

## **Norman E. Block**

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Norman Block is a three time graduate of the University of North Carolina in Chapel Hill. He received his undergraduate BA in 1971 with a major in English. In 1978 Norman received both his MBA and Law Degree, finishing first in his MBA class. In the 32 years since, Norman has been engaged full time in the practice real estate and the ownership and management of real estate brokerage firms.

Currently Norman is an owner and manager of Block & Associates Realty in Cary, NC. This firm is engaged in listings, sales, rentals, and property management handling over 1,500 transactions a year. Norman is also active as a developer of single family lots and townhome sites for residential builders...mostly in the Sanford, NC marketplace.

Norman is also a lecturer at UNC's Kenan Flagler Business School, where he and Bob Slater teach a very popular real estate economics course for seniors in the undergraduate business program, as well as an MBA short-mod course.

In the past, Norman has owned Norman Block Realtors in Chapel Hill, NC...which he sold to Howard Perry & Walston in 1988. At that time he became General Manager of Howard Perry & Walston managing 20+ managers. While at the helm of that firm, Norman grew that company from 187 agents to 518. ...and oversaw 11 sales offices. The firm did over a billion dollars in volume each of Norman's last two years there.

Norman is currently active at Apex United Methodist Church, with Promise Keepers, the ALPHA Course, and with Western Wake Crises Ministries. In the past he has served on local bank boards, various Chamber of Commerce and Country Club boards, and has been on the Board of Visitors at Lineberger Comprehensive Cancer Center, and other UNC boards and committees.

Norman is married to Billie Block, also a Realtor. They have five children and seven grandchildren.

Colleagues say that Norman's strongest suits are as a marketer and as a teacher. In addition to their brokerage practice, Norman and Billie have successfully marketed over 40 new homes neighborhoods. Norman has taught often for the North Carolina Association of Realtors, investment clubs, and other professional groups.