

## **Transcript from the 9-22-08 UNC's Kenan-Flagler Business School Admissions Tips Chat**

**Julie W.:** Welcome everyone to the first Kenan-Flagler Chat of this academic year! My name is Julie Wiley, and I am an Assistant Director of MBA Admissions. We are happy to have you joining us today and hope to answer your questions about the Admissions Process. Today we have several other representatives from the Kenan-Flagler Admissions Staff here to answer your questions, including Sherry Wallace - Director of Admissions, Lisa Beisser - Associate Director of Admissions, and Sharon Moore, Records Room Manager. We are ready to answer your questions!

Matthew: Hi Sherry!

Emily W.: Sherry, do you have any tips for prospective students applying to the oct 24th early action deadline--how competitive will early action be, do you think?

**UNC M.:** Emily, we expect to have a robust application season this year. We have seen a lot of people at admissions events so far.

**UNC M.:** Tips for the Oct 24 deadline? Well, first of all, you should use this early action deadline only if you know that UNC is your first choice. No need to rush to make this deadline if you are considering several schools.

**UNC M.:** We created the early action deadline to give decisions early to those people who know for sure that they want to attend UNC

Mayank S.: Hi

Matt F.: Hello, everyone, looking fwd to the UNC application experience.

Pranav M.: Hello

Alicia: What is the format we will be using for this chat? Shall we pose questions or is there an agenda for the discussion?

Hao Z.: yeah, maybe we can discuss by topics

Hao Z.: perhaps we can use 10 minutes to ask general questions about the UNC MBA program

Hao Z.: Then use the next 30 minutes on Application specifics

Hao Z.: like essays and what not

Ram: Sherry, what does UNC typically try to assess during the interview?

Christopher S.: Good afternoon and hello. -Chris

Neeraj: Hello everyone.

michael o.: I'm looking to pursue a JD/MBA, and was wondering how many students UNC has pursuing a similar course of study

**Julie W.:** Michael O., we do have students in the class who pursue the joint degree with the JD program.

**Sharon M.: Hello Michael, you would have to apply to both programs individually for the JD/MBA programs.**

michael o.: Thank you Sharon, I'm aware that I need to apply to both programs independently of each other to pursue a JD/MBA, but I was hoping to get some information on how many students UNC has pursuing the JD/MBA

**Sharon M.: Michael, we get between 2 - 4 applicants each year for the JD/MBA program.**

michael o.: Thank you Sharon

Chris M.: Do you get a lot of military applicants?

**Sharon M.: Chris, we do get a lot of military applicants.**

vinay i.: Hey All

Marissa L.: Hi Sherry, I have a question regarding an info session in NYC: I received an email about a finance reception on October 13th, followed by a general info session, but do not see where online to only register for the general info session, is that possible? I am not interested in finance but would appreciate going to a more general info session

**MBA A.: Marissa - This particular session on Oct. 13th is focused on careers in finance. However, it still provides a decent overview of our program in general. Last year I know several people who were not interested in finance attended our event and still found it to be useful.**

Marissa L.: oh okay great, then I will definitely register for it - thank you!

AbhishekSengupta: Hello to all!

Karen H.: Hi all this is Karen from Taiwan

vinay i.: First of all, I would like to thank the University for providing exhaustive information on the website. Especially the FAQ page is very clear and informative. I appreciate the organizing of the chat interaction to clear more specific queries.

**Julie W.: Thanks, Vinay!**

Tolulope : A. hello

Imani S.: Hi Sherry, generally speaking, how many students are admitted during each admission round? In other words, is there a set number/percentage used at each stage.

**UNC M.: Imani, the number of students admitted each round depends on the number of applicants each round. There is no set admission rate per round.**

**UNC M.: Imani, we probably admit a smaller percentage of applicants in the final round simply because our class is generally pretty full by the time we see the final round of applicants.**

Imani S.: Thanks for providing an answer to my question concerning the number admitted each round. I am just a little concerned because I may not be able to apply until Round 3 due to my unique situation.

Annette: What is the most common mistake that you see each year during application season?

**UNC M.: Annette, common mistakes people make in applications: not proofreading the essays, not being prepared for their interviews (not enough homework done to learn about the school offerings)**

Annette: Thank you, UNC M.

Meleata: Sherry, what makes an essay stand out in your opinion? Other than answering the question.

**Lisa B.: Meleata - In terms of essay questions, I'll give you a few thoughts. Of course, you want your essays to be well organized and well-written and error-free (and answering the question!). The most important thing in my opinion is to accurately reflect your personality, your accomplishment and your career plans. Anything that is too generic, fails to stand out. But essays that mention specific examples and highlight how you are unique as an applicant, in turn make for unique essays**

Meleata: Thank you, Lisa.

Matthew: I am planning on applying for the December deadline. When should I submit Part 1 of the application?

**Sharon M.: Matthew, you need to apply by Dec. 5th for the 2nd deadline.**

Sarah L.: Is two years of work experience enough to have when applying to the full time program?

**Julie W.: Sarah, we recommend at least two years post-graduate work experience before you start the program, not before the time you actually apply.**

Sarah L.: Julie, so if will have been out of school for two years by next fall that's sufficient?

Hao Z.: What is the purpose of essay 4

Hao Z.: should i use this essay to address a low grade in collect transcript

**Sharon M.: Hao Z. you can use essay #4 to address a low grade**

Hao Z.: what about the 2nd part, i'm just not sure what you are looking to learn from this question

Hao Z.: for example, how will we prepare ourselves? isn't there a primer program in the summer?

**Sharon M.: Hao Z. we do have a program during the summer called the analytical skills program that provides courses in finance, economics, and accounting.**

Hao Z.: Thank you

Karen H.: Hi Hao I'd like to ask about the essay #1

Karen H.: about the career success

AbhishekSengupta: I would like to know of the key characteristics that UNC-KFBS looks for in an applicant who has had just above 3 yrs of experience and has not really been able to climb up the ranks in this short a career span?

CarrieFosterDC: Sherry, Julie and team -- As a 'poet'/liberal arts worker bee with 10 yrs of experience, I've been intent on business school for many months with focus on Customer/Product Mgmt (mktg). I have a small concern: Do you see the Class of 2011 candidate pool expanding exponentially due to the recent Wall Street chaos and layoffs?

**Julie W.: CarrieFosterDC, two years ago we saw an increase in applications by 30%, this past year 20% over the year before. It is hard to predict each year and it is too early to tell at this point, but as you point out, some recent business changes suggest that we will most likely see another increase this year.**

CarrieFosterDC: Thank you, Julie W. I've learned a lot from your teams that visited DC's Forte and MBA Tour (Dawn has been very helpful.) and am looking forward to the application process. (First, the GMAT - in 3 days.). ditto to Annette's ? in re: marketing concentration.

Pranav M.: Hello

Christopher R.: Good afternoon-

Karen H.: Hi Sharon I'd like to ask whether the career success limited to working experience?

vinay i.: Hello Sharon, is The North Carolina EXTRA MBA Loan Program available for all international students or there are some criteria to be full filled? 2nd, do I have to show any collateral to obtain the Loan?

Tolulope A.: Hello,my name is Tolu Aborisade and i'm a Nigerian. I wolud like to chat with someone that can be of help regards the questions i have

Imani S.: Hi Tolu!

Andrew C.: My question concerns letters of recommendation: is there a format you would like us to use? Also, it seems from what I read on the admissions website that the letters will be mailed in by myself all together with my transcripts, is that correct?

