

## Transcript of the January 20, 2012 UNC's Kenan-Flagler Business School Corporate Finance Chat

**\*Please note that due to technical problems following the chat, we were unfortunately unable to retrieve the beginning portion of the chat transcript for editing and posting. We have tried our best to edit the transcript as best as possible given the portions we could retrieve. Participating on the chat were: Bill Weld, Professor of Finance, Neil Rudisill, President of UNC's Finance Club, Elmar Trust, Vice President of Industry Finance, Kristi Nootens, an MBA Ambassador, Sherry Wallace, Director of MBA Admissions, and Julie Wiley, Assistant Director of MBA Admissions.**

Francis Foo: Hi Sherry, does the school have alumni in Singapore to conduct interviews? Thanks.

Varun: Thank you Elmar

**KFBSAdmissionsJulieWiley (who was responding to Scott Woroniec's question about whether going on an MBA Exchange would affect your job search): Scott, you will have to see where you are at with your job search and time your exchange so that it does not affect your job search efforts. For example, perhaps you will have a job offer after your summer between your 1st and second year summer, then it will not be an issue for you to travel. But if you need the fall of your first year to travel and network for recruiting events, you may need to be on campus. Perhaps some of the current students can comment on this and speak from experience.**

**KFBSAdmissionsJulieWiley: Scott - I meant "fall of your second year"**

Scott Woroniec: Julie - Thank you for the insights. The International Exchange programs sound attractive but it definitely sounds necessary to weight the potential trade offs with recruiting.

**KFBSAdmissionsJulieWiley: Scott, you will just have to see where you are. You can get to KF and ask second years for advice.**

**KFBSAdmissionsJulieWiley: Scott, there will also be many opportunities for international experiences. The DBI is a great one as well.**

Scott Woroniec: Julie - Thank you! Yes the DBI as well as Global Immersion Electives sound like great international opportunities as well.

Jun-Ho Yoon(David): @Ms. Wallace : thanks for the info! I'm in the 3rd round, but I couldn't find the interview slot for Alumnus but a phone/webcam/campus visit... Do you mean people in 3rd round can have another choice other than given at application site?

**Sherry Wallace Adm Dir: I will be able to conduct some interviews in NYC on Saturday, Feb 4. Please send an email request to our interview coordinator if you wish to reserve a slot. mba\_interview@unc.edu.**

Bharat Sai Rajiv: thanks Neil

Eniola Olaonipekun: @sherry 1 year of professional work experience as an international applicant

**Sherry Wallace Adm Dir: We expect enrolling students to have a minimum of two years of full-time work experience. Most of our students have four or more years, and the average is five years. There are one or two students per year (in a class of 280 or so) that might have fewer than**

**two years of work experience. Quality of experience and record of results/achievement is more important than number of years.**

Eniola Olaonipekun: @Sherry, thank you

**Bill Weld, C.A. Prof. Finance: (responding to Hannah DeZeeuw's question as to whether he spends time outside of the classroom with students): @Hannah DeZeeuw - I spend a ton of time with my students. There are lots of social activities that are organized by faculty, or to which faculty are invited. Also, I spend a lot of time helping people do career discovery work, and mock interviews since I used to be a Morgan Stanley IBanker, and CFO**

Hannah DeZeeuw: Thanks Professor! That's great to hear.

**Neil Rudisill, Finance Club President: (responding to Maury's question as to whether students interested in Private Equity pursue a dual concentration in Corporate Finance and Entrepreneurship): Maury: In a word, yes - those interested in PE can pursue dual concentrations in Corp fin and Entrepreneurship. I would say that is rare, though.**

Maury Denton: Neil – Thank you. I have 2 years of IB experience and 3 years of healthcare consulting experience. Short term, I want to work in PE. Long term, I want to either buy or start my own business, so I want to gain that Entrepreneurship perspective in school as well. Would you advise pursuing the Corporate Finance concentration and taking some Entrepreneurship electives? Are Entrepreneurship electives offered with the Corporate Finance concentration?

