
5. Springs of Chapel Hill
6. Glen Lennox
7. Chapel Hill North
8. Cosgrove Hills
GETTING TO AND AROUND CHAPEL HILL
Chapel Hill is approximately 18 miles from the Raleigh-Durham Airport (RDU). When you’re coming to Chapel Hill from RDU, you can take a taxi, contact a shuttle service or rent a car. If you’re going to be looking for a place to live, you’ll probably want to rent a car for the period of time that you’ll be in town.

TAXI INFORMATION
Taxi fares, for transportation from the airport to Chapel Hill, start at approximately $35 for two people with two pieces of luggage and go up to $45 for a family. Taxi fares are based on time, so they can be high if you are stuck on the highway during rush hour. Local taxi services include:
- Tar Heel Taxi   (919) 933-1255
- Airport & Intown Taxi   (919) 942-4492

PRIVATE CAR SERVICE
LTD Services offers a private car service from RDU to any private residence or hotel in the area. When you make reservations, be sure to let them know how much luggage you will be bringing, so that they can accommodate all of your needs.

LTD Services
7:00 a.m. – 11:00 p.m.
(919) 518-2346
Starting at $45 one way

CAR RENTAL
ZipCar (zipcar.com/unc). You can purchase a UNC membership for $25.

All of the major car rental companies have branches at RDU airport. You should make a rental car reservation before you arrive, since they might not have a car available when you get here. You need to have a valid driver’s license, and you must be at least 25-years-old and have a major credit card.

When you relocate to Chapel Hill, you should consider renting a car, at least for the first couple of weeks, since you will need to move around to purchase many important items (furniture, house supplies, food and maybe your own car). A rental car is critical during your first week(s) in Chapel Hill. Prior experience shows that an initial rental period of two weeks gives you enough time to get most things organized. Owning a car, or having access to a car in the Chapel Hill area, is important since the city is spread out. Car rental rates in Chapel Hill can be high, but you can usually find discounts on weekly rentals through the internet. Airline frequent flier programs can also help you get discounts.

Car Rental Companies:
- Alamo   (877) 222-9075
- Avis   (800) 230-4898
- Budget   (800) 527-0700
- National   (800) 227-7368
- Thrifty   (800) 367-2277
- Rent-a-wreck   (877) 877-0700
- Triangle   (919) 840-3400
- Enterprise   (800) 736-8222

DIRECTIONS TO CHAPEL HILL FROM RDU AIRPORT
From the airport exit, follow the road signs for Interstate 40 (I-40) going west. Get on I-40 and follow the signs to Chapel Hill. Take Exit 270 at Hwy 15-501 and turn left at the light. You will be on Hwy 15-501 South, one of the main roads in Chapel Hill. Follow 15-501 South for approximately one mile, until the road splits. Follow the road to the right, and you will be on Franklin Street. Franklin Street will continue through downtown Chapel Hill and eventually it will lead you to the town of Carrboro.
AUTOMOBILE REGISTRATION AND DRIVER’S LICENSE

LICENSE PLATE
Whether you are purchasing a car or bringing one into the state, you need to register it and get a license plate if your permanent address is in North Carolina. If you buy a car privately, you have to go with the seller to the Registration and License Plate office. Dealers usually perform this task for you at the dealership. In North Carolina, license plates are required only on the rear of your car.

AUTOMOBILE REGISTRATION
Out of state vehicles must be registered no later than the expiration of the time granted by reciprocity agreement between North Carolina and your prior state of residence (usually 30 days) or when gainful employment is accepted, whichever occurs first. Registration must be done on an annual basis. To register your motor vehicle, you must furnish:

• Title and valid registration card from the prior state of residence. All registered owners MUST BE PRESENT!
• Title fee and registration fee
  (www.ncdot.gov/dmv/fees/default.html)
• Proof of address
• Proof of insurance
• Mileage of vehicle

AUTOMOBILE REGISTRATION OFFICE
Open Monday – Friday, 9:00 a.m. – 5:00 p.m.
1704-B E. Franklin Street, Chapel Hill
(919) 942-4972

DRIVER’S LICENSE EXAMINER OFFICE
Open Monday-Friday, 8:00 a.m. – 4:30 p.m.
10466 Carrboro Plaza
Carrboro  (919) 929-4161
277 Hwy 54 W, Homestead Market
Durham  (919) 560-3378
www.dmv.dot.state.nc.us

DRIVER’S LICENSE
North Carolina law states that you must obtain a North Carolina driver’s license within 60 days of moving to the state. A free booklet with testing instructions and sample test questions is available at the Driver’s License Examiner Office, and you should pick this up a few days in advance of taking the test, or you can find this online at www.ncdot.org. The license examination consists of a written exam, vision and driving tests (if necessary).

VEHICLE INSPECTION
You also must get a vehicle safety inspection within 10 days of receiving your N.C. license plate. The cost is about $10 and can be done at any state-authorized inspection station. Inspection is required annually. If you car is licensed in Wake, Durham or Orange counties, you will also need an emissions inspection, which is conducted at the same time and costs about $20.

ANNUAL TAX
You will receive a county tax bill approximately three months after you register your car and annually after that. The tax is calculated based on the type of vehicle you own.

SEAT BELT LAWS
It is the law in North Carolina for all passengers in the front and back seat of a motor vehicle to wear their safety belts. Children under the age of six years are required to be buckled even if sitting in a back seat. Children aged five years and younger are required to be in a safety or infant seat that is properly secured. The state has launched a campaign called “Click it or Ticket” during which there are periodic road checks to see if passengers are buckled in their seatbelts. Those who are not buckled are ticketed.
BANKING

OPENING AN ACCOUNT

You should open a checking account at a local bank as soon as you arrive in Chapel Hill. You will need to present your passport or U.S. driver’s license and give your local address.

There are many banks near the main campus. Take time to consider what your personal banking needs will be, and choose the institution that will meet them. Most banks in the area require a minimum amount in savings and/or checking in order to provide you with “free” checking. Many offer 24-hour automated teller services. (Be sure to use an ATM belonging to your bank – competitor banks typically charge a fee for using their ATMs.) Some are beginning to offer PC banking, automatic electronic payroll deposits and automatic health insurance drafts. Also, some banks offer VISA/debit cards at no extra fee. Listed below are the banks that receive the majority of student accounts. Contact them to find out about their specific requirements regarding minimum balances, free checking, service fees, etc., since they will vary.

Bank of America
National bank with automated teller machine in McColl Building.
www.bankofamerica.com
(many locations)
137 E. Franklin Street
(919) 918-4200
(800) 333-6262

SunTrust
Regional bank with automated tellers throughout central North Carolina - ATM on main campus.
www.suntrust.com
University Square
(919) 932-2700
University Mall
(919) 932-2761
Carrboro
(919) 932-2781

First Citizens Bank & Trust Co.
Regional bank with more than 300 branches throughout the state - ATM on Franklin Street. Free cash advance.
www.firstcitizens.com
1650 E. Franklin Street
(919) 932-2500

Wells Fargo
Regional bank with ATMs throughout all of North Carolina and three other states - ATM on main campus.
www.wellsfargo.com
(many locations)
165 E. Franklin Street
(919) 929-0311
(800) 822-7887
### SHOPPING & SERVICES
Note: The area code is 919 except where noted.