**Sharon M.: Andrew, you can have your recommendations sent on-line. If you want to have them mailed you can do that also.**

Andrew C.: Thank you Sharon

Emily W.: Sherry & team: question about the optional essay relating to a "low quant GMAT score"-- could you elaborate on what would constitute a low score? less than 80th percentile? less than 75th?

**UNC M.: Emily W, thanks for asking about the optional essay relevant to the GMAT. Yes, you can use this space to tell the admissions committee how you expect to excel in the heavily quantitative MBA curriculum despite your low GMAT quant performance. If you have strong grades in quant courses, it would be nice for you to make that argument in this essay (although we will have seen that on your transcripts). You should also tell us what courses you plan to take between now and b-school to help prepare yourself**

Emily W.: UNC M---thanks for your response, but I am attempting to determine if my GMAT quat score would be considered low---I fall into the 88th percentile on that side. Is that considered low?

Alicia: What is the best way to address a lack of formal advanced mathematical education?

**Julie W.: Alicia, we would suggest that you use the essays to identify any quantitative experience you have had in your professional work experience. You can also indicate that you plan to take a course sometime this year before you start the program, or that you plan to attend the Analytical Skills Workshop that we offer during the summer.**

Erin S.: Sherry, it looks like a lot of information will be shared during this session. At the rate everyone is typing their questions and responding it is hard to absorb all of the information. Will we receive a transcript of this chat via email?

Smeet: Hi Sherry.. Is there a specific percentage of people you intend to take in early decision round

Ram: Sherry / Julie: I am an international applicant with 7+ yrs IT work experience. I would like to concentrate on Finance but do not have any prior Finance related work experience. How may I demonstrate my fit for the UNC MBA?

**Lisa B.: Ram -- I think you just want to give us some evidence of your interest in finance (even if you do not necessarily have experience in that area). We want to know that you've done your homework and that you have some concrete reason for your planned career change. We also want to know that you understand why type of finance careers are out there and what would be a good fit for you.**

Ram: Thanks, Lisa

Jay S.: I will be applying for early decision but have my interview scheduled for the 27th of October. I read that this is okay, but wanted to verify that it is alright to have the interview a few days after the deadline. Thank you.

imrank1: How does UNC look at a student with so so undergrad grades but a 3.6 gpa for graduate school? ( Both in Computer Science ). Could a high MS GPA help in compensating for undergraduate performance?

**Julie W.: Imrank1, we would certainly consider your grades in quantitative course in your graduate study as well as your GMAT quant score and whether your recommendations speak to your quantitative abilities.**

imrank1: Thank you Julie : I am currently a software engineer where I lead the design and development of systems. Since I don't really do any heavy quant work what other ways can someone like me show that I can excel other than my grades?

Namrata P.: Hi, in general how many candidates who get selected are from Software background?...People time and again say that since the software background is not unique, its very tough for I professionals to be selected. could you please provide some idea ?

Christopher R.: Yes- I was concerned with that as well-

Matt F.: Sharon: I am a Navy Officer, with 10 years experience. How have past Military MBA Candidates integrate into your program on a scale of 1 to 5, with 5 being very well...

**Sharon M.: Matt, we have a veterans club and our students seem to integrate into the program with no problems.**

Namrata P.: in addition to my question: my experience: I am an international student ...6 years work-ex in IT

Junaid\_S: Hi. My question is concerning UNC's MBA Exchange Program. When do students take part in the exchange program? Are resources available for students to determine which international school they should choose to suit their needs?

Jay S.: I am married and if possible would prefer to not have an internship away from the RTP area. Approximately what % of internships are in the RTP area?

**Lisa B.: Jay S - It really varies, especially by the function/industry area. Most of our internships are not in the RTP area, although some are. Some key industries in the RTP area are: entrepreneurship, venture capital, biotech, healthcare.**

Imani S.: Can you provide some insight on the number of minority students, specifically African American/African/Black, typically enrolled in UNC's MBA program?

Chris M.: did anyone answer the question about what constitutes a "low quant" score on the GMAT?

Ram: Would there be any advantage in submitting Part-2 of the application before the scheduled interview date? Or would you use only Part-1 for the interview?

**UNC M.: Ram, thanks for asking about the interview. We generally have seen only your resume (Part One) when we interview you. We are not using other parts of your application in the interview.**

Ram: Thanks, UNC M.

Smeet: Sherry and Team. I intend to apply in the real estate concentration. What percent of people normally apply with this concentration

Annette: How would you rank your marketing concentration against the others -- in terms of recruitment

**Julie W.: Annette, the marketing concentration is very popular here, and this past year we saw a very active recruitment from all major companies. The Marketing Club is quite active.**

Annette: Thank you, Julie!

AbhishekSengupta: Is there someone here who is part of the Management Consulting Concentration at UNC-KFBS?

Carl T.: Hi, my question is about submission of GMAT scores. I initially planned to apply to the executive program, but now I have decided to apply to the day program. My GMAT scores were previously submitted to the exec program. Do I need to have them resubmitted to the day program? Thx!

**Sharon M.: Carl, you can request to have your records transferred from the MBA to the EMBA program. You will however, have to apply to both programs.**

Carl T.: Thanks Sharon!

Sameer: Hows UNC's Supply n chain management?

Steven C.: How does UNC view 2 years work experience? Too little or adequate?

Alicia: At Kenan-Flagler females make up less than 30% of their student body: Is this because of the number of women who apply or the number of women who are qualified?

**UNC M.: Alicia, the number of females admitted (and thus enrolled) is dependent upon the number of female applicants. We endeavor to increase the number of female applicants. Events like Women's Workshop on November 1st are designed to expose more females to UNC Kenan-Flagler**

Alicia: Thank you

Nathan B.: I have noticed at a few recent admissions events that other attendees seem to be focusing on a similar group of 5-6 schools. Could you comment on some unique features of Kenan Flagler relative to peer schools and what recruiters say they come to UNC to look for specifically? Are there any core characteristics that you look for in your applicant pool that stand out?

**Lisa B.: Nathan B - One of our strengths tends to be in the area of community/culture/personality of our students. Our students are exceptionally bright and accomplished, but at the same time they really have strong interpersonal skills and work well with others. Recruiters are always impressed by how well our students work as team members and leaders.**

Nathan B.: Thank you Lisa

Seth: UNC M...i am from a premed undergrad, now work in finance... i am currently taking Stats at a local college this semester, what would be a good quant course to take in the spring semester to prepare for your MBA program?

Grace G.: Sharon, If my GPA is low, I have 15 years experience and business in USA and China, can it make up the low GPA?

Imani S.: Can you provide some insight on the number of minority students, specifically African American/African/Black, typically enrolled in UNC's MBA program?

Cindy: hi,i'm cindy.i have a question to ask the students: i just have 2 years work experience. is it a disadvantage when i apply for mba in unc?

Karen H.: Hi I know that KF emphasize a lot on leadership but I have abundant exeperience at "college" may I include that in Essay #1 strengths to career success?

Sameer: same as Karen for me. Lots of college experience but only 1 year job exp.

Michael S.: Is there a particular format we should be utilizing for the work history, achievements, etc, section for part 2 of the application? It states that a Word format is preferred but no indication to use a table, outline format, and anything else in particular.

Marissa L.: Hi, I think someone already asked this, but what is considered a low quant score on the GMAT? Below 75%? Below 80%?

will3: HI JULIE. CAN YOU ELABORATE MORE ON THE INTERVIEW?

