

EXECUTIVE DEVELOPMENT INSTITUTE

Sample Schedule*

WEEK 1

	Day 1	Day 2	Day 3	Day 4	Day 5	Day 6	Day 7
MORNING		Leadership Self Awareness: Problem Solving & Decision Making (Alison Fragale)	Corporate Vision, Strategy and Performance (Atul Nerkar)	Executing Strategy through People	Managing Modern Markets (Sridhar Balasubramanian)	Differentiation through Technology and Business Innovation (Al Segars)	Strategic Leadership Communications Workshop (Heidi Schultz)
AFTERNOON		Lunch	Lunch	Lunch	Lunch	Lunch	Lunch
		Leadership Self Awareness: Problem Solving & Decision Making (Alison Fragale)	Corporate Vision, Strategy and Performance (Atul Nerkar)	Executing Strategy through People	Managing Modern Markets (Sridhar Balasubramanian)	Competing in a Globally Connected Marketplace (Ron Williams)	The Leadership Challenge (Lynn Setzer)
EVENING		Team Activity	Personal Application Project Team Meeting	Class Photo	Personal Application Project Team Meeting	Personal Application Project Team Meeting	UNC-Chapel Hill Campus Tour
	Opening Night Reception & Dinner at DuBose House	Dinner at DuBose House	Dinner at DuBose House	Dinner: off-site	Dinner at DuBose House	Dinner and Activity	Dinner on Your Own

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*Sample Schedule**

WEEK 2

	Day 8	Day 9	Day 10	Day 11	Day 12	Day 13
MORNING	Free Day	Negotiations and Influence (Adam Grant)	Using Financial Information for Strategic Decision Making (Helmut Hergeth)	Achieving Operations Excellence (Wendell Gilland)	Leading and Managing Change (Mabel Miguel)	Crystallization of Learning: Personal Application Project Presentations (Atul Nerkar)
AFTERNOON		Lunch	Lunch	Lunch	Lunch	Boxed Lunch/12n Early Departure
		Negotiations and Influence (Adam Grant)	Using Financial Information for Strategic Decision Making (Helmut Hergeth)	Experience Strategy Simulation (Atul Nerkar)	Experience Change Simulation (Mabel Miguel)	
EVENING		Personal Application Project Team Meeting		Personal Application Project Team Meeting		
		Dinner at DuBose House	Dinner and Activity	Dinner and Activity	Graduation Night Reception and Dinner at DuBose House	

*This is a sample schedule. Program content may change and the above may not include all areas of discussion.
If you have questions regarding content, please contact 1-800-UNC-EXEC.