**Elmar Trust\_2nd Yr Student: (Responding to Krishna's question as to whether hiring is down): Krishna - I wouldn't say so. Hiring is back on the upswing across functions, and while I-banking numbers are not as high as they once were, they are increasing again. Similarly, industry finance is recruiting heavily, often taking multiple folks for internships and full time positions. Sales and trading and private wealth management are both hiring roughly in line with historical rates as well.**

Max Marshall: I am mostly interested in energy finance/trading. Among the big companies -- Goldman, JP Morgan, Barclays, etc, do you know if this is a common field for recruitment? (I also saw that you mentioned ExxonMobil)

**Neil Rudisill, Finance Club President: Max: Specialised trading would be addressed through our sales and trading career track. You could certainly pursue energy trading through that recruiting effort, and we have many strong relationships at top banks.**

Max Marshall: Thank you Neil!

Charlie Tarone: Prof. Weld: With the recent insider trading scandals, such as Galleon Group and SAC Capital, is there a stronger emphasis on SEC rules and regulations? Are finance majors required to take extra ethics courses?

**Bill Weld, C.A. Prof. Finance: @Charlie Tarone - ethics is a required class for all students. We encourage our students to avoid violating the law :)**

**Bill Weld, C.A. Prof. Finance: more seriously, the honor code here is very strong, and part of the culture. We focus on ethics in all of our classes. SEC regulations would be covered in a higher level course than mine**

Charlie Tarone: Prof. Weld: I wasn't sure if additional ethics courses were required for finance majors.

Nicholas: Neil, why did you choose UNC over other Business schools?

**Kristi Nootens\_MBA Ambassador: (Responding to Esin's question as to whether you are limited to taking courses within your concentration during a module): @Esin - you can take any courses that are available in a given Module; you are not limited to the courses within your declared concentration**

Esin Acikgoz: Thanks Kristi

Varun: @Prof Weld: What kind of experiential/case method learning is part of the finance concentration?

**Bill Weld, C.A. Prof. Finance: @Varun - i tend to make you find and use real data to complete homework, Depending on the current market, different specific applications can be used to motivate theory. eg i had students estimate the beta of gold over the past 30 years to see whether the "safe harbor" idea of gold investments is valid or reasonable.**

Anthony Tyler Colpini: Do students pursue a dual track in Finance and Real Estate?

**Elmar Trust\_2nd Yr Student: Anthony - lots of students pursue dual tracks in finance and real estate, but you can do either, both, or neither depending on your preference**

Anthony Tyler Colpini: Thank you Elmar

**Bill Weld, C.A. Prof. Finance: (Responding to Doug's question about what teaching materials Professor Weld uses): @Doug Gardner textbooks are year by year, usually brealy myers or ross westerfield and jaffe, but I mostly teach out of my own lecture notes with text as supplemental reading**

Nimish D: I am interested in specializing in Technology Product Management and learning more about how Venture capital firms work. What class room and project/competition based opportunity are available at KFBS to get to know about VC industry?

Rahul Kripalani: Hi Professor Weld, I'm interested in pursuing strategy consulting but given my background in Corporate Finance, I think that a concentration in Corporate Finance will be very beneficial. What are your views on the subject please?

Charles Walter: Neil – as a career switcher, what specific skills/experiences helped you stand out against peers who already had finance experience in your I-Banking interview/internship?

Devansh: I m an entrepreneur from India who wants to come to KFBS for knowledge expansion and work for VC/PE for 1-2 years for the same purpose. I know that VC/PE i tough for someone with no

prior experience. But how much pull can an outsider(international) like me generate using the schools resources? Additionally, How many people typically go into VC/PE each year??

Krishna: is the training on financial tools like bloomberg terminal only done as a part of the tools of financial markets session or is it also taught in the core classes?

Ryan: Hi Neil,

**Neil Rudisill, Finance Club President: Hi Ryan.**

Ryan: Hi Neil, i'm interested in getting a job in IB after graduation, but I learned from current students that no chinese received a IB offer upon graduation in the last two years at least. does it mean the chance for chinese in KFBS to work in IB is very limited? Can you share with me more about the situation this year including the intern offers chinese students received this year? Thank you

Doug Gardner: Sherry / Julie / Neil: Can you speak to some of the relationships UNC has with financial consulting? Is recruiting done on campus, or individually?