**Julie W.: will3, do you have a more specific question on the interview?**

will3: JULIE. ARE YOU LOOKING TO EVALUATE ANYTHING? WHAT'S YOUR ADVISE FOR THOSE WHO WILL BE INTERVIEWING?

**Julie W.:** Will3, several recommendations include to be yourself, to highlight your skills (particularly leadership/management experience), your interest in Kenan-Flagler in particular, and of course strong communication skills in presenting yourself.

will3: NOTED THANKS.

Hao Z.: For essay 2, should I be very specific on the career path?

Hao Z.: for example, if i want to go into venture capital, should i say that I want to make partner in a venture capital firm?

Curt W.: how much can a 700+ gmat and owning and managing my own business make up for low gpa?

**Sharon M.:** Curt, we look at all aspects of your application to make a decision on your application in addition to the gpa.

Ram: In the TOEFL IBT, do you expect a minimum score in the individual sections?

**Lisa B.:** Ram - No, we don't have an absolute minimum on the TOEFL iBT sections.

Ram: Thanks, Lisa.

MBA\_2011: Hi, My name is Tanuj Mehra. Although I have a high quant score on the GMAT and I have taken several courses in Calculus, I have not taken any Financial accounting or microeconomics coursework. Am I expected to take coursework in these subjects before I enroll? What do students typically do? Thanks!

**Julie W.:** MBA\_2011, we recommend that you either take these courses prior to enrolling and/or enroll in our Analytical Skills Workshop offered in June/July before classes officially start.

Smeeth: Hi Julie.. I intend to apply for the Real estate stream in Finance.. I have cleared CFA level 1`.. Is this seen as advantageous

Sameer Julie: I have got a masters from Michigan state university. I am an international applicant but presently working in Michigan State University as a research scientist. Do i have to take TOEFL?

**Julie W.:** Sameer, you are correct, you do not have to take the Toefl.

Sameer: thanks Julie!

Pranav M.: Hi,How does the admissions committee view a candidate with multiple GMAT Scores?

Vishal: Hello Sharon, I am taking Online course to get basic understanding of Finance, Statistics, Microeconomics - as mentioned in pre-MBA course. Do you need the transcripts by the application deadline or Can I send it later before the starting of college?

**Sharon M.:** Vishal, you can send us a copy of the transcripts in order for us to evaluate your file and once you are admitted you will need to provide the official transcript.

Namrata P.: Approximately how many candidates from IT apply? and what is the %intake? could you give an idea?

Steven C.: UNC M or Julie- How does UNC view 2 years work experience? Too little or adequate?

**Lisa B.: Steven C - Two years of work experience is generally considered our minimum. Our average is around 5 years. But of course, the quality of the work experience and the professional accomplishments are certainly more important than the number of years. If your two years have been particularly robust, you would be seriously considered for admission.**

Steven C.: Thanks Lisa

AbhishekSengupta: To Julie W. - Does the career services team at KFBS have mgmt consulting industry specialists who can leverage their contacts to help students with summer internships and post-MBA placements?

Jay S.: Sorry to repeat my question, but I think it got lost in the shuffle. I am applying for early decision but am interviewing on October 27th. Can you please confirm that this is okay? Thank you.

**Sharon M.: Jay S. The interview on Oct. 27th will be fine. As long as you have submitted your application by the deadline you will be considered in that round.**

Imani S.: Hi Sherry, can you provide some insight on the number of minority students, specifically African American/African/Black, typically enrolled in UNC's MBA program?

**UNC M.: Imani, thanks for asking about minority enrollment. In the most recently enrolled class, African Americans, Hispanic Americans and Native Americans comprise 10% of the class (28 students out of 279). The percentage is about the same in the second-year class (27 out of 283)**

Seth UNC M or Julie: i am from a premed undergrad, now work in finance... i am currently taking Stats at a local college this semester, what would be a good quant course to take in the spring semester to prepare for your MBA program?

Alicia: Are there any upcoming admissions events near Cleveland? I am a political consultant and this is a very busy time of year for us -- it will prevent traveling any distances

**Julie W.: Alicia, sorry I don't know offhand, but I recommend that you look at the website where all specific admissions events are listed!**

Alicia: Thanks Julie

Jay S.: Alicia - I'm also from Cleveland.

Alicia: Jay - have you heard of any events upcoming? I was about to open a new browser to look but did not want to miss the discussion

vinay i.: Hey Sharon whom do you recommend to take up Analytical Skills workshop?

**Sharon M.: Vinay, if you feel that you need some additional coursework or were weak in the courses we provide then you would want to sign up for ASW if admitted.**

vinay i.: Thank Sharon. In the case were a student would like attend the worksop, will the visa process will be advanced?

**Sharon M.: Vinay, yes the I-20 would be based upon your arrival date for the ASW program.**

vinay i.: Thanks Sharon. Is The North Carolina EXTRA MBA Loan Program available for all international students or there are some criteria to be full filled? 2nd, do I have to show any collateral to obtain the Loan?

**Sharon M.: Vinay, the NC MBA Extra loan is available for all applicants to apply for.**

Sarah L.: Is it ok if you don't know exactly what you want to do after you receive your MBA?

**Julie W.: Sarah, if you are not sure exactly what you want to do postMBA, you need to at least be able to articulate during your interview and in your essays why you want an MBA.**

Sarah L.: Thanks Julie. What one tip would you give a prospective MBA student that would help he/she separate themselves from the pack?

**Julie W.: Sarah, take a look at your overall professional and personal background and highlight what makes you different.**

Sarah L.: Thanks Julie

Pranav M.: Thanks Julie.

Sameer Julie: What are my chances as I am shifting my science to business? I want to go for Supply and Chain management as I can use my two previous masters degree acquired in chemistry.

Grace G.: UNCM, May I apply in the 1st round and submit Gmat scores later ?thanks

Mariela L.: Hello- considering I'm currently at New York, how will the interview process be handled? Will I be able to arrange an on campus meeting or will the interview be held via phone?

**Lisa B.: Mariela - If you are in NY, we strongly encourage you to come to campus for an interview. If this is not possible, you can do a phone interview with a member of the admissions committee. Both of these options can be scheduled online.**

Mariela L.: Thanks Lisa. I would definitely want to visit campus to get a feel of the school, meet prospective professors and students. However, I just wanted to confirm that there were other means of interviewing. Thanks for your help.

Joshua B.: Hi, I'm currently applying to the full-time program. I had 6 years of experience with a large tech-firm in RTP, and have currently been working for a small startup for 6 months. Is it sufficient to have both recommendations from managers at my past employer. I would prefer not to inform my current company that I would be leaving next fall, since I have been there less than 1 year.

michael o.: How does the admissions board view an improvement of roughly 40 points on the GMAT between the 1st and 2nd time taking it?

**Julie W.: Michael O., you can take the GMAT as many times as you would like, and we only look at the higher score. Last year the median score was 690, so we encourage you to achieve a score that allows you to be competitive with other applicants.**

MBA\_2011: Hi, Do you offer interviews on weekends?

Ram: Do you encourage applicants to get in touch with current students to know more about the UNC MBA?

Carl T.: Do you have many applicants from non-traditional business roles such as pharmaceutical R&D? Does UNC value the diversity that a researcher brings to the classroom?

Ankur S.: Hey Julie.. I am an engineer by background, and I have three and half years of work experience in Marketing Analytics. My gmat is 680. Does a low gmat score lower the chances of admission?

smeet Hi JULIE: .. I intend to apply for the Real estate stream in Finance.. I have cleared CFA level 1`.. Is this seen as advantageous. What is the approximate percentage of people who have a CFA or are on the path to get one.