<table>
<thead>
<tr>
<th>Category</th>
<th>Name</th>
<th>Address</th>
<th>City</th>
<th>Phone</th>
<th>Website</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>NEWSPAPERS</strong></td>
<td>The Village Advocate (free)</td>
<td></td>
<td></td>
<td>(919) 932-2000</td>
<td><a href="http://www.chapelhillnews.com">www.chapelhillnews.com</a></td>
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<td>The News &amp; Observer</td>
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<td>The Independent Weekly</td>
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<td>(919) 286-1972</td>
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<td>The Daily Tar Heel</td>
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<td>(919) 962-1163</td>
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<td>Durham Herald Sun</td>
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<td>(919) 419-6900</td>
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<th>Phone</th>
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<tr>
<td></td>
<td>Crown Honda of Southpoint</td>
<td>140/Hwy 751</td>
<td>Durham</td>
<td>(919) 425-4700</td>
</tr>
<tr>
<td></td>
<td>Michael Jordan Nissan</td>
<td>3930 Chapel Hill Blvd.</td>
<td>Durham</td>
<td>(919) 489-3800</td>
</tr>
<tr>
<td></td>
<td>Performance Acura/BMW</td>
<td>1810 Durham-Chapel Hill Blvd.</td>
<td>Chapel Hill</td>
<td>(919) 942-3191</td>
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<tr>
<td></td>
<td>Saturn of Chapel Hill</td>
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<td>Durham</td>
<td>(919) 969-2300</td>
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<td></td>
<td>University Ford of Chapel Hill</td>
<td>102 Ephesus Church Road</td>
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<td>(919) 929-3115</td>
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<tr>
<td></td>
<td>Carmax</td>
<td>8520 Glenwood Ave.</td>
<td>Raleigh</td>
<td>(919) 783-9494</td>
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<tr>
<td></td>
<td>Jiffy Lube</td>
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<td>(919) 968-9000</td>
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<td></td>
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<td>607-A W. Franklin Street</td>
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<td>(919) 929-3937</td>
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<td>Passport Motors</td>
<td>600 W. Franklin Street</td>
<td>Chapel Hill</td>
<td>(919) 929-3131</td>
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<td></td>
<td>Precision Tune Auto Care</td>
<td>2105 East NC Hwy 54</td>
<td>Durham</td>
<td>(919) 544-9600</td>
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<tr>
<td></td>
<td>East Franklin Car Care</td>
<td>1710 E. Franklin Street</td>
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<td>(919) 942-7583</td>
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<td></td>
<td>Lloyd Tire and Alignment</td>
<td>730 Hillsborough Street</td>
<td>Chapel Hill</td>
<td>(919) 929-9444</td>
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<td></td>
<td>Swedish Imports</td>
<td>5404 Durham-Chapel Hill Blvd.</td>
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<td>(919) 493-4545</td>
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<tr>
<td></td>
<td>Chapel Hill Tire Co.</td>
<td>201 W. Main Street</td>
<td>Carrboro</td>
<td>(919) 967-7058</td>
</tr>
<tr>
<td></td>
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<td>502 W. Franklin Street</td>
<td>Chapel Hill</td>
<td>(919) 967-7092</td>
</tr>
<tr>
<td></td>
<td>Tire King of Chapel Hill</td>
<td>Ram’s Plaza</td>
<td>Chapel Hill</td>
<td>(919) 942-7466</td>
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<tr>
<th><strong>BICYCLES</strong></th>
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<tr>
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<td>Performance Bicycle Shop</td>
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<td>(919) 933-1491</td>
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<td></td>
<td>Franklin Street Cycles</td>
<td>210 W. Franklin Street</td>
<td>Chapel Hill</td>
<td>(919) 929-0213</td>
</tr>
<tr>
<td></td>
<td>The Clean Machine</td>
<td>104 W. Main Street</td>
<td>Carrboro</td>
<td>(919) 967-5104</td>
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# RELOCATION & HOUSING

## BOOKS
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<tr>
<td>Barnes &amp; Noble</td>
<td>New Hope Commons Plaza</td>
<td>Durham</td>
<td>(919) 489-3012</td>
</tr>
<tr>
<td>Flyleaf Books</td>
<td>752 Martin Luther King Jr. Blv</td>
<td>Chapel Hill</td>
<td>(919) 942-7373</td>
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<tr>
<td>Ram Book &amp; Supply</td>
<td>306 W. Franklin Street</td>
<td>Chapel Hill</td>
<td>(919) 969-8398</td>
</tr>
<tr>
<td>UNC-CH Stores</td>
<td>UNC-CH Campus</td>
<td>Chapel Hill</td>
<td>(919) 962-5066</td>
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## COMPUTERS AND OFFICE SUPPLIES
<table>
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<th>Name</th>
<th>Location</th>
<th>City</th>
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<tbody>
<tr>
<td>Best Buy</td>
<td>New Hope Commons Plaza</td>
<td>Durham</td>
<td>(919) 403-2333</td>
</tr>
<tr>
<td>Office Depot</td>
<td>4001 Chapel Hill Blvd.</td>
<td>Durham</td>
<td>(919) 490-3092</td>
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<tr>
<td>Office Max</td>
<td>New Hope Commons Plaza</td>
<td>Durham</td>
<td>(919) 489-2277</td>
</tr>
<tr>
<td>Staples</td>
<td>1710 East Franklin St.</td>
<td>Chapel Hill</td>
<td>(919) 942-4115</td>
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<tr>
<td>UNC-CH Stores</td>
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<td>(919) 962-5066</td>
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## DRY CLEANING
<table>
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<th>Name</th>
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<tbody>
<tr>
<td>Elegance Cleaners</td>
<td>Meadowmont Village</td>
<td>Chapel Hill</td>
<td>(919) 932-1001</td>
</tr>
<tr>
<td>Dry Clean Warehouse</td>
<td>2801 Homestead Road</td>
<td>Chapel Hill</td>
<td>(919) 929-6300</td>
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<tr>
<td>Carolina Cleaners</td>
<td>1210 Raleigh Road</td>
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<td>(919) 929-5554</td>
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<td></td>
<td>1129 Weaver Dairy Road</td>
<td>Chapel Hill</td>
<td>(919) 933-9405</td>
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<td>Deluxe Cleaners</td>
<td>1800 E. Franklin Street</td>
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<td>(919) 968-3030</td>
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<td></td>
<td>104 Greensboro Street</td>
<td>Carrboro</td>
<td>(919) 968-3031</td>
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<tr>
<td>Webster’s Cleaners</td>
<td>306 E. Main Street</td>
<td>Carrboro</td>
<td>(919) 929-2900</td>
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<tr>
<td>Perfect Image Cleaners</td>
<td>50030 Governors Drive</td>
<td>Chapel Hill</td>
<td>(919) 929-1771</td>
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## DRUG STORES
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<tbody>
<tr>
<td>Walgreens</td>
<td>109 E. Franklin Street</td>
<td>Chapel Hill</td>
<td>(919) 918-3801</td>
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<td></td>
<td>1500 E. Franklin Street</td>
<td>Chapel Hill</td>
<td>(919) 918-4392</td>
</tr>
<tr>
<td></td>
<td>1106 Environ Way</td>
<td>Chapel Hill</td>
<td>(919) 942-8738</td>
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<tr>
<td>Rite Aid</td>
<td>Willow Creek Shopping Center</td>
<td>Carrboro</td>
<td>(919) 942-0933</td>
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<td></td>
<td>Eastgate Shopping Center</td>
<td>Chapel Hill</td>
<td>(919) 929-1178</td>
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<td>Timberlyne Shopping Center</td>
<td>Chapel Hill</td>
<td>(919) 929-0174</td>
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<td>Glenwood Shopping Center</td>
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<td>(919) 968-3777</td>
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<td>Wal-Mart</td>
<td>New Hope Commons Plaza</td>
<td>Durham</td>
<td>(919) 489-4412</td>
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<td>Sutton’s Drug Store</td>
<td>159 East Franklin Street</td>
<td>Chapel Hill</td>
<td>(919) 942-5161</td>
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<tr>
<td>CVS</td>
<td>Carr Mill Mall</td>
<td>Carrboro</td>
<td>(919) 929-2181</td>
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## NEW FURNITURE
<table>
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<td>Better Sleep/Sleep World</td>
<td>117 Ram’s Plaza</td>
<td>Chapel Hill</td>
<td>(919) 967-8811</td>
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<td>Crate &amp; Barrel</td>
<td>Southpoint Mall</td>
<td>Durham</td>
<td>(919) 361-0039</td>
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<td>Ecko International</td>
<td>6740 Fleetwood Dr</td>
<td>Raleigh</td>
<td>(919) 781-0081</td>
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<td>Haverty’s</td>
<td>5501 Durham-Chapel Hill Blvd.</td>
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<td>(919) 419-7078</td>
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<td>Pottery Barn</td>
<td>Southpoint Mall</td>
<td>Durham</td>
<td>(919) 484-1836</td>
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RELOCATION & HOUSING

