



CLIFTON E. RODGERS, JR.
Senior Vice President
The Real Estate Roundtable



Clifton E. (Chip) Rodgers, Jr. has successfully represented commercial real estate's stake in the national policy arena on a broad range of legislative and regulatory issues for over a decade.

In addition to his work in federal government relations on national policy matters pertaining to credit, capital market, homeland security and risk management issues, Rodgers has 15 years of experience in capital market, securitization, real estate investment banking and debt restructuring activities at Mellon Bank, Fannie Mae, The First Boston Corporation, Phillips Realty Capital, a Goldman, Sachs & Co venture with the J.E. Robert Companies (now known as the Archon Group), and Legg Mason.

Rodgers was also appointed by President George H. W. Bush to direct the U.S. Treasury Department's office of business liaison, where he focused on a broad range of issues affecting America's business and financial services sectors. Since 9/11, he has worked extensively on terrorism risk management and mitigation issues, played a leading role in the enactment of the Terrorism Risk Insurance Act and its subsequent extensions, the establishment of the Real Estate Information Sharing and Analysis Center (ISAC) and the organization's Homeland Security Task Force.

In addition to his current position with The Real Estate Roundtable, Rodgers serves as executive director of the Real Estate ISAC, on the Editorial Board of BNA's Real Estate Law & Industry Report, an adjunct professor at Georgetown University's McDonough School of Business and a founding director of the Bank of Georgetown in Washington, DC. He has also served as an industry trade advisor to the Office of the U.S. Trade Representative and the U.S. Department of Commerce, on the steering committee of the Coalition to Insure Against Terrorism (CIAT), as a staff advisor to the RAND Corporation's Center for Terrorism Risk Management Policy Board, as well as a number of other civic, educational and corporate boards.

He is listed in Who's Who in America and has appeared on the CBS Evening News, CNBC's Squawk Box and PBS' Nightly Business Report.