Ankur S.: I am looking to major in Marketing in MBA

Meleata: Dear Team,

flagler\_aspirant: Hello

Annette UNC M.: is the number of minority students (10%) relative to the number who apply?

**UNC M.: We would like to increase the number of applications from underrepresented minorities. Events like Minority Preview Weekend (Nov 14-15) help expose more minorities to UNC. Also, our participation in organizations like The Consortium for Graduate Study in Management (<http://www.cgsm.org>) and Management Leadership for Tomorrow also help**

Imani S.: Thanks UNC M. for the information. I've just found that most schools simply lump all minorities into one group and it has been quite hard to get data on AA's alone.

Meleata: Is the minority enrollment currently 10% because you are not receiving that many applications from minorities or because they are not meeting KF standards?

Meleata: Thanks, I see you answered the question above.

Sameer: Julie: Can you please tell me what percent of Science Background international applicants get admission?

Karen H.: UNC M or Julie: As an international students do KFS has any special support or preparing courses for MBA candidates? and how's their carrer after graduation? PLEASE give me an answer & THANKS.

Siddhartha: Hi UNC M ... I wanted to apply for fall 2009 full time MBA .... have a balanced GMAT score of 750.... will have 28 months of work ex by Sep end this year.... am living and working in India.. am working for Suzuki Motor Corporation as an engineer ... basically dealing with Engineering Knowledge Management Sytems and system improvement projects..... what chance do I have of getting an admit for fall 2009.....

Sarah L.: How many students on average do you usually accept per year?

**Sharon M.: Sarah, we usually have a class size each year of between 280 - 285.**

Sarah L.: How many usually apply?

**Lisa B.: Sarah L. - Our number of applications vary. This past year we received approx 2100 applications.**

Joan M.: Hello. Would you be able to speak to the different types of positions taken by students who follow the General Management VS. the Management/Logistics concentration? Thank you!

Ram: I saw the profile for the 2009 class. Do you have details of the mean and median for the 2010 class?

Charles B.: I'm interested in more details on the Real Estate focus, what can you tell me?

Curt W.: I am self employed and have not had direct superiors for five years. I feel that certain clients and employees have a good understanding of my abilities and professionalism. Also I hired a tutor for the GMAT who understands my problem solving ability and career goals, I am not your typical applicant, do you see these as strong recommenders?

**Lisa B.: Curt W - In terms of recommendations, I would probably avoid peers and subordinates. But clients would be ideal.**

Cindy: I have a question to students: what attracts you most in UNC? curriculum? culture? faculty or community?

Alicia: Cindy: I am most attracted to the UNC program because of the Sustainable Enterprise enrichment program

Karen H.: to Cindy: I think it's the culture. and your efforts in designing and tailoring solutions for MBAs career.

Ada L.: Hi Julie, I learned from UNC website that 3% of the 2007 graduates had entered investment/portfolio management area in investment banking. Do you have some pre-MBA background information of these 3% graduates that can share with us? Because my previous work experience was in marketing area, I'm wondering whether I can accurately switch to this investment management function after taking an MBA (these two job functions are very different as you know). Thanks

Imani S.: How much are the Analytical Skills Workshop courses? For some reason, I cannot find that information anywhere on the UNC website.

Vishal: Sharon - Is it possible to change to evening MBA if I get an admit in Day MBA?

**Julie W.: Vishal, no, you would be required to apply to each program separately.**

Ankur S.: Hi Sharon! I am an engineer by background, and I have three and half years of work experience in Marketing Analytics. My gmat is 680. Does a low gmat score lower the chances of admission?

Marissa L.: Hi, if I am planning on applying by the December 5th deadline, when should I hope to set up an interview by?

**Sharon M.: Marissa, you should go ahead and schedule your interview as soon as possible.**

David R.: Good afternoon! I am very interested in the Sustainable Enterprise program. What attributes make a candidate who wants to focus in this area unique?

**Julie W.: David, the sustainable enterprise concentration is very popular and can be combined with all career concentrations that we offer. The Net Impact Club is the most active career club on campus.**

Sarah L.: Do you recommend attending the event this upcoming weekend?

**Lisa B.: Sarah L. - This weekend is a great opportunity to get an overview of the program here at UNC. You'll also get to meet alumni and current students. You won't get to see the campus in full action, since it is weekend, but it's a close second to a full campus visit during the week.**

Junaid\_S: Sharon, can you throw more light on the MBA exchange program of Kenan-Flagler. When do students take part in the exchange program?

**Sharon M.: Junaid S, you would receive more information on the exchange program once you are admitted.**

Junaid\_S: Sharon, thanks.

PJMartin: Thanks for hosting the chat. What % of 1st-yr students obtain an internship during the summer between 1st and 2nd years?

**Julie W.: Please be patient as we try to answer each question! If your question has not been answered, please ask again!**

AbhishekSengupta: To Julie W./Lisa B. - Does the career services team at KFBS have mgmt consulting industry specialists who can leverage their contacts to help students with summer internships and post-MBA placements?

Grace G.: UNCM, May I apply in the 1st round and submit Gmat scores later ?thanks

Prospective S.: Where can I go to see a course listing? I'd like to come for a campus visit and sit in on an entrepreneurship/social entrepreneurship class. IS there one being offered toward the end of October? Preferrably on a Friday?

Joshua B.: Hi. If you have worked for a new company less than 1 year, is it suitable to have both recommendations from your former employer of 6 years.

Ram: I saw the profile for the 2009 class. Do you have details of the mean and median GMAT scores for the 2010 class?

**Julie W.: Ram, the median GMAT is 690, mean is about 687.**

Ram: Thanks, Julie

Annette: is the number of underrepresented minorities that are admitted (10%) indicative of the number that apply?

Sindhoo : Hello, I wanted to know if UNC has an MBA program in Information Technology, or any other track similar to it?

**Sharon M.: Sindhoo, we do not have a program in IT at this time.**

Sameer: Julie: Can you please tell me what percent of Science Background international applicants get admission?

Meghan: I am planning on applying prior to the early bird deadline and would like to arrange for an interview & campus visit. I know it is recommended that this is done prior to the deadline however, I

cannot arrange for time off work until after October 24. How will the admission panel view my application if I make the trip after October 24th?

**Lisa B.: Meghan - It's fine if you do your interview sometime after Oct. 24th. You have until Nov. 7th <http://www.kenan-flagler.unc.edu/Programs/....>**

Meghan: Thanks so much Lisa!

Prospective S.: Also, what's the 80% range for quant and verbal?

Sameer ulie: Can you please tell me what percent of Science Background international applicants get admission?

Sameer Julie: Can you please tell me what percent of Science Background international applicants get admission?

Alicia: I do not have a mathematical background but excel in math when I take courses. Will this help me in defense of a low quantitative GMAT score?

**Lisa B.: Alicia - Of course. Any indicators that you show that you have strong quantitative skills (grades from courses, analytical work in your job, etc.) will help offset a low GMAT quant score.**

Alicia: Thank you Lisa

Siddhartha: Hi Sharon ... I wanted to apply for fall 2009 full time MBA .... have a balanced GMAT score of 750.... will have 28 months of work ex by Sep end this year.... am living and working in India.. am working for Suzuki Motor Corporation as an engineer ... basically dealing with Engineering Knowledge Management Systems and system improvement projects..... what chance do I have of getting an admit for fall 2009..... please advise...