RENT OR BUY USED FURNITURE

PTA Thrift Shop  
103 Jones Ferry Road  
Carrboro  
(919) 967-1272

Cort Rental  
5400 Chapel Hill Blvd.  
Durham  
(919) 493-2563

FINE FURNITURE

If you are looking for finer new furniture, it is worth taking a trip to High Point, NC, located on I-85 just outside Greensboro. High Point is the hub of furniture production with over 125 manufacturing plants in the area. You are sure to find some good deals on high-quality furniture. Some of the largest are:

Atrium Furniture  
www.atriumfurniture.com  
(336) 882-5599

Boyle’s  
www.boyles.com  
(336) 812-2200

Furnitureland South  
www.furniturelandsouth.com  
(336) 841-4328

GROCERIES

Harris Teeter

Carr Mill Mall  
310 North Greensboro Street  
Carrboro  
(919) 942-8564

University Mall  
210 S. Estes Drive  
Chapel Hill  
(919) 933-5700

Meadowmont Village  
116 West Barbee Chapel Road  
Chapel Hill  
(919) 932-5020

Food Lion

Jones Ferry Road  
Carrboro  
(919) 942-0916

Whole Foods  
Organically grown fruits & vegetables, imported foods, high-quality meats & cheeses, and many other health foods.  
81 South Elliot Road  
Chapel Hill  
(919) 968-1983

A Southern Season  
Gourmet shop - specialty goods, including a large selection of wines, fresh take-out food, bakery, & chocolates.  
University Mall  
Chapel Hill  
(919) 929-7133

The Fresh Market  
1200 Raleigh Road  
Chapel Hill  
(919) 932-7501

Trader Joe’s  
1810 E. Franklin Street  
Chapel Hill  
(919) 918-7871

Farmer’s Market  
Every Saturday morning spring, summer, & fall: wide variety of produce, homemade goodies & local crafts.  
Carrboro Town Hall  
Carrboro

SPECIALTY GROCERIES

Eastern Market Oriental

Food & Gifts  
505 W. Rosemary St.  
Chapel Hill  
(919) 968-1703

Nur Groceries  
Middle Eastern Foods  
Mission Valley Shopping Center  
Raleigh  
(919) 828-1523

Weaver Street Market  
101 E. Weaver Street  
Carrboro  
(919) 929-0010

716 Market Street  
Chapel Hill  
(919) 929-2009

Classic Silver Wok Gourmet Inc.  
Oriental & South Eastern Foods  
US 15-501 Bypass  
(919) 933-2423
### HEALTH CLUBS

*Health clubs that offer babysitting/nursery

<table>
<thead>
<tr>
<th>Club Name</th>
<th>Address</th>
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<th>Phone</th>
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<tbody>
<tr>
<td>Carolina Fitness</td>
<td>503 W. Main Street</td>
<td>Carrboro</td>
<td>(919) 960-9910</td>
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<tr>
<td>02 Fitness</td>
<td>6118 Farrington Road</td>
<td>Chapel Hill</td>
<td>(919) 354-3402</td>
</tr>
<tr>
<td></td>
<td>11 Cole Place</td>
<td>Chapel Hill</td>
<td>(919) 942-6002</td>
</tr>
<tr>
<td>UNC Wellness Center at Meadowmont</td>
<td>100 Sprunt Street</td>
<td>Chapel Hill</td>
<td>(919) 966-5500</td>
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<tr>
<td>Women’s Only Workout</td>
<td>1728 Fordham Blvd</td>
<td>Chapel Hill</td>
<td>(919) 919-7474</td>
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<tr>
<td>YMCA*</td>
<td>950 MLK Jr Blvd</td>
<td>Chapel Hill</td>
<td>(919) 442-9622</td>
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<td></td>
<td>310 Old Barn Lane</td>
<td>Chapel Hill</td>
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### HOUSEHOLD APPLIANCES AND SUPPLIES

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<tbody>
<tr>
<td>Best Buy</td>
<td>New Hope Commons Plaza</td>
<td>Durham</td>
<td>(919) 403-2333</td>
</tr>
<tr>
<td>K-Mart</td>
<td>Behind South Square Mall</td>
<td>Durham</td>
<td>(919) 493-2591</td>
</tr>
<tr>
<td>Lowe’s Home Improvement</td>
<td>US 15-501</td>
<td>Chapel Hill</td>
<td>(919) 967-3289</td>
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<td>Wal-Mart</td>
<td>New Hope Commons Plaza</td>
<td>Durham</td>
<td>(919) 489-4412</td>
</tr>
<tr>
<td>SuperTarget</td>
<td>8210 Renaissance Pkwy</td>
<td>Durham</td>
<td>(919) 425-0001</td>
</tr>
<tr>
<td></td>
<td>(near Southpoint)</td>
<td>Durham</td>
<td>(919) 765-0008</td>
</tr>
<tr>
<td></td>
<td>4037 Durham Chapel Hill Blvd.</td>
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### PACKAGE MAILING

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<tbody>
<tr>
<td>Carolina Packaging</td>
<td>US 15-501 N/Cole Park Plaza</td>
<td>Chapel Hill</td>
<td>(919) 967-9740</td>
</tr>
<tr>
<td>FedEx/Kinko’s</td>
<td>114 West Franklin St.</td>
<td>Chapel Hill</td>
<td>(919) 967-0790</td>
</tr>
<tr>
<td>Pack It! Ship It!</td>
<td>1202 Raleigh Square</td>
<td>Chapel Hill</td>
<td>(919) 968-1181</td>
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<tr>
<td>UPS</td>
<td>1289 N. Fordham Blvd./Carrboro Plaza</td>
<td>Carrboro</td>
<td>(919) 932-9117</td>
</tr>
<tr>
<td></td>
<td>510 Meadowmont Village Circle</td>
<td>Chapel Hill</td>
<td>(919) 942-3301</td>
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### POST OFFICES

<table>
<thead>
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<th>Address</th>
<th>City</th>
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<tbody>
<tr>
<td>Carrboro</td>
<td>1500 W. Main Street</td>
<td>Carrboro</td>
<td>(919) 968-4573</td>
</tr>
<tr>
<td>Chapel Hill Main</td>
<td>125 S. Estes Drive</td>
<td>Chapel Hill</td>
<td>(919) 929-9892</td>
</tr>
<tr>
<td>Chapel Hill</td>
<td>179 E. Franklin Street</td>
<td>Chapel Hill</td>
<td>(919) 929-9757</td>
</tr>
<tr>
<td>Student Store Postal Services</td>
<td>UNC Student Store, 2nd Floor</td>
<td>Campus</td>
<td>(919) 962-2426</td>
</tr>
<tr>
<td>Timberline</td>
<td>1129 Weaver Dairy Road</td>
<td>Chapel Hill</td>
<td>(919) 929-5153</td>
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### SALONS

<table>
<thead>
<tr>
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<tbody>
<tr>
<td>Hair for You</td>
<td>99 Elliot Road Village Plaza</td>
<td>Chapel Hill</td>
<td>(919) 933-8700</td>
</tr>
<tr>
<td>Mina’s Studio</td>
<td>400 S. Elliott Street</td>
<td>Chapel Hill</td>
<td>(919) 968-8548</td>
</tr>
<tr>
<td>Mitchell’s Hair Styling</td>
<td>University Mall</td>
<td>Chapel Hill</td>
<td>(919) 942-1197</td>
</tr>
<tr>
<td>Moshi Moshi</td>
<td>416 W. Franklin Street</td>
<td>Chapel Hill</td>
<td>(919) 933-1272</td>
</tr>
<tr>
<td>Salon 135</td>
<td>135 E. Franklin Street</td>
<td>Chapel Hill</td>
<td>(919) 929-4119</td>
</tr>
<tr>
<td>Syd’s Hair Shop</td>
<td>108 W. Rosemary Street</td>
<td>Chapel Hill</td>
<td>(919) 942-7606</td>
</tr>
<tr>
<td>The Beehive</td>
<td>102 E. Weaver Street</td>
<td>Carrboro</td>
<td>(919) 932-4483</td>
</tr>
<tr>
<td>Urban Fringe</td>
<td>1821 N. Fordham Road</td>
<td>Chapel Hill</td>
<td>(919) 932-4285</td>
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### INFORMATION FOR PARENTS

#### CHILD CARE / PRE-SCHOOL PROGRAMS

An organization in Chapel Hill called the “Childcare Services Association” helps families find and pay for childcare. They publish a list of pre-school/day care centers and private, “at home” care providers and provide free referrals. Contact the Childcare Services Association at (919) 967-3272 or go to their website [www.childcareservices.org](http://www.childcareservices.org).

