Weekend and Evening MBA Curriculum: Typical Course List

Analyzing Environments	Building Strategies	Shaping Leaders
Core Courses		
Analytical Tools for Decision Making	General Management and Strategy	Developing Leadership and Management Skills
Corporate Financial Accounting: Reporting to the Shareholders	Strategic Technology	Ethical Aspects of Management
Managerial Accounting: Accounting for Corporate Costs	Global Operations Management	Experiences in Leadership
Financial Management: Managing the Corporate Capital	Marketing Management	Communications
Strategic Microeconomics	Global Context of Business	Team Process
Macroeconomics: Global External Environment	Corporate Strategy	
	Capstone: Corporate Strategy Simulation	
Elective Courses offered to the Class of 2010		
Applied Consulting	Branding	Global Immersions
Consulting	Customer Relationship Management	China & Hong Kong (General Management)
Corporate Rivalry and Competitive Games	Global Supply Chain Management	Germany, Austria & Hungary (Entrepreneurship)
MBA for Executives Project	Innovation and Entrepreneurship in Developing Economies	United Arab Emirates & Morocco (General Management)
Equity Valuation	Innovation and Product Development	Brazil (Sustainable Enterprise)
Financial Statement Analysis	Leveraging Human Capital for Global Competitiveness	Denmark & Netherlands (Innovation)
The Real Estate Process	Marketing Strategy	Uruguay & Argentina (Real Estate)
Global Business Project	Mergers & Acquisitions	China & Hong Kong (General Management)
Global Financial Markets	Negotiations	Germany, Austria & Hungary (Entrepreneurship)
Investments	New Ventures: Soft Launch	United Arab Emirates & Morocco (General Management)
Legal Environment of Business	Pricing Strategy and Tactics	Presentation Skills
Modern Financial Strategies	Project Management	Sustainable Enterprise
New Urbanism, Smart Growth & Sustainable Community Development	Real Estate Capital Markets	Values-Driven Leadership
New Ventures: Discovery	Real Estate: Development Process	Beginner Working Spanish (w/Costa Rica immersion)
Sales Management	Services Marketing	Beginner Working Portugese (w/ Brazil immersion)
Service Operations Management		Beginner Working Mandarin (w/ China immersion)
Strategic Innovation		Communication for Developing Leaders
Strategy and Uncertainty		Global Business Leadership
Theory of Corporate Finance		
Washington Campus		