Brian: hello. What percentile or raw score constitutes a low gmat quant score?

Namrata P.: Dear Julie, could you please tell us about the kind of recommendations..who should one ask for recos? its difficult to get one from the immediate manager

**Julie W.: Namrata, if you are unable to get one from an immediate supervisor, consider a past supervisor or anyone else who has served in a managerial capacity and can comment on your specific skills.**

Namrata P.: Thank you Julie..

Jas: Should you apply for loans/scholarships before or after acceptance?

**Sharon M.: Jas, you should wait until after you are admitted**

Jas: Thanks, Sharon.

Karen H.: As I know, UNC is one of the few business schools to follow why students chose other MBAs and the recruiting conditions of MBA candidates.

MBA\_2011: Hi Julie, is it possible for me to interview on a weekend? -Tanuj

**Julie W.: Tanuj, there are some weekend interviews available, just look on our website for those specific dates.**

MBA\_2011: Great! Thank Julie

Sameer: Julie: Can you please tell me what percent of Science Background international applicants get admission?

Emily W.: Julie/Sharon/Sherry: What would be considered a "low" quant GMAT score? 80th percentile? 75th?

Michael S.: Julie and team, is there a particular format we should look to utilize on the employment history and other background information section of the application? It states Word format is preferred but does not mention if a table, outline, or other format would be best to organize the information.

**Lisa B.: Michael S - We're not too concerned about the format. Typically folks use a Word document and just create a paragraph for each job.**

Michael S.: Thanks Lisa B - So we should actually be creating paragraphs for each section as opposed to providing the requested information, for instance, in bullet format?

Imani S.: How much are the Analytical Skills Workshop courses? For some reason, I cannot find that information anywhere on the UNC website.

**Julie W.: Imani, I believe the cost is \$1,500 per session and that you can pay for this through your financial aid package.**

Imani S.: Thanks Julie!

Ram: Do you encourage applicants to get in touch with current KFBS students to know more about the UNC MBA?

Charles B.: Hello..could you please tell me your policy on applicants who submit two GMAT scores?

**Julie W.: Charles B., we only look at the higher GMAT.**

Carl T.: Hi, what are UNC's thoughts on applicants from science disciplines? Is the element of diversity that a researcher brings to the classroom valued?

**Julie W.: Carl T., definitely!**

Sameer: Julie: Can you please tell me what percent of Science Background international applicants get admission?

Sameer Julie: Can you please tell me what percent of Science Background international applicants get admission?

**Julie W.: Sameer, I do not have that information.**

Sameer: ok thanks

Joshua B.: If you have worked for a company less than 1 yr, is it OK to have both Recommendations from your former employer.

**Julie W.: Joshua B., yes, that is fine.**

Smeet: Hi JULIE: I intend to apply for the Real estate stream in Finance. I have cleared CFA level 1. Is this seen as advantageous? What is the approximate percentage of people who have a CFA or are on the path to get one?

**Lisa B.: smeeet - The CFA is viewed very positively and is well respected here.**

Smeet: Thanks Lisa. Regarding recommendations, can I get one from a professor at School

**Lisa B.: smeeet - Generally we are looking for professional recommendations (ideally from current or former managers/supervisors). Professor recommendation are not encouraged unless there is a special circumstance.**

Christopher S.: Is there a specific military liaison for admissions? I know a few other schools have specific points of contact.

**Julie W.: Christopher, we do not have a specific military contact for admissions, however, we can put you in touch with current students who come from military backgrounds so that you have a point of contact.**

Christopher S.: Julie, roger, thanks!

vinay i.: Sharon, I joined a new firm 3 months back. Can I get both recommendaton letters from my previos employer where I worked for three years?

Jennyshiqiao: Julie, I have comparably low verbal score comparing with high Math as an international candidate, can I off set by the essay to show my communication skills?

Ada L.: Hi Julie, I learned from UNC website that 3% of the 2007 graduates had entered investment/portfolio management area in investment banking. Do you have some pre-MBA background information of these 3% graduates that can share with us? Because my previous work experience was in marketing area, I'm wondering whether I can accurately switch to this investment management function after taking an MBA (these two job functions are very different as you know). Thanks

A Y.: will this chat session be archived on unc website?

Emily W.: Could you give us an idea of what would be considered a "low" quant GMAT score? 80th percentile? 75th?

**Lisa B.: Emily W - Quant scores under 70th percentile tend to get our attention and make us look for other indicators of quant ability.**

Emily W.: lisa--perfect, thanks!

michael.d.kneeland: How many applications were received for your MBA/public health dual degree program last year?

**Sharon M.: Michael Kneeland, I don't remember receiving any for the MBA/MPH program last year.**

michael.d.kneeland: Thanks, Sharon!

Siddhartha: Hi Julie/Sharon ... I wanted to apply for fall 2009 full time MBA .... have a balanced GMAT score of 750.... will have 28 months of work ex by Sep end this year.... am living and working in India.. am working for Suzuki Motor Corporation as an engineer ... basically dealing with

Engineering Knowledge Management Systems and system improvement projects..... what chances do I have of getting an admit for fall 2009..... could you please advise....

**Julie W.: Siddhartha, without seeing the overall applicant pool for the admissions deadline you'll be applying in, the best I can say is to submit a strong written application, have a strong interview, and good luck!**

Karen H.: Julie if I have high quantitative scores but low verbal score in GMAT in which essay can I explain it?

Shelly: Can someone who works directly under you write a recommendation? I would be submitting one from a direct manager as well.

**Sharon M.: Shelly, it would be better if the person recommending you were not reporting to you but a supervisor would be better.**

Cindy: julie: when should i send original transcript? after i got the invitation of interview?

Joan M.: Hello. Would you be able to speak to the different types of positions taken by students who follow the General Management VS. the Management/Logistics concentration? Thank you!

**Julie W.: Joan M., as far as general management distinctions, please refer to the chat transcripts of last year's supply chain and general management chats, which are posted on our website under Admissions Events, as well as the Career Management Center portion of our website that lists specific companies who have hired our graduates.**

Annette: I'm sorry...did I miss the response to minority enrollment question? Was it the one about the Consortium and the MLT?

AbhishekSengupta: To Lisa B- How much of an importance is paid by the school to an applicant's involvement in social bodies and charity organizations? Is one at a disadvantage if one has not been involved in some sort of social work?

Alicia: Does UNC-KF have very many applicants coming from a political background?

**Sharon M.: Alicia, we don't keep a record of the political affiliations of our applicants.**

**Julie W.: Alicia, we do have some coming from a political background such as jobs in Washington, DC or those who have worked on campaigns.**

Alicia: Great thanks Julie

CarrieFosterDC: (Alicia, from my experience as a politico/Hill staffer, I know dozens of people in DC who go to top-level business schools.)

Alicia: thanks Carrie!

Grace G.: UNCM, May I apply in the 1st round and submit Gmat scores later since I have not attend the Gmat examination ?thanks

Hao Z.: I have a question related to Letter of Recommendation. I have a science background and the lab structure is as follows: Primary Investigator(PI) who oversees the lab. Postdoc, who does the experiments. Lab manager, who manages the daily happening of the lab. As a technician, I interact with the postdoc and the lab manager the most. Should I get them to write the letter or should I get the PI?

**Lisa B.: Hao Z - Definitely the folks who work with you most closely (so the postdoc and the lab manager).**

**Sharon M.: Hao Z. you should get someone to recommend you that can give an evaluation of your work skills, and ethics, and about you in general.**

Hao Z.: thanks lisa. And another question about the essays. For essay 2, should we be very specific about the career?