#### PRE-SCHOOL AND KINDERGARTEN PROGRAMS

A number of students choose to take their children to Victory Village at the University Child Care Center. This center is for the children of UNC faculty, staff and students. While it can be fairly expensive, the care is excellent, and the Center works hard to subsidize care for children of full-time students. Contact the daycare center at (919) 929-2662.

Registration for programs starts early in the year (January to March), so after evaluating your choices, it is best to contact them right away to reserve your child’s space. Other available childcare options include private in-home care, nannies and open enrollment programs. The Village Advocate features both services-needed advertisements and services-provided advertisements. The yellow pages of the phone book contain complete listings of open-enrollment childcare centers in the area.

**Pre-School and Kindergarten Programs**

<table>
<thead>
<tr>
<th>Name</th>
<th>Address</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Amity United Methodist Nursery</td>
<td>825 Estes Drive</td>
<td>(919) 929-6149</td>
</tr>
<tr>
<td>Binkley Pre-School</td>
<td>1712 Willow Dr.</td>
<td>(919) 968-1427</td>
</tr>
<tr>
<td>Montessori Community School</td>
<td>4512 Pope Rd., Durham</td>
<td>(919) 493-8541</td>
</tr>
<tr>
<td>Montessori Day School</td>
<td>1165 Weaver Dairy Rd.</td>
<td>(919) 929-3339</td>
</tr>
<tr>
<td>University Presbyterian Preschool</td>
<td>209 E. Franklin St.</td>
<td>(919) 929-2102</td>
</tr>
<tr>
<td>Carrboro United Methodist Church</td>
<td>200 Hillsborough Rd.</td>
<td>(919) 929-5143</td>
</tr>
<tr>
<td>Carolina Friends Early School</td>
<td>531 Raleigh Rd.</td>
<td>(919) 929-7080</td>
</tr>
<tr>
<td>Emerson Waldorf School</td>
<td>6211 New Jericho Rd.</td>
<td>(919) 967-1858</td>
</tr>
<tr>
<td>Chapel Hill Co-Operative Pre-School</td>
<td>106 Purefoy Rd.</td>
<td>(919) 942-3955</td>
</tr>
<tr>
<td>Community School for People Under Six</td>
<td>400 Caldwell St.</td>
<td>(919) 929-1543</td>
</tr>
<tr>
<td>Victory Village at University Child Care Center</td>
<td>130 Friday Center Drive</td>
<td>(919) 929-2662</td>
</tr>
</tbody>
</table>
ELEMENTARY SCHOOLS
There are eight elementary public schools and one parochial school in the Chapel Hill area, all of which are considered to be among the best in the state. The public school your child will attend is based on the area of town in which you will live. Kindergarten is an all-day program in North Carolina. To find out more, contact the administrative offices for the area in which you will be living:

Chapel Hill/Carrboro Schools
Lincoln Center, Merritt Mill Rd.
Chapel Hill, NC 27516  (919) 967-8211

Orange County Schools
200 E. King Street
Hillsborough, NC 27278  (919) 732-8126

Durham County Schools
511 Cleveland Street, PO Box 30002
Durham, NC 27702  (919) 560-2000

St. Thomas More School
920 Carmichael Dr.
Chapel Hill, NC 27514  (919) 929-1546

Chatham County Schools
PO Box 128
Pittsboro, NC 27312  (919) 542-3626

BABYSITTING
At the beginning of each semester, UNC publishes a list of students who are available to baby-sit. Each name comes with references. The list is always available at the Student Union and several other campus locations. The UNC Office of Human Resources, which runs the program, can be contacted at (919) 962-1483.

PLAYGROUPS
The MBA partners playgroup meets regularly in area parks. This is a great way to meet other partners and their children. Please contact the MBA Kenan Connection for more detail.

CHILDREN’S CLOTHES AND TOYS

Baby Bear
Gently used clothes, baby furniture, car seats, high chairs and toys.
3409 University Drive Durham (919) 493-0854

Babies-R-Us
Large discount store with clothes, baby furniture, car seats, high chairs, toys, etc.
7001 Fayetteville Road Durham (919) 544-9024

Toys-R-Us
Very large store, with all of the items mentioned above but specializing in toys for kids of all ages.
3330 Westgate Drive Durham (919) 489-9024

PUBLIC LIBRARIES

Chapel Hill Public Library
University Mall (919) 968-2777

Carrboro Public Library
900 Old Fayetteville Road (919) 969-3006
INFORMATION FOR PET OWNERS

Before you move, be sure to have your current veterinarian certify your pet for interstate or international travel. Once you arrive in Chapel Hill, you should register your pet with the State of North Carolina. You can obtain the registration information at your veterinarian’s office.

Bringing letters of recommendation for your pet may make it easier to find housing. We suggest letters from veterinarians, past landlords, realtors, friends, neighbors, pet trainers or the people that may have purchased your home.

For a list of pet-friendly accommodations in the Chapel Hill area, please visit the following website: www.chovb.org.

KENNELS AND BOARDING

<table>
<thead>
<tr>
<th>Kennel &amp; Cattery</th>
<th>Address</th>
<th>City</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Best Friends Pet Care (kennels only)</td>
<td>2617 Shady Grove Road</td>
<td>Durham</td>
<td>(919) 596-0235</td>
</tr>
<tr>
<td>Noah’s Ark Kennel &amp; Cattery</td>
<td>1217 E. Franklin Street</td>
<td>Chapel Hill</td>
<td>(919) 932-7322</td>
</tr>
<tr>
<td>Pettsboro Groom and Room</td>
<td>117 Elf Way</td>
<td>Pittsboro</td>
<td>(919) 542-6214</td>
</tr>
</tbody>
</table>

GROOMING

<table>
<thead>
<tr>
<th>Groomer</th>
<th>Address</th>
<th>City</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Beauty Meets the Beast</td>
<td>112 W. Main Street</td>
<td>Carrboro</td>
<td>(919) 967-7593</td>
</tr>
<tr>
<td>Dog Stylists Inc.</td>
<td>3201 Old Chapel Hill Road</td>
<td>Durham</td>
<td>(919) 489-9364</td>
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</table>

VETERINARIANS

<table>
<thead>
<tr>
<th>Hospital</th>
<th>Address</th>
<th>City</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Animal Hospital of Carrboro</td>
<td>112 W. Main Street</td>
<td>Carrboro</td>
<td>(919) 967-9261</td>
</tr>
<tr>
<td>Cat Hospital of Durham &amp; Chapel Hill</td>
<td>5319 New Hope Commons Dr</td>
<td>Durham</td>
<td>(919) 489-5142</td>
</tr>
<tr>
<td>Cole Park Veterinary Hospital</td>
<td>11500 US 15-501 N</td>
<td>Chapel Hill</td>
<td>(919) 929-3352</td>
</tr>
<tr>
<td>Park Veterinary Hospital</td>
<td>735 Highway 54</td>
<td>Durham</td>
<td>(919) 544-3758</td>
</tr>
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</table>

EMERGENCY CARE

<table>
<thead>
<tr>
<th>Hospital</th>
<th>Address</th>
<th>City</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Animal Emergency Hospital &amp; Urgent Care</td>
<td>409 Vicks Avenue</td>
<td>Raleigh</td>
<td>(919) 781-5154</td>
</tr>
</tbody>
</table>

PET FOOD & SUPPLIES

<table>
<thead>
<tr>
<th>Pet Store</th>
<th>Address</th>
<th>City</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>PetSmart</td>
<td>1720 North Pointe Drive</td>
<td>Durham</td>
<td>(919) 471-6474</td>
</tr>
<tr>
<td></td>
<td>3615 Witherspoon Blvd</td>
<td>Durham</td>
<td>(919) 403-6902</td>
</tr>
<tr>
<td>Petco</td>
<td>8200 Renaissance Parkway</td>
<td>Durham</td>
<td>(919) 572-9638</td>
</tr>
</tbody>
</table>

FOR ADDITIONAL PET INFORMATION PLEASE VISIT:

Orange County Animal Shelter
1601 Eubanks Road • Chapel Hill, NC 27514
(919) 967-7383 • www.co.orange.nc.us/animalservices

PARKS & RECREATION FOR PETS

The Animal Protection Society has a three acre, fenced, off-leash dog park on its property. The fee is $30 a year. It is about a 15-minute drive from the Business School. Additional information on animal friendly parks, greenways, and nature and fitness trails will be available from local recreation departments.