**Neil Rudisill, Finance Club President: Doug: We have many relationships with top consulting firms as well as accounting firms due to our strengths in both of those fields. All of the consulting firms perform financial consulting work.**

Doug Gardner: Thanks Neil. Are there a lot of students who cross-concentrate in finance and consulting? Where do they usually end up working?

**Neil Rudisill, Finance Club President: Doug: not many students dual concentrate. Please see placement stats posted online for information where students take positions.**

David Kubiak: @Kristi,

David Kubiak: @Kristi, what is your role as an MBA Ambassador?

**Kristi Nootens\_MBA Ambassador: @ David MBA Ambassadors are a group of students who assist Admissions in interacting with prospective students throughout the application/recruitment process. We meet with prospective students when they visit campus, conduct campus tours, organize events such as these chats and MBA Cafe's in various cities. It is one of the largest and most active student groups at KFBS**

David Kubiak: thanks! What aspects of the position do you enjoy most?

**Kristi Nootens\_MBA Ambassador: @David I hold a leadership position within the Ambassadors as Special Events Coordinator. I'm tasked with recruiting my classmates to participate in events such as this, and generally keeping the Ambassadors motivated and involved (which is actually a very easy task!). I like the interaction I get to have with prospective students and sharing the great experiences I've had during my time here**

David Kubiak: @Kristi, this "job" sounds wonderful. Thank you for sharing about the MBA Ambassadors program.

Prateek Garg: Hi Sherry, can an applicant be rejected just because his goal is to join Sales & trading, and there not many recruitments in S&T happening

Prateek Garg: Is it not left to students to join MBA program and explore their field of interest & the openings available

**Sherry Wallace Adm Dir: Prateek, the admissions committee considers the applicant's potential to be successful and also the feasibility/clarity of your career goals. I don't think people are denied because of their goal, but they can be denied if they fail to demonstrate a clear path/fit/plan of attack for achieving their goal.**

Varun: @Julie: I believe a lot of MBA students change their career goals while going through the course as more windows of opportunity open and they learn to see things with different perspectives. In this regard, what do you really look for in the career goals essay?

**KFBSAdmissionsJulieWiley: Varun, in the career goals essay we are looking for good writing skills, for the applicant to demonstrate the skills they have developed in their current and prior jobs and community service and how those skills would transfer to their goals, why an MBA now and whether an MBA makes sense, and whether they have articulated their interest in Kenan-Flagler :)**

Varun: Thank you Prof Weld & Julie

Marta P. Brown: Neil - Do more KFBS students go to Charlotte or NYC for I-banking?

**Elmar Trust\_2nd Yr Student: Marta - It's more NYC than Charlotte for i-banking in general**

Marta P. Brown: Thanks Elmar

Vincent: Neil, did you participate any of the case competition? what do you think of teams from UNC different from teams from other schools?

**Neil Rudisill, Finance Club President: Vincent: UNC does very well in case competitions. The feedback we constantly get from judges is that UNC teams have excellent presentations skills. The biggest case competition here: Wells Fargo and ACG**

Vincent: thank you, Neil!

Brendan Brown: For whoever can answer best: To what extent are Corporate Finance students and faculty involved with the Kenan Institute?

**Sherry Wallace Adm Dir: Brendan, students get involved with Kenan Inst if they are interested in programs/activities associated with them. There are 4-5 students each year who serve as Kenan-Inst ambassadors and inform their fellow students about the activities underway at Kenan Inst.**

Brendan Brown: Thanks Sherry. So there is no particular relationship with one concentration or another, I take it?

**Sherry Wallace Adm Dir: Students from all functions can find relevant projects/activities through the Kenan Inst**

Brendan Brown: Thanks again Sherry

**Sherry Wallace Adm Dir: Our centers are very much connected with Kenan Inst -- real estate, sustainable enterprise, for example**

Christopher Barnes: Professor Weld: What does KFBS offer, from an educational point of view, that other schools do not?