Ankur S.: Hey Julie, does the admissions committee consider creativity and ingenuity of the candidate? Especially when that candidate has a low gmat score of 680, but a strong quant score (95 percentile)..

Ankur S.: Because I have had achievements which were a first in the world

Alicia C.: Thanks for the average GMAT score info - do you happen to have the middle 80% range?

Christopher S.: I have an undergrad degree in Economics -- what GPA is required to be competitive for admissions at UNC?

**Lisa B.: Christopher S - There is no minimum or required GPA. 3.3 is our average...but of course we also consider the subject studied, the reputation of the institution, the performance over time, etc.**

Dev: I have a question. Can you please evaluate more on the interview and the sort of questions one can expect?

Kean: Do I have to get at least one recommendation letter from my current employer?

**Sharon M.: Kean, yes**

Ankur S.: Hey Julie, does the admissions committee consider creativity and ingenuity of the candidate? Especially when that candidate has a low gmat score of 680, but a strong quant score (95 percentile).. Because I have some achievements which were appreciated all over the world..

Smeet: How important is an undergrad GPA in the admissions process. I have actually attended two universities in my undergrad. Do I need to send both the transcripts or only the latest one.

**Julie W.: Smeet, yes, please send both transcripts. Academic success is important and we do review the transcripts. Last year's average GPA was 3.3.**

Siddhartha: Hi Julie/Sharon ... I wanted to apply for fall 2009 full time MBA .... have a balanced GMAT score of 750.... will have 28 months of work ex by Sep end this year.... am living and working in India.. am working for Suzuki Motor Corporation as an engineer ... what chances do I have of getting an admit for fall 2009..... could you please elucidate.....

**Lisa B.: Siddhartha - We cannot assess your chances of getting admitted. That's not the purpose of this chat. That is what our admissions committee does when we make our final decisions!**

Siddhartha: Thanks!!

Marissa L.: Is it possible to schedule an interview on a Saturday?

**Julie W.: Marissa, yes, we do offer Saturday interviews. Please check our website for those specific dates.**

Sameer: Julie: Do I have to send the original transcripts in the application or a copy would be enough?

**Sharon M.: Sameer, you can submit a copy in order for us to evaluate the file but if you are admitted you will be required to provide the original transcript before you can enroll.**

vinay i.: Sharon/Lisa I joined a new firm 3 months back. Can I get both the recommendation letters from managers at my previous company?

**Lisa B.: vinay i - I think that would be fine, given how recent your employment is with your new company. You may want to tell us in an extra essay why you didn't include your current employer.**

vinay i.: Thanks Lisa

Hao Z.: i also just got an email about the ALPHA Challenge

Hao Z.: can someone tell me more about it. What roll would an applicant play in this challenge?

Christopher S. (having tech difficulties): please resend traffic on GPA if already posted. Thanks!

**Lisa B.: Christopher S - There is no minimum or required GPA. 3.3 is our average...but of course we also consider the subject studied, the reputation of the institution, the performance over time, etc.**

Olanrewaju O.: Hello

Imani S.: Julie: What's the deadline to be considered for a fellowship? Last year I think it was by third round.

**Julie W.: Imani, the deadline for fellowship consideration is the third deadline, 1/9/09.**

Imani S.: Thanks again!

Cindy: julie: when should i send the copy and the original transcripts?

**Sharon M.: Cindy, you should send the copy as soon as you are ready to submit your application and request the originals to be sent.**

Cindy: thanks sharon!

Carl T.: How much emphasis does UNC place on previous supervisory experience? Are applicants required to have it?

**Julie W.: Carl T., having supervisory experience is certainly not required, but we would like to hear about it if you have had it.**

Carl T. thanks Julie

Namrata P.: Hi Julie, could you give a rough estimate of female Indian candidates who apply to UNC or female candidates who get selected? any figure would help..thank you

Kristina G.: What kinds of questions can we expect during the interview? What are your recommendations on the best way to prepare?

Ankur S.: Hey Julie, does the admissions committee consider creativity and ingenuity of the candidate? Especially when that candidate has a low gmat score of 680, but a strong quant score (95 percentile).. Because I have some achievements which were appreciated all over the world..

Brian: Ankur S.: How is a score 10 points below the mean considered low?

Ankur S.: Thanks Brian.. That cleared my doubts about a low gmat score.

Lauren S.: I had questions about low GMAT scores also, but didn't see what the conversation with Brian was

Christopher S.: Brian, what info did you pass about low GMAT score to Ankur?

Olanrewaju O.: can someone tell me when the result of the first round

Olanrewaju O.: application

Olanrewaju O.: will be out

**Julie W.: Olanrewaju, first deadline results will be released on 12/15.**

Smeet Julie: My first undergrad school was from outside USA. After 2 years I transferred to USA. Do I need to get my undergrad transcript evaluated although I have a final GPA from my US undergrad university?

**Julie W.: Smeet, yes, we still need to see both transcripts.**

Smeet: Thanks Julie.

Kean: will optional essays gain extra credits for the chance of being admitted?

**Sharon M.: Kean, optional essays will help us in evaluating your overall application. I can't say that it will add extra credits.**

**Lisa B.: Kean - Nope. Optional essays only make sense if you have something important/relevant to tell us. If not, don't feel like you need to complete them. No extra points.**

Kean: Thanks! That makes sense to me.

Olanrewaju O.: what are the requirements necessary to earn a merit after the completion of the MBA

**Julie W.: Olanrewaju, I am not sure we understand your question - can you clarify "merit"?**

Olanrewaju O.: i mean merit towards the completion of the MBA

**Julie W. : Olanrewaju, I'm sorry, I still don't understand what you are asking exactly - please clarify and ask again.**

Olanrewaju O.: Julie: my question is how UNC evaluate class performance based on merit toward the final grade

**Julie W.: Olanrewaju, 10-20% of your grade is class participation, and this varies from class to class.**

Lauren S.: Hello

PJMartin: Are the dates decisions are released for each round "hard" dates, or do some people find out prior to those dates? Thanks.

**Sharon M.: PJ Martin, all decisions are released at the same time according to the deadline that you applied for.**

PJMartin: Thanks, Sharon.

Nancy: If I am not able to get a supervisor to write a recommendation due to a concern that it would harm my personal perception (i.e. dedication to the company) at my job, would it be helpful to include a statement about this?

**Lisa B.: Nancy - Yes, I think so. Just include a note telling us why you are not including your immediate supervisor. This is fairly common, so do not worry.**

Nancy: Thanks!

Ada L.: Sorry, did I missed the answer to my question about the career switching? from marketing to investment management in IB?

Sameer: I haven't yet scheduled for an interview. I am applying for the deadline 2. what do u suggest?

Namrata P.: Hi Julie, does UNC have a placement cell...and does it render help in searching for jobs and intership...could you provide more details

**Julie W.: Namrata, yes, we have a very active Career Management Center here that helps with the career search and job placement.**

Sameer: Sharon: I haven't yet scheduled for an interview. I am applying for the deadline 2. what do u suggest?

**Sharon M.: Sameer, I suggest you schedule an interview as soon as possible.**

Dev: Hi ..I was not seeing any new messages..just wanted to know if the chat has ended

Christopher S.: Dev, I am having the same problem - try logging in and out.