Carrboro Recreation Department   (919) 918-7364
Chapel Hill Parks and Recreation (919) 968-2784
Durham City Parks and Recreation (919) 560-4355
Orange County Recreation and Parks (919) 245-2660
HELPFUL PHONE NUMBERS

TRANSPORTATION
Campus Parking Services Information line  (919) 962-3951
Chapel Hill Transit Bus schedules and routes  (919) 485-RIDE
NC DMV Main information line  (919) 715-7000

AIRLINES
American  (800) 433-7300
Delta  (800) 221-1212
United  (800) 241-6522
US Airways  (800) 428-4322
Continental  (800) 523-3273
Southwest  (800) 435-9792

HEALTH CARE
Blue Cross/Blue Shield  (919) 967-5900
UNC Hospitals  (919) 966-4131
UNC Hospital Emergency Room  (919) 966-4721
Duke Medical Center  (919) 684-8111
Student Health Services  (919) 966-2281
Student Recreation Center  (919) 962-4772

FAMILY PRACTICE
UNC Family Medicine Center  (919) 966-0210
The Family Doctor Clinic  (919) 968-1985
Carrboro Family Medicine  (919) 929-1747

UNC PHYSICIAN SERVICES
Appointments  (919) 966-7890 or 966-1408
Registration  (919) 966-2555
UNC OB-GYN  (919) 966-2496
UNC Dermatology  (919) 966-2485
Chapel Hill Pediatrics  (919) 942-4173
Chapel Hill Children’s Clinic  (919) 967-0771
Carrboro Community Health Center  (919) 942-8741

DENTIST
Dr. Dennis Ellis  (919) 968-9806
Dr. Theresa Robinson  (919) 403-5559
Dr. Bilal Saib  (919) 933-3388
OTHER IMPORTANT PHONE NUMBERS

Fire & Police Emergencies 911
Campus Police (919) 962-8100
Rape Crisis (919) 967-7273
Poison Control (800) 222-1222

HELPFUL WEBSITES

The following websites provide valuable information about the state of North Carolina and the Research Triangle Park area. You will find information on relocation services, employment, education and childcare, as well as recreational activities.

Official Website –
UNC’s Kenan-Flagler Business School www.kenan-flagler.unc.edu

Official Website –
The University of North Carolina at Chapel Hill www.unc.edu

Recreational Activities Available at UNC www.camprec.unc.edu

State of North Carolina www.state.nc.us

Research Triangle Park & Surrounding Communities www.rtp.org

Arts, Entertainment and Dining www.triangle.citysearch.com

Chapel Hill, North Carolina
www.chapelhillnews.com
www.herald-sun.com/orange

Raleigh, North Carolina www.virtualraleigh.com

Apartment Guides/Relocation Information www.aptguides.com
www.relocationcentral.com
Chapel Hill Area

According to residents, students and visitors alike, Chapel Hill and the unique Research Triangle region leave a lasting impression. The area is consistently rated at the top of several “Best Places to Live and Work” lists scoring well for cost of living, family friendly, culture, employment growth and quality of life.

With the region’s dynamic blend of southern charm, metropolitan culture and historic landmarks, Chapel Hill has plenty to offer a UNC Kenan-Flagler student. Complemented by a temperate southern climate, the area offers beautiful landscapes and stunning architecture combined with trees and lakes. Even Downtown Franklin Street mixes unique shops and grassy lawns with the vitality of a lively college town. Intertwined between Chapel Hill and the other two points of the Triangle, Durham and Raleigh, are burgeoning neighborhoods, great schools, cutting-edge research companies and a variety of businesses.
CHAPEL HILL
  ▪ “The Best of Small Town Living in a Unique Cosmopolitan Environment” (Official Chapel Hill Visitors Guide)
  ▪ 1st Public University in the United States
  ▪ Vibrant downtown area of Franklin Street

Culture, Entertainment & Recreation
  ▪ A Southern Season (landmark gourmet food and kitchen accessories marketplace deemed by The New York Times as “wall to wall and floor to ceiling, a visual and gustatory delight”)
  ▪ Championship-Level Division I Varsity Sports (with ACC rivals Duke and N.C. State only miles away)
  ▪ Chapel Hill Greenways (11 separate trails in 40-mile system)
  ▪ Deep Dish Theater Company
  ▪ Finley Golf Course (recent $8 million facelift by famed golf course architect Tom Fazio)
  ▪ Memorial Hall (offering world-class performances of music, dance and theater)
  ▪ Morehead Planetarium and Science Center
  ▪ North Carolina Botanical Garden (largest natural botanical garden in the Southeast)
  ▪ Playmaker’s Repertory Company
  ▪ University Lake (213-acre lake; picnicking, rafting, canoeing)
  ▪ Weaver’s Street Market

DURHAM
  (approximately 11 miles from UNC’s campus)
  ▪ Known as “The City of Medicine” and “Bull City” (made famous by the movie Bull Durham)

Culture, Entertainment & Recreation
  ▪ Brightleaf Square (a unique mix of restaurants and shops in a pair of historic tobacco warehouses in downtown)
  ▪ Duke Homestead State Historic Site
  ▪ Durham Bulls Athletic Park (national attendance records for minor-league team)

RALEIGH
  (approximately 25 miles from UNC’s campus)
  ▪ Described as “City Life, Carolina Style” – N.C.’s Capital City

Culture, Entertainment & Recreation
  ▪ 12 museums including N.C. Museums of Art, History and Natural Sciences
  ▪ Award-winning Raleigh Parks & Rec. has more than 4,300 acres of parkland
  ▪ Carolina Ballet
  ▪ Home to the N.C. State Fair
  ▪ NHL Carolina Hurricanes
  ▪ Raleigh Symphony Orchestra

RESEARCH TRIANGLE PARK
One of the oldest and largest science parks in North America, The Research Triangle Park (RTP) is home to more than 170 companies employing over 39,000 full-time knowledge workers and an estimated 10,000 contract employees. Located at the core of the Raleigh-Durham-Cary CSA (Combined Statistical Area), RTP is a globally prominent high-technology research and development center that serves as an economic driver for the region.

Beaches & Mountains
  ▪ Weekend trips to the mountains or the coast are within a 2-3 hour driving distance from Chapel Hill
  ▪ The Appalachian Mountain Range (lush mountains filled with beautiful hikes and cascading waterfalls)
  ▪ The Atlantic Coastline (sunny beaches including ocean vistas and islands off the eastern shore)
The Chapel Hill Area (Information subject to change)

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THE CHAPEL HILL AREA

CHAPEL HILL OVERVIEW
North Carolina’s business environment and high quality of life make it one of the most dynamic states in the nation, top-ranked in national and regional surveys for both its business climate and lifestyle. You can visit [www.researchtriangle.org/news-and-events?cat=Rankings](http://www.researchtriangle.org/news-and-events?cat=Rankings) for a list of these rankings.

Chapel Hill, incorporated in 1819, is one of the communities that make up the Research Triangle region, which includes the metro areas of Durham and Raleigh, the state’s capital. The Research Triangle Park is recognized internationally as a center for cutting-edge research and development. It is home to leading computer, pharmaceutical and technology companies.

The quaint town of Chapel Hill is located in the north center portion of the state. Franklin Street is the heart of the vibrant downtown area with an eclectic mix of bookstores, clothing shops, exotic jewelry shops and restaurants of every variety. Entertainment and cultural opportunities are plentiful. Theater, dance, music, exhibits and more reflect a major university and community with a plethora of interests.

North Carolina’s mild four-season climate makes walking, biking, boating and fishing wonderful activities to enjoy throughout the year. Average temperatures in January are 39 degrees Fahrenheit (4 degrees Celsius) and in July are 79 degrees Fahrenheit (26 degrees Celsius). Sunny days are the rule rather than the exception, averaging about 220 days annually.

