

THE UNIVERSITY OF NORTH CAROLINA AT CHAPEL HILL'S

Kenan-Flagler Business School

CURRICULUM

The MBA consulting curriculum at UNC Kenan-Flagler Business School is designed to teach foundational skills in an experiential environment. Students learn analytical and strategic thinking, team leadership and client management skills through real-world client engagements. The focus on experiential learning ensures that UNC Kenan-Flagler students are prepared to have an immediate impact in generalist, specialist or internal consulting roles.

FACULTY

John Durrett

The MBA consulting concentration at UNC Kenan-Flagler is led by John Durrett, a consulting faculty member. John is a Director Emeritus of McKinsey & Company, including serving as Managing Director of the firm's Southern and West Coast offices and as a member of McKinsey's Shareholder's Council. John brings 27 years of consulting experience in financial institutions, healthcare, and basic material, including extensive work in strategy, organization effectiveness, and operations. John also leads S.T.A.R. teams.

Steve Jones

Steve Jones is the former dean of UNC Kenan-Flagler Business School, CEO of one of Australia's top 25 companies, and consultant at McKinsey & Company.

Paul Friga

Paul Friga is a UNC Kenan-Flagler faculty member and director of S.T.A.R.

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"UNC Kenan-Flagler MBAs are apart from the pack. Their work ethic, leadership qualities and ability to work within a team are differentiating qualities. At Deloitte, we often place them in challenging assignments, working with industries they know nothing about. Within weeks, they're indispensable to the client because of their incredible attitude, intellect and interpersonal skills. Clients quickly come to rely on them... because of the questions they ask and insight they provide."

— Mike Simonetto (MBA '91) Partner, Deloitte Consulting LLP



UNC
KENAN-FLAGLER
BUSINESS SCHOOL

Shaping Leaders & Driving Results®

PROGRAM

CORE SKILL BUILDING

Intensive seven-week course focused on hypothesis-driven problem-solving.

HANDS-ON EXPERIENCE

Student teams work on real consulting engagements for Fortune 500 and non-profit clients.

FUNCTIONAL SPECIALIZATION

Students deepen knowledge with tailored electives in strategy, finance, marketing, healthcare, technology, and sustainability.

COMPREHENSIVE INTERVIEW PREPARATION

Structured and intensive consulting career preparation including interview immersion, mock interviews and company driven education events.

The Bottom Line

UNC Kenan-Flagler MBA graduates differentiate in their ability to drive value from day one!

October 2013

Consulting Engagement Timeline

TIMELINE	GENERATE AWARENESS	TIMELINE	MAKE AN IMPACT
September	Networking Forum: Connect with first-year and second-year MBA students at receptions hosted on campus.	September and February	Case Competition: Design a project for students to solve; send representatives to judge solutions developed by student teams.
Starts September	Company Presentation: Hold an on- or off-campus presentation for students to learn about your company.	October	Career Trek: Host first- and second-year MBA students as they trek to visit top consulting firms.
Starts September	Office Hours/Meet & Greet: Schedule appointments or informal networking receptions with first- and/or second-year students.	November	Case Interview Immersion: Representatives serve as mock interviewers to help students prepare for casing, framing problems, behavioral interviews, etc.
September and November	Case Off: Participate in a competition for first- and/or second-year students; brackets are used with winners continuing to a final round. Judges are UNC alumni and/or hiring managers from top employers.	Year-round	Job Postings and Resume Collections: Full-time and internship opportunities can be posted to the internal UNC Kenan-Flagler jobs board. Interviews for positions can be held on the campus.

Companies Recruiting UNC Kenan-Flagler MBA Students

AT Kearney	Georgia-Pacific
Bain & Company, Inc.	Kurt Salmon Associates
The Boston Consulting Group	McKinsey & Company, Inc.
Cognizant Business Consulting	North Highland Company
Deloitte Consulting LLP	PricewaterhouseCoopers LLP
Delta Airlines	ScottMadden, Inc.
Ernst & Young LLP	Tata Consultancy Services
Gallup Consulting	

Our Staff

Our MBA Career Management Center staff will work with you to design a recruiting program customized to meet your needs, preferences and budget.

Ann Salamy

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Over 1,000
Kenan-Flagler
alumni currently
work in
consulting

Graduates
represent 40
out of the top
50 consulting
firms

The mean
full-time salary
for students accept-
ing jobs in the con-
sulting industry
is \$114,902.



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