**Bill Weld, C.A. Prof. Finance: @Christopher: year round golf, some of the most productive academics in terms of publishing, a large number of practitioners for real world experience, a unique set of hands-on funds,**

Joe Converse: Elmar or Neil - do either of you participate in the KFBS Private Equity Fund? Can you speak to the fund's future fundraising efforts, any PE shops that advise these efforts, and competitiveness of joining?

**Neil Rudisill, Finance Club President: Joe: I am part of the PE Club**

**Neil Rudisill, Finance Club President: the PE Fund is a student run fund. It is really an amazing experience for those wanting to gain bona fides for their PE recruiting efforts. Funds are raised from alumni. Students are largely free from fund raising efforts.**

Joe Converse: Thanks, Neil. Looks like a unique opportunity.

Ryan: Thank you Neil, do you have chinese member in your club?

Venkat: With significant technology consulting background 8+ years and in early 30's will it be a challenge to move into IB on the technology division side?

Jun-Ho Yoon(David): @Neil : I've been working in Global telecom business for quite long, and am planning for global expansion thru M&A and investment. Thanks for your comment that this corporate finance concentration fits on my goal. What about the investment management? What is the difference of Corporate Finance from the other?

Gabriell Song: Professor Weld - are there any electives that deal with Hedge Funds specifically and is the IM concentration in general a good starting point for anyone looking to transition into HF? (then PE in the longer term)

**Bill Weld, C.A. Prof. Finance: @Gabriell - the skills required for hedge funds, PE, corporate, and IB are all the same. There are specialized courses for applications, but in general, our top finance students are well equipped to interview and excel in any finance field**

Gabriell Song: Thank you Professor Weld. Given your experience in Finance, do you see any real benefit for IM students to also take on a Marketing concentration too?

**Bill Weld, C.A. Prof. Finance: @Gabriell - I don't see many people doing that double concentration, but I have not thought about it.**

Rahul Kripalani: Neil, you mentioned that all of the consulting firms perform financial consulting work. Then would Strategy and Corporate Finance be the ideal concentrations to pursue such a career?

**Elmar Trust\_2nd Yr Student: Rahul - it would probably be best to pursue your interests in both the finance and consulting concentrations at Kenan-Flagler**

**Neil Rudisill, Finance Club President: Rahul: If you are really interested in consulting, then consider that concentration, or a dual concentration with consulting.**

Rahul Kripalani: Thank you Elmar and Neil! I am leaning towards dual concentration in those areas well. Thanks again!

**KFBSAdmissionsJulieWiley: Goodbye everyone, it has been nice chatting with you all! I have to run to interview several applicants! Have a nice weekend!**

Adebola: Goodbye Julie, nice to have you here

Doug Gardner: Thanks Julie!

Esin Acikgoz: thank you for this informative session

Eniola Olaonipekun: Thanks Julie

Biswajit: Thank you Julie.

Charlie Tarone: Thank you Julie

Scott Woroniec: Thanks again Julie!

Jun-Ho Yoon(David): Good bye Julie!

Vincent: Bye Julie!

Luis Felipe Espinosa: Thanks Julie

Devansh: Hi all, I m an entrepreneur from India who wants to come to KFBS for knowledge expansion and work for VC/PE for 1-2 years for the same purpose. I know that VC/PE i tough for someone with no prior experience. But how much pull can an outsider(international) like me generate using the schools resources? Additionally, How many people typically go into VC/PE each year??

Ryan 2: Hi Neil, i'm interested in getting a job in IB after graduation, but I learned from current students that no chinese received a IB offer upon graduation in the last two years at least. does it mean the chance for chinese in KFBS to work in IB is very limited? Can you share with me more about the situation this year including the intern offers chinese students received this year? Thank you

**Neil Rudisill, Finance Club President: Ryan 2: Your info is correct on Chinese recruiting for Investment Banking in the US. Most of this has to do with visa sponsorship. With that said, IB is growing quickly in Asia, so those students have incredible opportunities back in China or East Asia.**

Ryan: So they are not looking for IB jobs in the US?

Ryan: Hi Neil, so as far as you know, chinese students in KFBS are not looking for jobs in IB ?