Travel to New York, Washington, D.C., Atlanta, London and other major metropolitan areas is convenient. Direct flights on major airlines are available from Raleigh-Durham International Airport, just a 30-minute drive from Chapel Hill. In approximately two hours you can drive to the coast or the mountains for a weekend getaway.

THE UNIVERSITY OF NORTH CAROLINA AT CHAPEL HILL
The University of North Carolina at Chapel Hill, founded in 1795, is consistently ranked as one of the nation’s best public universities. UNC offers bachelor’s, master’s, doctoral and professional degrees. Offerings include 78 bachelor’s, 112 master’s, 68 doctorate and seven professional degree programs through 14 schools and the College of Arts and Sciences. The health sciences are well integrated with the liberal arts, basic sciences and high-tech programs. Patient outreach programs affiliated with Carolina and the UNC Health Care System serve citizens in all 100 North Carolina counties.
RESTAURANTS
Chapel Hill hosts numerous restaurants to please all palates. The list below highlights some of the restaurants unique to Chapel Hill that you will certainly not want to miss.

ASIAN

The Lantern
423 W. Franklin St  (919) 969-8846
Pan-Asian cuisine. Cool ambience and fiery flavors teach a fabulous lesson in contrast.

Thai Palace
1206 Raleigh Rd  (919) 967-5805
Authentic Thai restaurant offering vegetarian dishes.

Lime and Basil
200 W. Franklin St  (919) 967-5055
Casual and delicious Vietnamese.

Akai Hana
206 W. Main St  (919) 942-6848
Understated and intimate, Akai Hana prepares classic Japanese fare with reverence.

Merlion
Market Street, Southern Village  (919) 933-1188
Brings the unique flavors of Singapore to Chapel Hill

Jujube
120 Raleigh Rd  (919) 960-0555
Jujube is a modern restaurant rooted in the flavors of China and Vietnam, distilled and whimsically refined with western sensibilities.

BAKERIES AND COFFEE HOUSES

Great Harvest Bread Company
Village Plaza  (919) 932-1112
Offering the freshest and tastiest bread possible.

Caffe Driade
1215 E. Franklin St.  (919) 942-2333
A little café treasure nests in a tiny forest off Franklin Street.

Foster's Market
750 MLK Jr. Blvd.  (919) 967-3663
A gourmet eatery that's good for the whole family.

Open Eye Café
101 S. Greensboro St.  (919) 968-9410
Recently expanded, the Open Eye Café is a great place to meet friends or take your laptop to catch up on emails.

Three Cups
227 S. Elliot St.  (919) 968-8993
The founder of Weaver Street Market has recently opened this mecca for the freshest coffee and finest chocolate in Chapel Hill.

COMFORT FOOD

Breadmen's
324 West Rosemary St  (919) 918-4008
Best breakfast in Chapel Hill, served all day. UNC basketball coaches bring recruits here to introduce them to Chapel Hill!

Carolina Coffee Shop
138 E Franklin St  (919) 942-6875
Popular brunch, delicious dinner and a late-night bar scene. Breakfast is served until 2pm.

Elmo's Diner
200 N Greensboro St Carrboro  (919) 929-2909
Housed in a renovated mill, patrons line up all day to get breakfast.

ECLECTIC

Acme Food & Beverage
110 E. Main St. Carrboro  (919) 929-2263
Bistro sensibility infuses chic, classic cuisine at this cosmopolitan restaurant.

Queen of Sheba
1129 Weaver Dairy Rd.  (919) 932-4986
Fantastic, authentic Ethiopian food.

Sandwhich
407 W. Franklin St.  (919) 929-2114
Their sandwiches, soups and brownies are simply delicious. Their beef is free-range from Niman Ranch, cheeses are from artisanal sources.

Town Hall Grill
Southern Village  (919) 960-8696
American cuisine served in an informal setting.

The Weathervane
201 South Estes Drive  (919) 929-9466
Southern Season's restaurant offering a seasonal menu reflecting the good tastes that made A Southern Season famous. Patio setting and comfortable bar.
### FRENCH

**Provence**  
203 Weaver St, Carrboro  (919) 967-5008  
*Find romance on a pebble-lined patio at this evocative French café.*

**La Residence**  
202 W. Rosemary St.  (919) 967-2506  
*Find romance and elegance in a little house on Rosemary Street. Be sure to head outdoors to the terrace.*

### GREEK/MEDITERRANEAN

**Mediterranean Deli**  
410 W. Franklin St   (919) 967-2666  
*Serves the best hummus in town.*

**Talullas**  
456 West Franklin St.  (919) 933-1177  
*Eastern Mediterranean cuisine that is simple, fresh and exotic.*

### ITALIAN

**Amante Gourmet Pizza**  
300 E. Main St.   (919) 929-3330  
*Amante's pies are so loaded with fresh, gooey cheese that your toppings, slide and drip off the edges.*

**Brixx**  
501 Meadowmont Village  (919) 929-1942  
*Wood fired pizza and more. A favorite for MBA students living in Meadowmont Village.*

**411 West Italian Café**  
411 W. Franklin St.  (919) 967-2782  
*Professionals gather en masse for pastas and Sangiovese at this casually upscale Italian café.*

**Panzanella**  
Weaver St. Carr Mill Mall   (919) 929-6626  
*Consistently good Italian fare for the whole family in an old renovated textile mill.*

**Pazzo!**  
700 Market St.  (919) 929-9919  
*Italian comfort food in a cozy Chapel Hill setting. A favorite neighborhood bistro.*

**Piola**  
1101 Environ Way   (919) 537-8488  
*Simple, delicious, and traditional Italian cuisine.*

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**Sal’s Ristorante**  
1800 E. Franklin St.   (919) 968-4641  
*Family owned Italian restaurant that serves an array of authentic, homemade Italian specialties such as pizzas, pastas, sauces, calzones, and sandwiches.*

**Trilussa**  
401 W. Franklin St.  (919) 967-0057  
*The kind of quaint mom-and-pop operation one might discover while Eurailing through the small towns of Italy.*

### MEXICAN

**Armadillo Grill**  
120 E. Main St   (919) 929-4669  
*A tasty and inexpensive way to satisfy guacamole and margarita cravings.*

**Carrburritos Taqueria**  
711 Rosemary St.   (919) 933-8226  
*Hit this funky, laid-back taco shack for great guacamole and a killer burrito.*

**Flying Burrito**  
746 Airport Rd.  (919) 967-7744  
*Featuring a famous flying burrito and some fishy tacos, this eatery also has a bustling bar that's hard to beat.*

**Los Potrillos**  
220 W. Rosemary St.  (919) 932-4301  
*Go here for authentic Mexican food. The margarita's are delicious and they have a great porch!*

**Margaret's Cantina**  
1129 Weaver Dairy Rd.  (919) 942-4745  
*Bright Sante Fe colors, life-size mesh cacti and the healthiest burrito you'll ever find.*

### SOUTHERN AND SOUL

**The Pig**  
630 Weaver Dairy Rd.   (919) 942-1133  
*Full-flavored BBQ and vegetarian friendly.*

**Crook’s Corner**  
610 W. Franklin St.   (919) 962-7643  
*A unique vision of the subtlety and diversity of American Southern cuisine.*

**Mama Dip’s**  
408 W. Rosemary St.   (919) 942-5837  
*Mildred Council (aka Mama Dip) serves up hearty country cooking reminiscent of Sunday dinners at Grandma’s.*
THE CHAPEL HILL AREA

SPECIAL OCCASIONS

Carolina Crossroads
211 Pittsboro Street  (919) 918-2777
Located in the Carolina Inn, Carolina Crossroads offers signature “New Southern” plates in an elegant setting.

Elaine’s on Franklin
454 W. Franklin St.  (919) 960-2770
Atelier chic sets the stage for a menu of eclectic modern dishes. Refined without being snooty.

Il Palio
1505 E. Franklin St.  (919) 918-2545
A thoroughly refined restaurant- from décor to food to service- at the Sienna Hotel.

VEGETARIAN

Spotted Dog Restaurant & Bar
111 E. Main St.  (919) 933-1117
Healthy food never looked so doggone good.

