

MBA Class of 2011 Full-Time Employment Statistics

Revised March 2012

COMPENSATION BY VISA STATUS

	MEAN	MEDIAN
U.S./PERMANENT RESIDENTS		
Base Salary	\$99,128	\$100,000
Signing Bonus	\$27,279	\$20,000
Guaranteed Bonus	\$14,748	\$13,500
INTERNATIONAL		
Base Salary	\$102,553	\$100,000
Signing Bonus	\$23,860	\$23,000
Guaranteed Bonus	\$11,702	\$9,750
ALL STUDENTS		
Base Salary	\$99,627	\$100,000
Signing Bonus	\$26,724	\$20,000
Guaranteed Bonus	\$14,151	\$12,100

EMPLOYMENT BY FUNCTION

	MEAN SALARY	% OF STUDENTS
FINANCE AND ACCOUNTING		
Corporate Finance/ Investment Banking	\$98,026	10%
Industry Finance	\$92,735	10%
Investment and Portfolio Management	\$95,000	3%
Private Client Services	\$110,000	3%
Sales and Trading	\$111,666	2%
Other Finance	\$98,952	3%
MARKETING		
	\$94,602	18%
MANAGEMENT		
Consulting	\$114,500	16%
General Management	\$95,730	13%
Strategic/Business Development	\$90,208	5%
Operations/Global Supply Chain Management	\$95,333	2%
REAL ESTATE		
	\$94,230	6%
OTHER		
Human Resources	\$86,250	2%
Information Systems	\$110,000	1%
Other	\$106,791	6%

EMPLOYMENT BY INDUSTRY

	MEAN SALARY	% OF STUDENTS
SERVICES		
Financial Services/ Investment Banking	\$99,172	31%
Consulting	\$117,266	14%
Real Estate	\$93,214	7%
Computer-Related	\$83,600	3%
Investment Management	\$97,000	2%
Retail/Wholesale	\$93,214	2%
Transportation Services	\$91,000	2%
Other Services	\$94,903	14%
MANUFACTURING		
High Tech	\$98,555	6%
Consumer Goods	\$96,000	6%
Chemicals and Pharmaceuticals	\$102,428	4%
Energy	\$102,400	2%
Other Manufacturing	\$102,650	4%

EMPLOYMENT BY REGION

REGION	MEAN SALARY	% OF STUDENTS
Southeast	\$99,487	41%
Northeast	\$100,377	23%
Mid-Atlantic	\$102,645	16%
Midwest	\$92,545	6%
West	\$111,272	6%
Southwest	\$93,571	4%
Outside the U.S.	\$88,500	4%

Northeast (CT, MA, ME, NH, NJ, NY, RI, VT)
 Mid-Atlantic (DC, DE, MD, PA, VA, WV)
 South (AL, AR, FL, GA, KY, LA, MS, NC, SC, TN)
 Midwest (IA, IL, IN, KS, MI, MN, MO, ND, NE, OH, SD, WI)
 Southwest (AZ, CO, NM, OK, TX)
 West (AK, CA, HI, ID, MT, NV, OR, UT, WA, WY)

NOTE: Data are based on 192 usable MBA student-reported guaranteed base salaries information. This report complies with MBACSC guidelines for data collection. Numbers and percentages are rounded to the nearest whole number.