**Neil Rudisill, Finance Club President: Ryan: Chinese students, and many other internationals pursue IB. Please don't think that they don't. The relationships built in the recruiting process carry across borders**

Michelle Robinson: Hello why isn't it possible to work and attend the MBA program? I'm asking because I'm concerned about paying for rent etc.

**Sherry Wallace Adm Dir: Michelle, for our full-time MBA Program, the amount of time you must spend in class and outside of class working in teams will make it impossible (impractical, too) to work. We have three other MBA programs that are designed for working professionals. Take a look at them -- same degree!**

Michelle Robinson: Thanks Sherry for responding however the other programs isn't an option for me at least I think it's not an option for me since I'm enrolling under a fellowship

Mohammed: Hi, this question is for whomever can best answer. I am an applicant with relatively little work experience interested in ibanking and wealth management. Will an mba from KF help me break into these fields?

**Elmar Trust\_2nd Yr Student: Best of luck with the application process everyone! Have a great weekend, and hope you are part of the class of 2014!**

Krishna: Thanks Elmar!

Scott Woroniec: Thanks again, Elmar!

Charles Walter: Thanks Elmar!

Jun-Ho Yoon(David): Thanks Elmar!

Marta P. Brown: Thanks Elmar

Doug Gardner: Sherry - random question but do you have an estimate on how many applicants you have for rounds 1 & 2?

Devansh: I m an entrepreneur from India who wants to come to KFBS for knowledge expansion and work for VC/PE for 1-2 years for the same purpose. I know that VC/PE i tough for someone with no prior experience. But how much pull can an outsider(international) like me generate using the schools resources? Additionally, How many people typically go into VC/PE each year??

**Bill Weld, C.A. Prof. Finance: @Devansh - We are one of the top schools in entrepreneurship, and there is a conference held here that brings top entrepreneurs and VCs to the campus. Naturally, VC is an incredibly tough field to get into, but your opportunity to get in front of the right people is at least as good as any other top 10 program., and better than many.**

Devansh: @Bill: Thnx professor

Sarah: Sherry, are admission decisions ever given prior to the decision deadline posted online?

**Sherry Wallace Adm Dir: Sarah, we generally do not issue decisions prior to the date we have posted. In some situations, we may release a decision early. You can make the request if you have a dire situation. Most of the time, we are still making final decisions until the day before we release them.**

Sarah: Ok thank you Sherry!

Chinmay Shukla: @ Neil: Similar to I banking are international students having a tough time with industry finance positions ?

**Neil Rudisill, Finance Club President: Chinmay: International students have an easier time getting into Industry finance positions than IB.**

Adebola: Neil: Please do you have information on which recruiters offer the most visa sponsorship for international students. I am from Nigeria, West Africa

**Neil Rudisill, Finance Club President: Adebola: Concerning visa support - I'd send that question to the mba\_info@unc.edu. Our Career Mgmt Center could give you a better answer.**

Adebola: Thanks Neil. Will do the follow up with the Career Mgt Center

vyomvcaesar: @Neil: What is the placement scope for an international student nowadays considering a lot of companies shy from sponsoring the visas

Luis Felipe Espinosa: good question vyomvcaesar

**Neil Rudisill, Finance Club President: vyomvcaesar: For International Student placement statistics, please see the website for the most recent data.**

vyomvcaesar: @Neil: Thanks.

Maury Denton: Sherry – I applied on January 6th. How soon can applicants hear back for invitations to interview? Thank you

Jun-Ho Yoon(David): @Maury : I'm also applicant, and knew recently that it is open interview for all. You should check out the application website. you got a section to schedule for interview.

Maury Denton: Great, thanks David

Jun-Ho Yoon(David): @ Maury : my pleasure!