Weaver Street Market and Café
101 E. Weaver St.  (919) 929-0010
Health conscious and happening place to shop or grab a bite.

SPORTS AND RECREATION

Chapel Hill is an excellent area to be a spectator or an active participant in various sports and recreation activities. Whether you are a fan of Division I collegiate athletics or would prefer to go hiking in the beautiful North Carolina woods, you will be able to find your passion here.

UNIVERSITY ATHLETICS

The UNC Athletic Department is considered to be one of the best in the county. With state-of-the-art facilities and top notch Division I teams, UNC has a reputation for producing some of the top athletes in the nation. Several great Carolina alumni have gone on to have excellent careers in the professional ranks as well. Michael Jordan, Mia Hamm and Charlotte Smith are just a few former Tar Heels who have advanced into the professional ranks of their respective sports.

Most university facilities are free for use by students with a valid student I.D. Below is a list of the UNC athletic facilities. Please visit the UNC Athletics Web site (www.tarheelblue.com) for more information on each facility.

• Dean E. Smith Center — Men’s Basketball
• Kenan Stadium — Football
• Boshamar Stadium — Baseball
• Carmichael Auditorium — Women’s Basketball, Volleyball, Gymnastics, Wrestling
• Cone-Kenfield Tennis Center — Men’s and Women’s Tennis
• Fetzer Field — Men’s and Women’s Soccer, Track & Field, Men’s Lacrosse
• Finley Golf Course — public golf course
• Koury Natatorium — Men’s and Women’s Swimming and Diving
• McCaskill Soccer Center — Men’s and Women’s Soccer Offices and Locker Rooms
• Francis E. Henry Stadium — Field Hockey and Women’s Lacrosse
• UNC Softball Complex — Softball
• UNC Boathouse at University Lake – Crew
• Rams Head Recreation Center — The newest recreation center on campus features three basketball courts, an elevated indoor track and more than 70 fitness machines, along with a two-story climbing wall and an aerobics room.

UNIVERSITY SPORTS EVENTS TICKETS

Athletic Ticket Office
P. O. Box 3000
Chapel Hill, NC 27515
Monday – Friday
8:00 a.m. – 5:00 p.m.
(800) 722-4335
(919) 962-2296
(919) 962-5529 (fax)

STUDENT TICKETS

Students receive free admission to most UNC athletic events (excluding men’s basketball and men’s football) by simply presenting their student ID.

The Carolina Athletic Association (CAA), a student organization, is charged with coordinating the student ticket distribution process for men’s basketball. For more detailed information about the CAA and the ticket distribution process, please see www.unc.edu/CAA.

The Ceiling Fan program is a group of 500 students who sit in the same seats in the last rows of the upper level for the entire year. In exchange for being guaranteed a ticket to every game, each participant in the program forgoes his/her right to participate in the regular student distribution described above. Students may come to the ticket office during a designated three-day period to sign up for this program. More information is also available at www.unc.edu/CAA.
UNC KENAN-FLAGLER ATHLETICS

There are several sports clubs at UNC Kenan-Flagler including the very popular soccer and rugby clubs (see “Organizations” in the Student Life section of this binder). The soccer club hosts a weekly “pickup” game; there are also UNC intramural teams, and inter-MBA games and tournaments against MBA teams from other schools. The rugby club plays over a dozen matches throughout the year, culminating with a two-day MBA tournament. The MBA Adventures Club hosts two club sponsored events every month including activities such as hiking, skiing, camping, biking or whitewater rafting. In addition to these clubs, there is a Sports Committee responsible for strengthening the relationships of UNC Kenan-Flagler students, faculty and staff through the participation in intramural and recreational sports as well as garnering support for UNC athletics.

HORSEBACK RIDING

Spence’s Farm
6407 Mill House Rd. Chapel Hill  (919) 968-8581

A model community-supported educational farm that provides year-round activities for schools, families and children around the theme of partnership with nature (including horseback riding, pottery, after-school and summer camps).

PUBLIC GOLF COURSES

Cedar Grove Golf Course
619 McCade Store Rd. Hillsborough  (919) 732-8397

18-hole, par-71 golf course. Electric and pull carts available for rent. Includes driving range and putting green. Snack bar.

Finley Golf Course
Finley Golf Course Rd. Chapel Hill  (919) 962-2349

After a recent $8 million facelift by famed golf course architect Tom Fasix, each hole now has five tee boxes, allowing the course to be played from 4,981 yards to a tournament-level 7,187 yards. Electric and pull carts available for rent with driving range and putting green and lessons also available. Be sure to ask for the UNC student discount.

Occoneechee Golf Club
1500 Lawrence Rd. Hillsborough  (919) 732-3435

18-hole, par-71 golf course. Electric and pull carts are available for rent.

ICE SKATING

Triangle Sportsplex
One Dan Kidd Dr. Hillsborough  (919) 644-0339

Year round ice skating on NHL-size rink, aquatic center (three pools), fitness center, meeting room; massage and tanning. Pro shop. Snack bar.

SWIMMING POOLS

A.D. Clark Pool
216 N Roberson St. (Hargraves Community Park) Chapel Hill  (919) 968-2784

Open daily and year round. The parks department offers a number of programs and activities at the pool. Call for specific details and open swim time.

Community Center Pool
120 S. Estes Dr. Chapel Hill  (919) 968-2784

Open daily and year round. The parks department offers a number of programs and activities at the pool. Call for specific details and open swim time.

YMCA at Meadowmont
301 Old Barn Lane Chapel Hill  (919) 945-0640

Outdoor facility includes a six-lane competition pool and fun pool with a 98 foot waterslide, with raindrop and shoreline entry. Offers year-round programming and activities for all ages and interests. Children’s playground.

PARKS, LAKES & RESERVOIRS

Chapel Hill Parks
200 Plant Rd. Chapel Hill  (919) 968-2784

Parks are open daily, dawn to dusk with lighted areas (tennis and basketball courts), until 11 p.m. Facilities include the Community Center, (919) 968-2790; Hargraves Center, (919) 968-2794; and Lincoln Center (919) 968-2792.

Parks include: Burlington Park, Cedar Falls Park, Ephesus Park, Homestead Park, Jones Park, North Forest Hills Park, Oakwood Park, Phillips Park, Umstead Park and Westwood Park.
Chapel Hill Greenways
Open daily from dawn to dusk. Among the 11 separate trails in the 40-mile system, about 28 miles will have paved or natural surfaces. Nearly 10 miles have been completed to date. The trails allow easy access by pedestrians and bicyclists, as well as those in baby strollers or on roller skates or rollerblades, skateboards and wheelchairs.

Cane Creek Reservoir
Located 10 miles west of Carrboro on NC Highway 54. Open from late March to mid-November. Free picnic and sunbathing areas. Rowboats, canoes, and motor boats are available for rent. Fees charged for lake use, boat rentals and related activities.

University Lake
400 South Old Fayetteville Rd. Carrboro
Open from late March to mid-November. The 213-acre University Lake was built in 1932 by the University as a source of drinking water as well as an outdoor recreation facility. Free picnic areas. Rowboats, canoes, motorboats and paddleboats are available for rent.

ARTS AND ENTERTAINMENT
The diversity of the over 50,000 Chapel Hillians is reflected in the various cultural offerings the town has to offer. Below is a listing of a few of the cultural highlights.

MUSEUMS

Ackland Art Museum
South Columbia Street
The collection of 16,000 objects broadly covers the history of European painting and sculpture, including masters such as Rubens, Delacroix and Degas. It’s also particularly strong in Asian art and works on paper, with some traditional North Carolina pottery and folk art.

Kenan Football Center
Bell Tower Dr.
Open on home-game days for three hours up to 30 minutes before kickoff. The museum features the Heavner Theater for football archives, display cases of historical artifacts, memorabilia, interactive kiosks, multi-media presentations and vintage photographs.

Kidzu Children’s Museum
105 E. Franklin St.
An interactive museum for young children and families located in downtown Chapel Hill. Exceptional hands-on exhibits and weekly programs for young children.

Charles Kuralt Learning Center
South Columbia St. at East Cameron Ave.
Contents of Kuralt’s three-room penthouse office suite in Manhattan were donated to the UNC School of Journalism and Mass Communications by his widow Suzanna after her death in 1999. The center includes his office with Oriental rugs, his desk, floor to floor mahogany bookshelves and library, paneled walls, a brick fireplace, his program tapes and many awards.