**Julie W.: Dev, the chat is still going.**

**Sharon M.: Dev, we are still answering questions**

Amy S.: If I took college classes when I was in high school, do I need to send an official transcript from that school as well?

**Julie W.: Amy S., yes, please do.**

Alicia: Kristina had a good question: What kind of questions can be expected for the interview? Is there a way to prepare ourselves?

**Lisa B.: Alicia - Our interviews are fairly "typical". We don't do case interviews or behavioral interviews. Most interviews review your resume, your career plans, why an MBA, etc. But we have several interviewers, so the exact questions and interview style will vary.**

Alicia: Thank you Lisa

Sameer: Sharon: Do I have to submit my COMPLETE application before the interview?

**Sharon M.: Sameer, you have to submit Part I of the application in order to schedule the interview.**

Sameer: Thanks Sharon!!

Imani S.: Sherry: What is the average financial aid award for incoming students? Also, is it common for students to have to hold down a part-time job to fund their education.

**UNC M.: Imani, I do not know the avg financial aid award. I can get that for you later if you send me a personal email to: sherry\_wallace@unc.edu. Please know that we offer merit fellowships to about 20-25% of the students each year. We also have a loan program for international students.**

Imani S.: Sherry, thanks very much!

Ram: I lack prior knowledge in Statistics & Microeconomics; would answering Essay 5 (about how I plan to prepare myself for the curriculum) suffice, or would I also need to take coursework in these subjects before i apply?

Lauren S.: I was under the impression that my GMAT score was too low to get admitted to UNC, but keep getting emails saying that it is a "solid performance" from the school. Are these generic emails?

Smeet: Lauren, I saw a similar email too.

Lauren S.: So they probably are generic then

Smeet: Yes

Smeet: I am planning to apply in the Real Estate concentration. What percent of students normally apply specifically in RE?

Prospective S.: Wow. This is difficult to follow with so many questions. :) Did anyone answer my question about entrepreneurship class visits?

Marissa L.: Sorry, but my internet is causing a problem so I'm not sure if you answered this, but is it possible to schedule an interview on a Saturday?

Marissa L.: Great, thank you

Sameer : SAME query as Marissa..can the interview be scheduled on saturday?

**Sharon M.: Marissa, we do have some Sat. interviews, please check the website.**

Sameer: ok

Meleata: When will the transcript of this chat be available?

**Julie W.:** Meleata, the transcript will be posted within the week. Here is the link:  
<http://www.kenan-flagler.unc.edu/Programs/....>

AbhishekSengupta: What are the most popular courses on campus at KFBS? Are these almost always over-subscribed? Is bidding the common criteria for enrolling yourself in these courses?

Ram: What percentage of international students receive financial aid?

Ian J.: Sharon: If you qualify to apply through Consortium but would rather apply through regular admissions, is that okay? UNC is the only Consortium school I would like to apply to

**Sharon M.:** Ian, yes you will have to apply separately to UNC and the consortium anyway so that is ok.

Karen H.: Hi Julie and team : There are 9 concentrations in MBA programs and which field do you think KF is the strongest? Thanks

**Lisa B.:** Karen H - We have 8 concentrations. It's hard to say for sure the strongest. But I can tell you that the most popular are management consulting, corporate finance and product and customer management.

Karen H.: Thanks Lisa for your correction :) I'd like to concentrate on corporate finance and management consulting and very glad to hear about your strongest.

Prathyusha: how much work experience is needed?

**Julie W.:** Prathyusha, we recommend a minimum of two years post-graduate work experience.

Christopher S.: Julie, do you know of any statistics specific to the acceptance of military applicants?

**UNC M.:** Christopher, we do not maintain specific admission stats for military applicants.

Sameer: Sharon: Hows KF different from other universities in Supply and Chain Management?

Alicia: Thank you everyone! This was helpful!

Lauren S.: Is Brian still in the room?

David R.: Do you happen to know the percentage of students who are married with children? Are there any events/organizations that help involve students families in the Kenan-Flagler community?

**Julie W.:** David, not sure of the exact statistic but around 30% of our students are married. We have a Partners Association that is very active, and there are family events planned throughout the year.

David R.: Thanks, Julie!

Lauren S.: Ankur: can you tell me what was said about the low GMAT score information?

Sameer: Sharon: Hows KF different from other MBA programs in Supply and Chain Management?

**UNC M.:** Sameer, you asked about our supply chain mgmt curriculum. We have a Global Supply Chain Mgmt concentration. It is one of the smallest in student volume, but those students that follow this concentration are very successful.

Sameer: thanks UNC M.I am very interested in supply and Chain Management. I have scientific research experience and am sure that I want to join Biotech.Pharma industry after MBA

**Julie W.: Sameer, I would refer you to the chat transcript from last year's chat about the Supply Chain Management concentration here: <http://www.kenan-flagler.unc.edu/Programs/....>**

Sameer: Thanks Julie

Smeet: Sharon : I am planning to apply in the Real Estate concentration. What percent of students normally apply specifically in RE?

**UNC M.: Smeet, applicants can tell us on the application what concentrations interest them, but we do not have separate applications for each concentration. Also, many students who indicated interest in a concentration may not end up actually following that concentration. About 30% of the UNC MBA students elect not to concentration. We offer more than 100 elective courses each year, and those students simply pick and choose the combination of courses that best fit their interests**

Smeet: Thanks UNC M. Is there a website where I can get in touch with current students who are pursuing the career path I intend to pursue

Christian: UNC M -- First of all, thanks for hosting this admissions "chat"! This is a great opportunity to hear from the admissions staff. If you were to pick one weekend during the Fall to come down for a visit to Chapel Hill, is there a weekend that would go to the top of your list? -- Christian

**Julie W.: Christian, this coming weekend is a great one, if you can make it - we'll have Saturday panels and an opportunity to meet current students and faculty.**

Dev: I am sorry I dont know if this is a technical issue.. but my chat messages stop coming after some time

Dev: I am not sure if other members are facing this issue as well

Kristina G.: I am not having problem

Prathyusha: are there any classes i could take before term that could counter the <2 yrs experience?

**Lisa B.: prathyusha - Well, I can't say that classes directly counter 2 years of experience, but taking some relevant classes could improve your overall application. If you've never had stats, accounting or econ...those would be important courses to get some familiarity with.**

Ram: I lack prior knowledge in Statistics & Microeconomics; would answering Essay 5 (about how I plan to prepare myself for the curriculum) suffice, or would I also need to take coursework in these subjects before i apply?

**Julie W.: Ram, if you have the chance to take the courses before coming, we would recommend that. Otherwise, you can indicate your intent to take the Analytical Skills Workshop classes that we offer in June/July before classes officially start.**

Ram: Thanks, julie

MBA\_2011: Julie, could you please comment on the specific resources available at UNC for students interested in careers in the Biotech/Pharma industries. Thanks!

Sameer: similar interest as MBA\_2011 about Biotech.pharma industries

**Julie W.: MBA\_2011, we have a Healthcare Club as well as a Venture Capital Club. Here is the link to the club leadership - feel free to contact the club leaders who can more inform you about the resources available: <http://www.kenan-flagler.unc.edu/Programs/....>**

MBA\_2011: Thank you Julie

Kean: I'm looking to establish a PE fund after the MBA, what concentration would you recommend? Thank!

**Sharon M.: Kean, we have Real Estate or finance and student run funds here that vary by industry.**

Mayank: Hi Lisa B - what is the general minimum requirement that the admission committee looks at for management consulting and corporate finance

Curt W.: I have an interview scheduled for a friday when class visits and lunches are not available, what would you suggest that I do in order to become familiar with UNC-KF without these resources being available to me?