**Sherry Wallace Adm Dir: Admissions interviews are "open." No one has to wait for an invitation to interview this year. In order to schedule an interview, you need to upload your resume (at the application portal) and pay the admissions fee. Doing that will give you access to the online scheduler. If you have difficulty or questions about scheduling an interview, email our interview coordinator at mba\_interview@unc.edu.**

Maury Denton: Great, thank you for clarifying Sherry

VINAY MOHAN: Dear Sherry, Its the same question for earlier decision, thank you for your input, can you let us know where to put our request

**Sherry Wallace Adm Dir: mba \_ interview @ unc.edu**

VINAY MOHAN: thank you sherry

Jun-Ho Yoon(David): @Neil : I've been working in Global telecom business for quite long, and am planning for global expansion thru M&A and investment. Thanks for your comment that this corporate finance concentration fits on my goal. What about the investment management? What is the difference of Corporate Finance from the other? I think many other school combines those two concentrations together.

Rahul Kripalani: Do you have any upcoming events in the NYC area? It would be nice to meet some of the 2nd year students, faculty and admissions officers face to face.

**Sherry Wallace Adm Dir: Rahul, check our web site. I will be in NY on Saturday, Feb 4 for THE MBA TOUR. That will be the last event of the season. We may have student/alumni hosted coffee chats over the students' spring break in March.**

Rahul Kripalani: That sounds great Sherry! I look forward to meeting you on the 4th.

Kyle Price: Neil Rudisill, Finance Club President: Hi Neil. I currently work for an accounting firm and have my CPA license. I'm looking to get my MBA and transition into industry finance. Have you met any other CPAs in a similar position and how do recruiters view a transition like this?

**Neil Rudisill, Finance Club President: Kyle: I personally know at least 5 people who have CPAs and are switching from accounting to industry finance or investment banking. Having a CPA is a great asset in the transition. And if you have a CPA, some students elect to place out of intro accounting.**

Kyle Price: @Neil: Thanks

Devansh: How many students go into VC/PE annually??

**Bill Weld, C.A. Prof. Finance: @Devansh - no idea. There should be stats on our webpage. I tend to help the students interested in corporate and IB more than PE/VC**

**Neil Rudisill, Finance Club President: Devansh: We probably have 10-15 students go into PE/VC annually. Most people who really want to enter this space do find jobs - maybe more on the VC side given local connections and our reputation through programs such as the Launching the Venture program.**

**Sherry Wallace Adm Dir: On the web site, you can see the class of 2011 career outcomes. Lots of averages and percentages there for those who are interested.**

Michael Klueber: Sherry, are there any UNC-KF scholarships specifically for military veterans?

Anthony Tyler Colpini: Do I-banks like McColl , Stephens and Harris Williams recruit at KFBS?

**Neil Rudisill, Finance Club President: Anthony: Yes, McColl and Harris Williams do recruit from KFBS (I talked with a First year last night who just got an offer from McColl!). I don't know about Stephens.**

Anthony Tyler Colpini: That is great Neil. Thank you

Eniola Olaonipekun: @Prof Weld, do you require any prerequisite for students who want to concentrate in Corporate Finance

**Bill Weld, C.A. Prof. Finance: @Eniola - you have to do well in the finance classes. That is about it.**

Eniola Olaonipekun: thank you Prof Weld

Sulay: Hello, my background is in marketing, primarily in publishing and the cable industry but I would like to transition into corporate finance at a CPG. How is the Finance concentration set up to prepare career switchers such as myself?

**Sherry Wallace Adm Dir: Sulay, at least half of the students that enter our program are "career switchers" in some way. You will have faculty/class offerings to teach you the technical skills and also career management professionals to help you sell yourself**

Sulay: Thank you Sherry!

**Kristi Nootens\_MBA Ambassador\_2nd year student: THE CHAT WILL BE ENDING IN 5 MINUTES**

Christian Fedrigotti: Sherry one quick question.. I had not heard about "blind" interviews until recently... Does UNC follow this policy as well?

Varun: @ Sherry: Is it acceptable to submit only 1 letter of recommendation?

Doug Gardner: Prof. Weld - re: Corporate Finance concentration, are there any specific companies who tend to recruit more than others?

**Bill Weld, C.A. Prof. Finance: @Doug we are a "core school" for several companies, but I have yet to meet a student who cannot access a specific company from here.**

**Bill Weld, C.A. Prof. Finance: in finance**

Katy: I know UNC is known for it's integration of sustainability into its curriculum-- how is this done in the corporate finance program?