Morehead Planetarium and Science Center
250 E. Franklin St.
The Morehead has been teaching space sciences education since 1950. It features public shows in the 68 foot domed Star Theater (with world-class Zeiss Model VI projector).

North Carolina Collection Gallery
In the Wilson Library, Polk Place at South Rd.
An eclectic collection of artifacts and historic displays related to people, places and events, including historic rooms on the history of North Carolina and the University of North Carolina.

The Carolina Basketball Museum
In the Ernie Williamson Athletics Center, 405 Skipper Bowles Dr.
The museum features artifacts, videos, photos, statistical, and historical panels that highlight the history of the Carolina Basketball program.

THEATERS/PERFORMANCE HALLS

Forest Theater
Outdoor drama was first performed here in Chapel Hill’s Battle Park in 1916 to celebrate the 300th anniversary of Shakespeare’s death. The site was chosen by William C. Coker, who also developed Coker Arboretum nearby in 1903. The theater was rebuilt in the early 1940’s.

The Arts Center
300-G E. Main St., Carrboro.
Presents jazz, folk-traditional and world music, plus theater and children’s programs. The Art School offers classes in the visual, literary and performing arts for all ages and levels of experience. Regular changing art exhibits.

Carolina Union
Graham Student Union: South Rd.
UNC-Chapel Hill. The Carolina Union Performing Arts Series brings first-class national and international performing artists to the UNC campus.
**Carrboro Century Center**

100 North Greensboro St., Carrboro.

*This new performing arts venue has become a popular place for concerts, dances and parties.*

**PlayMakers Repertory Company**

Country Club Rd. (UNC)

Since 1975, PlayMakers has been North Carolina’s premier not-for-profit resident professional theatre company. Five or six different plays are performed from September to May in the Paul Green Theatre – from Shakespeare and musicals to the best new American and British works.

**UNC Department of Music**

Sponsors a variety of instrumental and vocal concerts throughout the school year, including the William S. Newman Artists Music Series (which showcases classical music performed by distinguished instrumental and vocal musicians), the Carolina Jazz Festival and jazz concerts. Concerts are held in Hill Memorial and Person Halls on the UNC campus. Except for the Newman series, most performances are free.

**Memorial Hall**

UNC Campus. Re-opened in Fall 2005 after an extensive renovation, Memorial Hall has hosted performances by the North Carolina Symphony, Itzak Perlman, Tony Bennett, Bonnie Raitt and other top artists. [www.unc.edu/performingarts](http://www.unc.edu/performingarts)

**MOVIE THEATERS**

**Chelsea Theatre**

1129 Weaver Diary Rd (Timberlyne)
Chapel Hill  (919) 968-3005

**Lumina Theatre**

620 Market Street (Southern Village)
Chapel Hill  (919) 932-9000

**Movies at Timberlyne**

120 Banks Drive (Timberlyne)
Chapel Hill  (919) 933-8600

**Varsity Theatres**

123 E. Franklin St. Chapel Hill  (919) 967-8665

**SHOPPING**

**MALLS**

**Brightleaf Square**

Gregson & Main St. Durham  (919) 682-9229

Specialty shops including Adorn Boutique, James Kenney Antiques, Offbeat Music

**Carr Mill Mall**

Greensboro St. & Weaver St.
Carrboro  (919) 942-8669

Harris Teeter, CVS, one-of-a-kind shops featuring handmade gifts, art and creative toys.

**Cary Towne Center**

I-40, Exit 291 Cary  (919) 468-2610

Over 130 stores including: Dillard’s, Belk, JC Penneys, Sears, Express

**Crabtree Valley Mall**

I-440 @ Glenwood Ave. Raleigh  (919) 787-8993

Raleigh’s largest indoor mall with over 200 stores including: Belk, Sears, Ann Taylor, J. Crew, Laura Ashley, Brookstone, H&M, Forever 21

**Crossroads Plaza**

I-40, Exit 293 Cary

Bed, Bath & Beyond, REI, Pier 1 Imports, DSW

**Eastgate Shopping Center**

1800 E. Franklin St. Chapel Hill

*Radio Shack, Starbucks, Trader Joe's, Great Outdoor Provision Co.*

**New Hope Commons**

15-501 @ I-40 Durham

*Wal-Mart, Best Buy, Office Max, Marshall’s, Barnes & Noble, Old Navy*

**Northgate Mall**

1-85 @ Gregson Street Durham  (919) 672-4166

*Over 150 stores including: Office Depot, Sears, Victoria’s Secret, Foot Locker. Ride the full-sized carousel.*

**Prime Outlets at Morrisville**

I-40, Exit 284 Morrisville  (888) 260-7610

*Nine West, Levi’s, Bass, Izod, Off the 5th*

**NIGHTLIFE**

Orange County has more than 250 restaurants, eating places and bars, nightclubs and taverns, with one of the most varied selections of cuisines in the Southeast. And, the list continues to grow. The nightlife alone in Chapel Hill is perhaps the liveliest in the state for a town this size, and big-name bands and performers are always on the bill.
**Ram Plaza**
15-501 Chapel Hill
*Tuesday Morning, Food Lion*

**The Streets at Southpoint**
I-40 @ Fayetteville Rd. Durham
*Upscale mall featuring Nordstrom’s and much more.*

**University Mall**
15-501 @ Estes Drive Chapel Hill   (919) 967-6934
*Southern Season, Cameron’s*

**Tanger Outlets**
4000 Arrowhead Blvd Mebane   (919) 304-1520
*Coach Factory, Banana Republic Factory Outlet, J. Crew, Reebok, Saks Off Fifth*

**OUTDOOR MARKETS**

**Carrboro Farmers Market**
Town Commons   (919) 280-3326
*One of the finest local markets in the country. All items sold at the market are raised or produced within a 50-mile radius, and all items are sold directly by the grower or maker.*

**Carrboro Sunday Arts Market**
Town Commons   (919) 361-2615
*Display and sale of a variety of decorative and functional art, sculpture, antiques and flea-market items.*

**Hillsborough Farmers Market**
Downtown Hillsborough   (919) 732-8315
*Founded in the mid-1980s, the market has grown to about 60 members, who sell a wide variety of vegetables and fruits, plus flowers, jams and baked goods.*

**Orange County Farmers’ Market**
144 E. Margaret Ln. Hillsborough   (919) 245-2050
*Fresh produce, meats, eggs, cheese, baked goods and crafts. Sellers must reside and produce the items they sell within a 50-mile radius of Hillsborough.*

**Chapel Hill Farmers’ Market**
201 South Estes Dr. Chapel Hill   (919) 563-5723
*The market is located at the University parking lot across from K&W Cafeteria, offering a wide variety of seasonal produce, as well as meats and cheeses. December – March, the market moves inside University Mall.*

**Southern Village Farmers’ Market**
Market Street Green Chapel Hill   (919) 280-3326
*The finest and freshest locally grown produce, prepared foods, flowers and crafts. Everything sold is grown or produced by the vendors, all within a 50-mile radius. Special events include tastings, cooking demonstrations, music and Master Gardeners’ educational fairs.*

**CHILDREN’S CLOTHING AND TOYS**

**Ali Cat**
Carr Mill Mall Carrboro   (919) 932-3954
*Sells toys, art supplies, games, children’s books, tapes and videos, and stuffed animals*

**Babies-R-Us**
7001 Fayetteville Road
Durham   (919) 544-9024
*Large discount store with clothes, baby furniture, car seats, high chairs, toys, etc.*

**BuyBuy Baby**
5430 New Hope Commons Drive
Durham   (919) 489-4095

**Toys-R-Us**
3330 Westgate Drive
Durham   (919) 493-4603

**Baby Bear**
3409 University Drive
Durham   (919) 493-0854
*Gently used clothes, baby furniture, car seats, high chairs and toys.*

**The Children’s Store & Toy Corner**
University Mall
Chapel Hill   (919) 942-8027
*Toys and gifts to delight a child. Specializes in baby gifts.*

**Gap Kids, Limited Too, Pottery Barn Kids, The Children’s Place**
All at The Streets at Southpoint