**Lisa B.: Curt W - Certainly check out the web site and especially the videos about the school <http://video.kenan-flagler.unc.edu/feeds/m....> Also, if you have a particular career interest, our web site lists clubs and student contacts for each area...so you might want to reach out to a current student before your visit.**

**Sharon M.: Curt W. the website has all of the information regarding classes and videos from current students that you can look at.**

Sachi D: Are there any competitions for people with consulting concentrations, similiar to competitions that are found in investing and finance

Christopher S.: Please send the link this chat script will be posted on. Thanks!

**Julie W.: Christopher S., the link to the chat transcript is: <http://www.kenan-flagler.unc.edu/Programs/....>**

Brianne P.: Is UNC expecting an influx of applicants this year due to current market conditions?

**Lisa B. : Brianne P - Hard to say! Conventional wisdom is that there will be more applicants since many folks are out of jobs. On the other hand, people who still have a job might not want to give up a secure job and head to business school for 2 years.**

Brianne P.: Thanks Julie - How many of UNC's graduate students are "career-switchers"?

**Julie W.: Brianne, many of our students are career switchers - probably at least 50%!**

Brianne P.: Thanks again Julie - I'm looking to make the switch from a career with an investment management firm to management consulting with the ultimate goal of owning my own business. Can you talk a little bit about the Entrepreneur concentration and how it could be paired with one in management consulting?

Sameer: Sharon/Julie: I am from Michigan. Do you have off-campus interviews so that I don't have to fly to UNC?

**Julie W.: Sameer, we offer phone interviews. Also, Sherry Wallace will be in Detroit for an Inside the MBA event and will be interviewing there. Please visit our website to schedule your interview.**

Sameer: Thanks Julie

Sameer: Julie: Do you know when Sherry will be in Detroit?

**Julie W.: Sameer, Sherry will be there October 9 in Deerborn, MI, with limited opportunities for interviews with Sherry on October 10.**

Ada L.: Sorry if I missed the answer - repeat my question here: Hi admission officer, I learned from your website that 3% of the 2007 graduates had entered investment/portfolio management area in investment banking. Do you have some pre-MBA background information of these 3% graduates that can share with us? Because my previous work experience was in marketing area, I'm wondering whether I can switch to this investment management function after taking an MBA (these two job functions are very different as you know). Thanks a lot!

**Lisa B.: Ada L - No, we don't have statistics handy. But know that many of our students are career switchers. So by choosing a concentration (in a new area) this is a great way to get exposure to the industry and become marketable in this area.**

Dev: Can you please explain what Kenan Flagler's resources help gain experience in brand management

**Julie W.: Dev, we have a marketing concentration, a Marketing Club, as well as a skilled Career Management Center with an Associate Director there who comes from a marketing background and who works specifically with those students interested in pursuing such careers.**

Dev: Thanks Julie..can members of marketing club be contacted at this point of time to understand it further?

**Julie W.: Dev, yes please feel free to contact club leadership directly. They are happy to answer questions from prospective students!**

Mayank: what is the general minimum requirement that the admission committee looks at for management consulting and corporate finance courses

**Lisa B.: Mayank - I'm not sure what your question is. Can you restate?**

Mayank: I want to know what do you primarily look at when selecting candidates for management consulting and corporate finance

**Lisa B.: Mayank - Well, we don't select students for management consulting and finance. We accept students into the MBA program overall. And then the student self-selects an appropriate concentration.**

**UNC M.: Mayank, our admission criteria are the same for all candidates, regardless of their career/concentration interests. We look for strong academic performance, proven record of career results and accomplishments, clear articulation of career goals and and**

**understanding of how the UNC MBA will help you reach the goal, great communication skills and strong leadership potential.**

Pranav M.: Hi, What is the percentage of applicants that are selected in early round and round 2 in a typical year?

**UNC M.: Pranav, I appreciate your interest in knowing our admission rates. We do not report that information by round, because it changes every year. I think it's safe to say that we admit a higher percentage of applicants in the first three rounds. That is because we can be close to full capacity by the final round**

Sachi D.: do you provide waivers for application fees similar to several other MBA programs

**Sharon: M. Sachi, we generally do not provide waivers except for current active military applicants.**

Joseph: I'm just starting out in the process. What makes UNC business school unique from other programs?

**Julie W.: Joseph, several factors make Kenan-Flagler unique. I would point out our strong faculty, the collegial atmosphere of the school/students, and the Leadership Initiative (in and out of the classroom opportunities to develop your leadership skills).**

Kean: how can interview be scheduled? should it be scheduled after the completed application submission or can be scheduled before that?

**Sharon M.: Kean, you can go to the website and schedule an interview and class visit or phone interview.**

**Sharon M.: Kean, you can schedule an interview once you have submitted Part I of the application.**

Smeet: Lisa : Is there a website where I can get in touch with current students who are pursuing the career path I intend to pursue?

**Lisa B.: smeat - Sure, but you may have to dig a bit. I recommend you go to the career clubs site <http://www.kenan-flagler.unc.edu/Programs/...> and see if there is a student liaison listed. If not, just email [mba\\_info@unc.edu](mailto:mba_info@unc.edu) and ask for a student contact.**

Sameer: UNC M: Whats UNC'S ranking in Supply and Chain management?

Sameer: Sharon/Julie/ UNC M: Whats UNC'S ranking in Supply and Chain management?

Sean P.: What do you think KF prefers a leader? or a normal candidate who has potential?

Karen H.: Hi, since shaping leaders is one of KF's goal, may I include specific example of leadership at college in the optional essay?

**Sharon M.: Karen H. certainly.**

**Julie W.: We have only a few more minutes left in the chat. If your questions were not answered, please email your questions to [mba\\_info@unc.edu](mailto:mba_info@unc.edu).**

ShandraJ: Thanks for the information, ladies. This has been very helpful!!

**Julie W.: The transcript from today's chat will be posted within one week for your review to the following link: <http://www.kenan-flagler.unc.edu/Programs/....>**

Sameer: thanks Julie, Sharon, UNC M and any other admission reps.

**Julie W.: Thanks, Chandra!**

**Julie W.: Shandra - sorry!**

PJMartin: Thank you for hosting the chat. Have a good day.

Nathan B.: Thanks for hosting this admissions folks. I will check out the transcript to make sure I did not miss anything

Ram: Will UNC be visiting India in Oct?

Smeet: Will UNC be visiting NYC soon?

Sachi D.: is it better to have the interview set up only after sending in the application?

**Sharon M.: Sachi, you will need to submit Part I of the application in order to schedule the interview.**

Sameer: Sharon: How long is the interview?

**Sharon M.: Sameer, interviews are generally 30 minutes.**

Ram: Do you encourage applicants to contact current students to learn more about the UNC MBA?

**Julie W.: Our chat has now concluded. Thank you all for joining us today and for all your questions today! Good luck to you all and we look forward to receiving your applications. We have enjoyed chatting with you!**

Sameer: thanks Sharon...it was a great help.

MBA\_2011: Thanks You!

Pranav M.: Thanks

Brianne P.: Thank you

Smeet: Thanks

Karen H.: Thanks

Ram: Thank you for your time, UNC - that was very helpful.

Junaid\_S: Thanks.

Joseph: Thanks Julie

Joseph: Another follow up question: What is UNC's specialty? Marketing? Finance? Leadership? Which of these programs stand out?