Katy: or courses within the track?

Hannah DeZeeuw: Neil - what would be your number one piece of advice for incoming MBA students?

**Neil Rudisill, Finance Club President: Hannah: #1 piece of advice: Try to arrive on campus knowing what you want to do. Have a distinct goal.**

Hannah DeZeeuw: Thanks Neil!

Jun-Ho Yoon(David): Quick question. What's the % of students of non-financial background at your concentration??

Roland: I got lots of information. Thank you professor, Sherry, Julie, Neil and all other MBA students!

Doug Gardner: Sherry / Prof. Weld / Kristi / Neil - thanks for setting this up - very helpful! Hope to see you in the fall!

Li Sizu: Hello Sherry, this is Li Sizu from China. I have couple months experiences living in Japan, will this help me in my future job hunting in US? Thanks!

**Sherry Wallace Adm Dir: Hi, Li Sizu. It depends on the experiences and skills you can demonstrate. Be ready to articulate how the work/experience you had in Japan (and anywhere else) is relevant to the position that you are seeking.**

Li Sizu: Thank you, Sherry. That's a very useful tip. :)

Jun-Ho Yoon(David): Thank you, Sherry, Neil and prof Weld, all for your time!!

Charles Walter: Thanks for your time today Sherry, Prof. Weld, Neil, Julie, and Kristi!

Charlie Tarone: Neil: I am visiting campus in a couple of weeks. Is there a way to meet with professors during their office hours?

Rahul Kripalani: Does Booz & Company ever recruit your students?

**Kristi Nootens\_MBA Ambassador\_2nd year student: Thank you very much for joining our chat today. We hope that we have answered all of your questions, but if we have not, please feel free to reach out to "mba\_info@unc.edu" or visit <http://www.kenan-flagler.unc.edu/admissions/mba/mba-ambassadors> to reach out to a current MBA student**

**Bill Weld, C.A. Prof. Finance: It was great to meet you all.**

Francis Foo: Thank you everyone. This session has been tremendously helpful ! Good weekend, all.

Adebola: Thank you all for all the insights

vyomvcaesar: Thank you for this informative session.

Gabriell Song: Thank you all!

Vincent: Thank you all!!

Marta P. Brown: Thank you Sherry, Prof. Weld, Neil, Julie, and Kristi.

Akshay Sachdev: Thank You!

Varun: Thank you all for hosting this informative session

Jun-Ho Yoon(David): Wonderful session!

Matthew Spencer: Thank you for all the great information

Li Sizu: Thank you!

David Kubiak: Thank you for hosting this session and providing us such valuable information. Have a wonderful day everyone.

Jun-Ho Yoon(David): Thank you!

**Neil Rudisill, Finance Club President: Thanks for your questions and interest in UNC Kenan-Flagler!**

Bharat Sai Rajiv: thanks to Sherry / Prof. Weld / Kristi / Neil for taking time to answer our queries

Rahul Kripalani: Thank you all!

Katy: Thank you!

krishna: Thank you professor Weld, thank you all for hosting this and replying to our questions!

Charlie Tarone: Thank you!

Maury Denton: Thank you everyone

**Kristi Nootens\_MBA Ambassador\_2nd year student: visit <http://www.kenan-flagler.unc.edu/admissions/mba/admissions-events/online-chats> for the transcript of this and all previous chats**

Jun-Ho Yoon(David): Happy lunar new year for all!

Venkat: Thank you everyone it was really quite a useful chat with lot of info to gra in

Bharat Sai Rajiv: one last question - how do i sign out ???

TriTran: Thank you

Luis Felipe Espinosa: Thank you Sherry, Prof. Weld, Kristi, Neil and everybody else.. very useful information...

Michael Klueber: Go Tar Heels!

Chinmay Shukla: Thank you all !

Michelle Robinson: Is the chat over?

Matthew Spencer: yes

Jamie Jefferson: Thank you !

Anthony Tyler Colpini: Thanks again

Eniola Olaonipekun: Thank you all for your time.

Pavan P: how do i logout??

mike: Checking out the chat, huh?

silva: is it still on?

silva: how do i replay?